

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Wells County

- 3.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 12.3%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 16.8%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

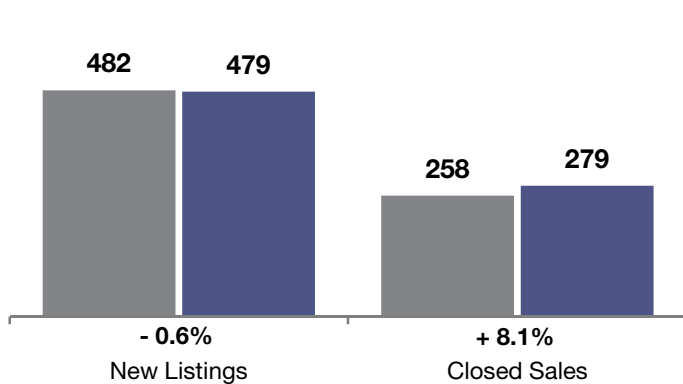
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	85	82	- 3.5%	482	479	- 0.6%
Closed Sales	65	73	+ 12.3%	258	279	+ 8.1%
Median Sales Price	\$92,500	\$108,000	+ 16.8%	\$90,000	\$96,250	+ 6.9%
Percent of Original List Price Received at Sale*	89.1%	89.7%	+ 0.8%	90.1%	91.8%	+ 1.9%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

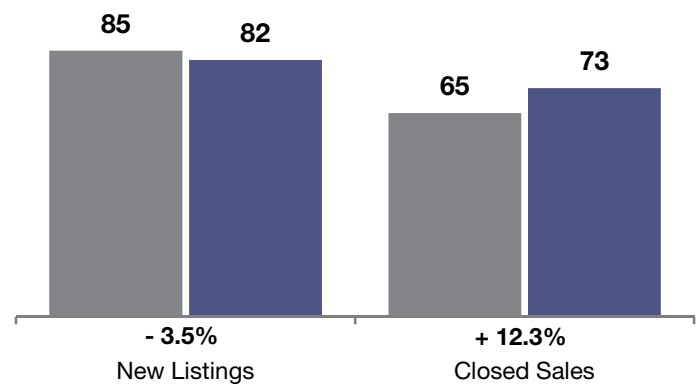
January through December

■ 2012 ■ 2013



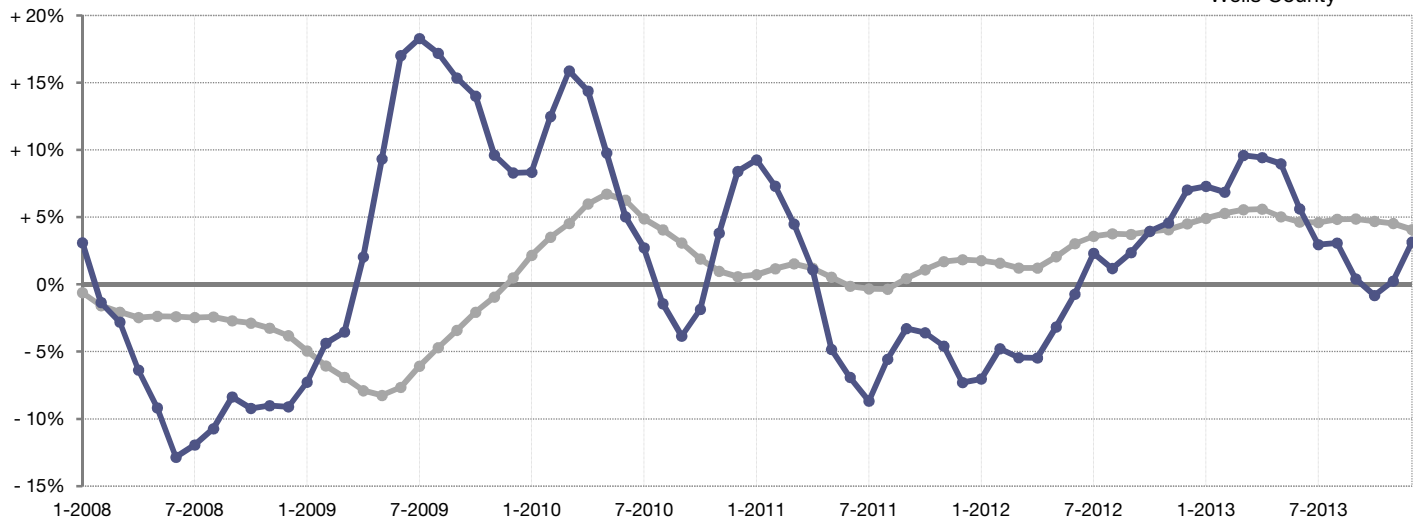
October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

Entire State —
Wells County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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