

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



White County

+ 26.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 12.5%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 0.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

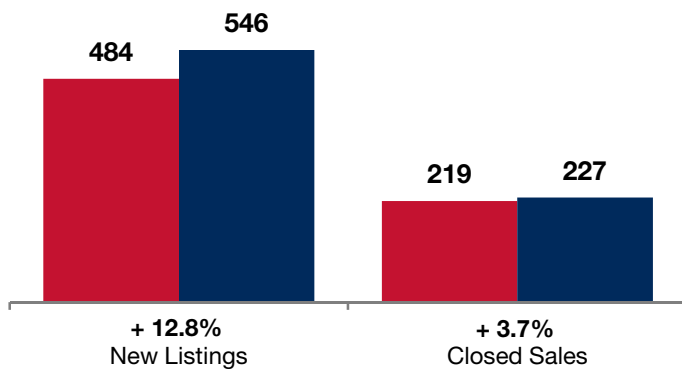
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	145	184	+ 26.9%	484	546	+ 12.8%
Closed Sales	40	45	+ 12.5%	219	227	+ 3.7%
Median Sales Price	\$74,250	\$74,000	- 0.3%	\$89,500	\$95,000	+ 6.1%
Percent of Original List Price Received at Sale*	90.3%	88.8%	-1.7%	90.0%	89.8%	-0.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

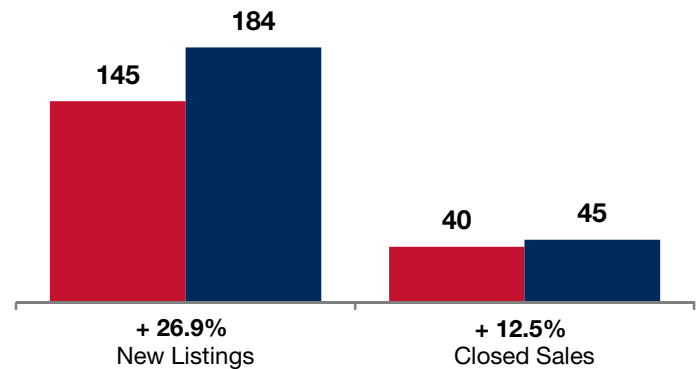
May through Apr

■ 2011 ■ 2012

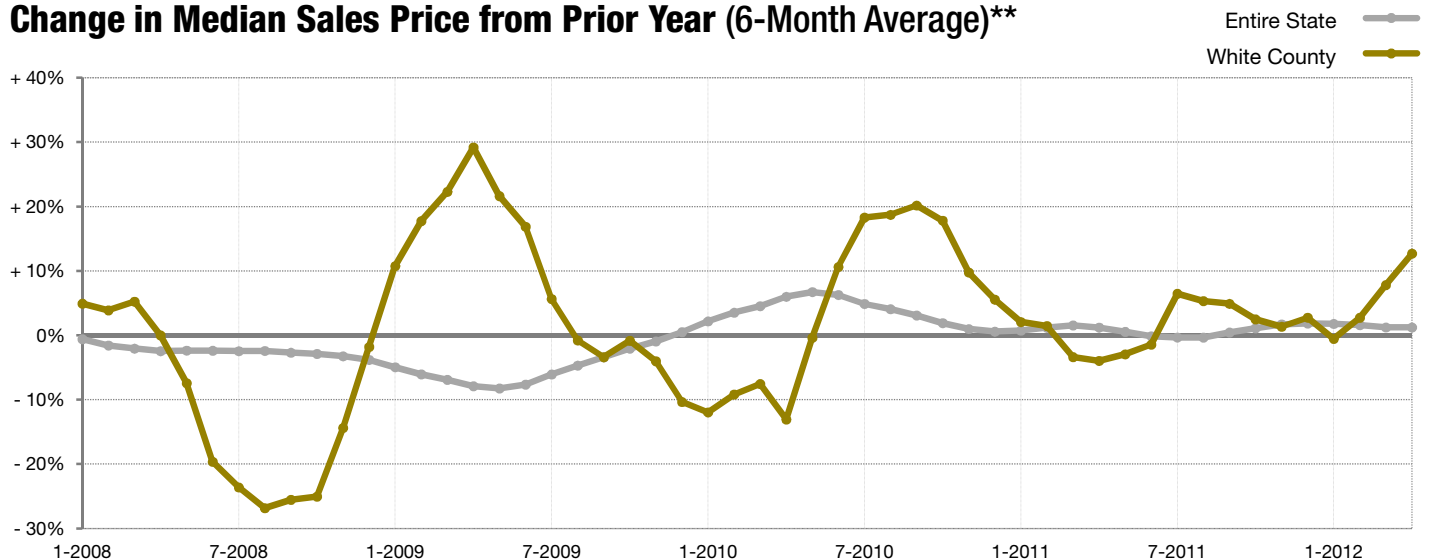


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.