

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Washington County

+ 14.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 7.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 1.4%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

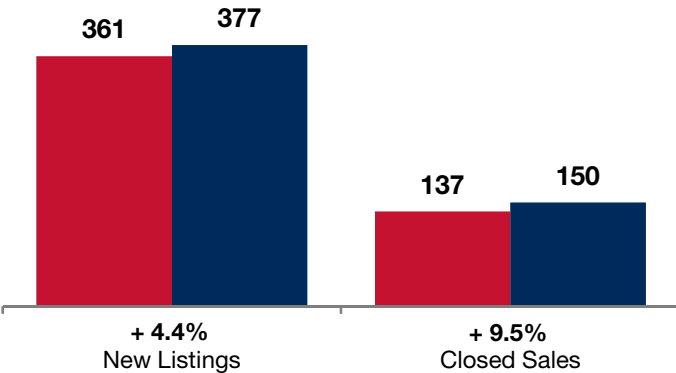
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	90	103	+ 14.4%	361	377	+ 4.4%
Closed Sales	39	36	- 7.7%	137	150	+ 9.5%
Median Sales Price	\$62,250	\$61,400	- 1.4%	\$65,000	\$58,250	- 10.4%
Percent of Original List Price Received at Sale*	94.1%	87.9%	-6.6%	91.9%	90.3%	-1.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

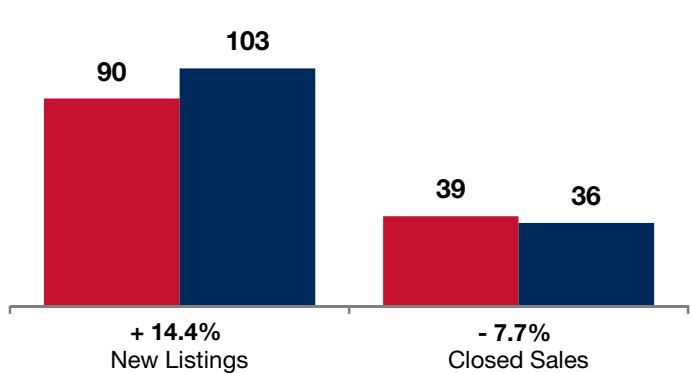
May through Apr

■ 2011 ■ 2012

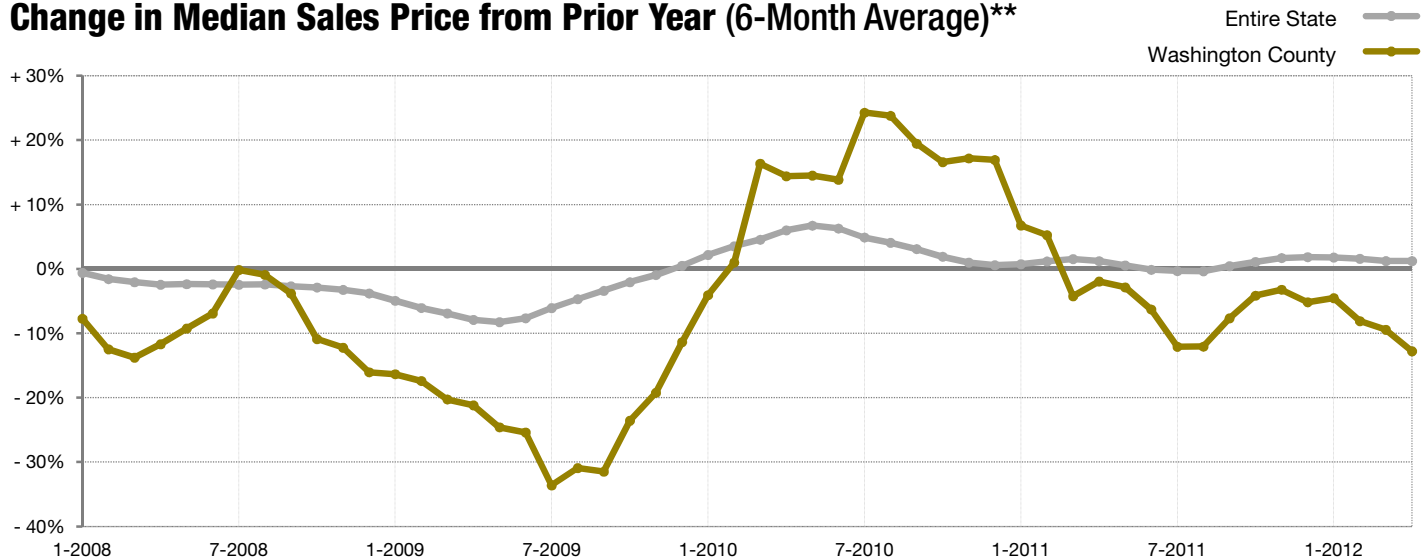


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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