

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Whitley County

- 6.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 7.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 6.2%

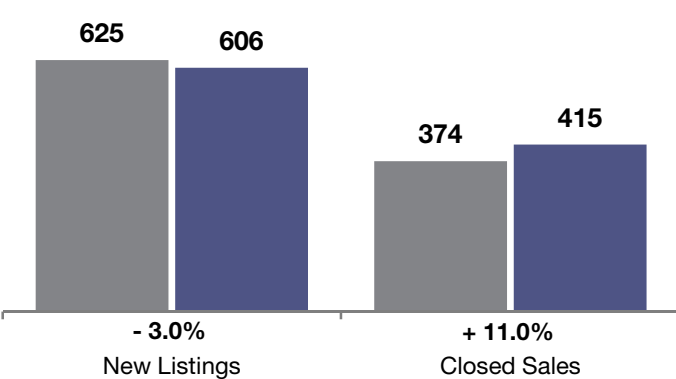
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December **January through December**

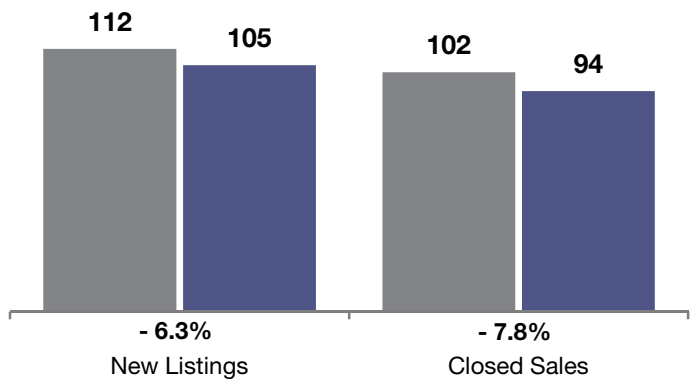
	2012	2013	+ / -	2012	2013	+ / -
New Listings	112	105	- 6.3%	625	606	- 3.0%
Closed Sales	102	94	- 7.8%	374	415	+ 11.0%
Median Sales Price	\$105,500	\$112,000	+ 6.2%	\$110,050	\$109,700	- 0.3%
Percent of Original List Price Received at Sale*	92.6%	93.9%	+ 1.4%	92.3%	92.7%	+ 0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

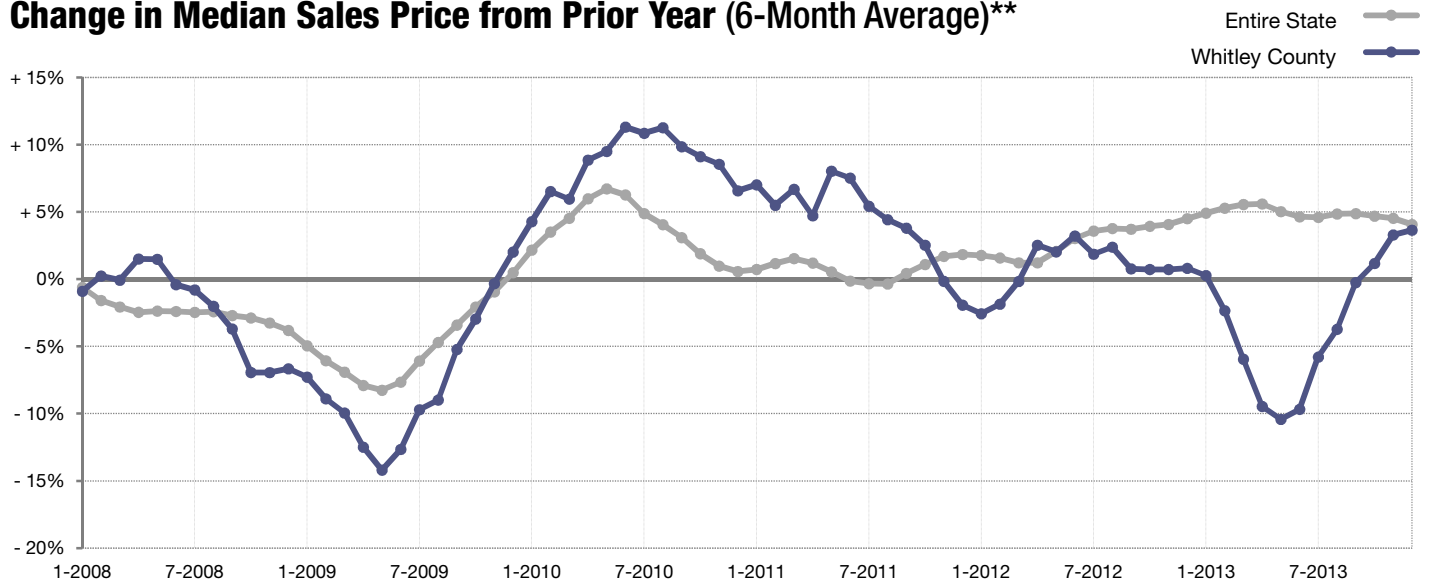
January through December



October through December



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.