

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



White County

- 19.7%

+ 13.8%

- 9.1%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

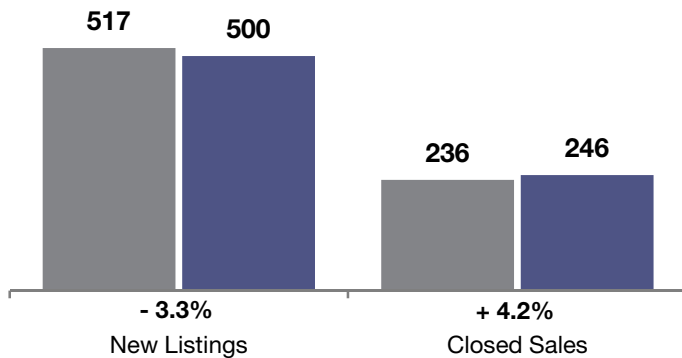
January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	71	57	- 19.7%	517	500	- 3.3%
Closed Sales	65	74	+ 13.8%	236	246	+ 4.2%
Median Sales Price	\$102,000	\$92,750	- 9.1%	\$96,000	\$108,900	+ 13.4%
Percent of Original List Price Received at Sale*	88.7%	89.9%	+ 1.3%	89.9%	92.0%	+ 2.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

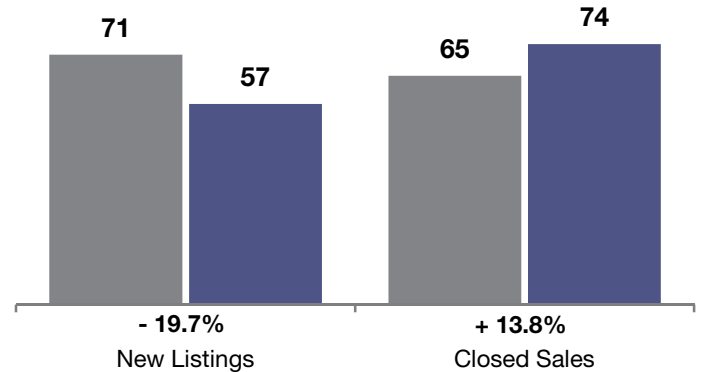
January through December

■ 2012 ■ 2013

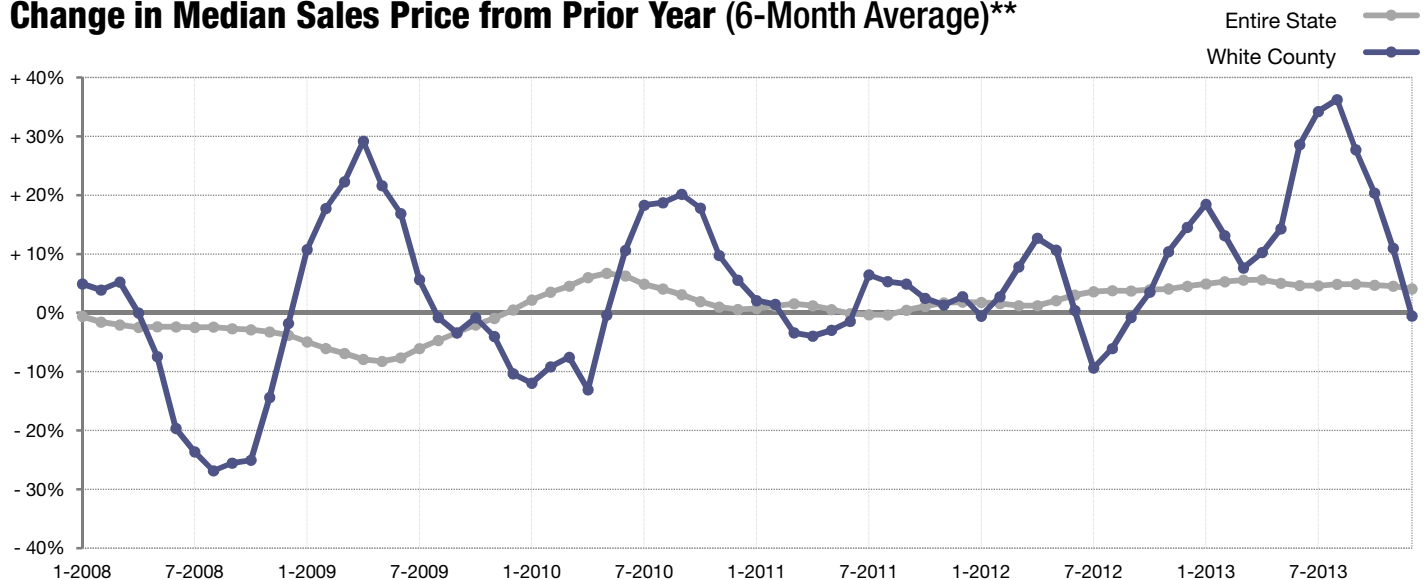


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.