

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Warren County

+ 36.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 44.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 31.6%

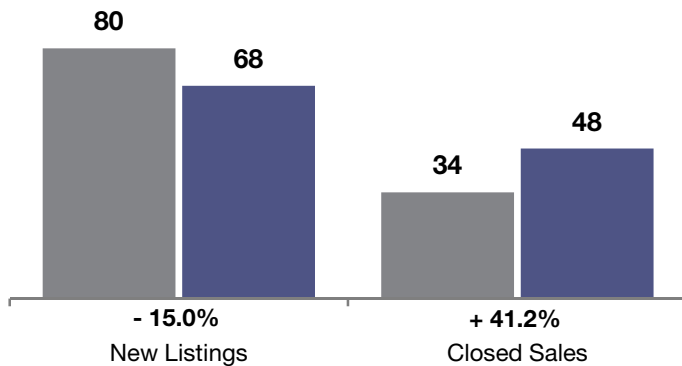
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	15	+ 36.4%	80	68	- 15.0%
Closed Sales	9	13	+ 44.4%	34	48	+ 41.2%
Median Sales Price	\$65,000	\$85,550	+ 31.6%	\$85,750	\$89,000	+ 3.8%
Percent of Original List Price Received at Sale*	82.6%	86.0%	+ 4.1%	86.7%	86.2%	- 0.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

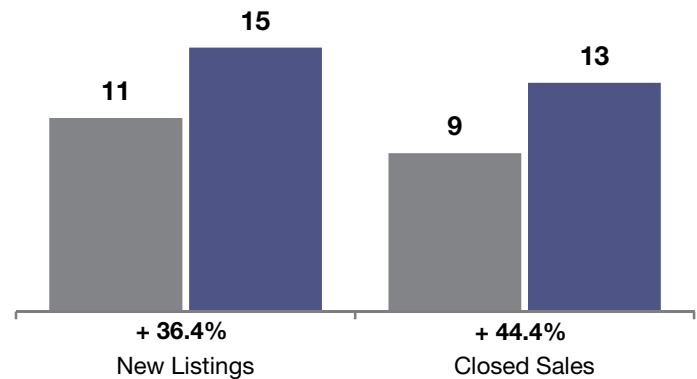
January through December

■ 2012 ■ 2013

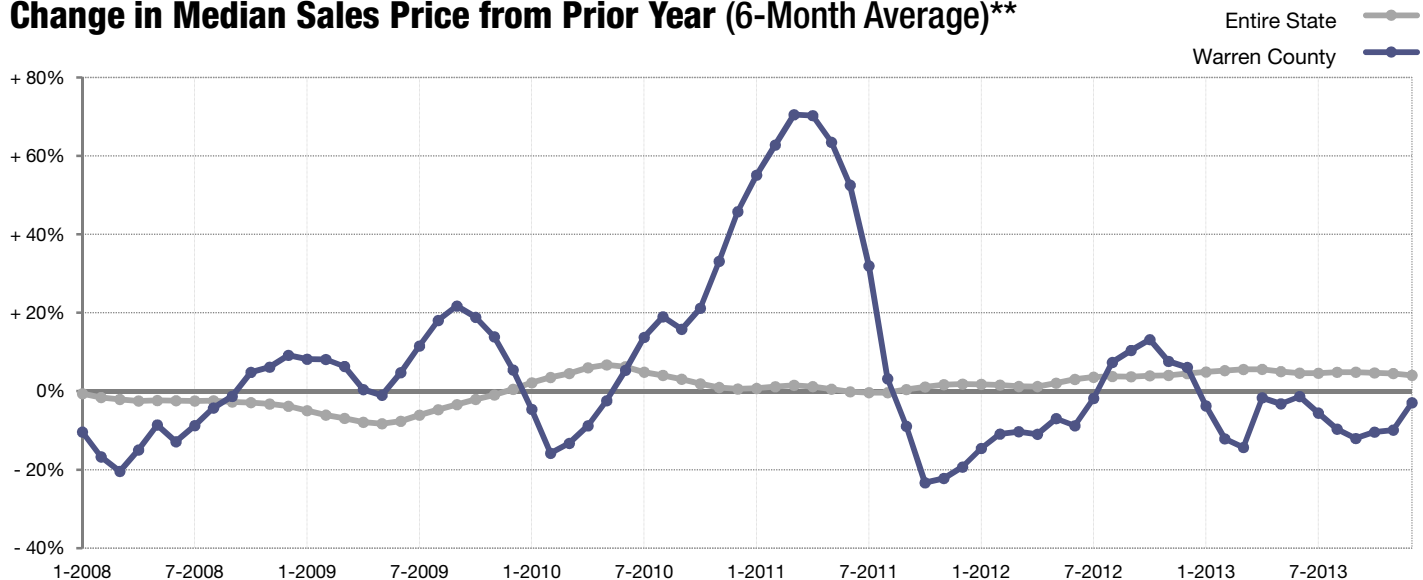


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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