

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Whitley County

+ 28.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 25.9%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 8.5%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

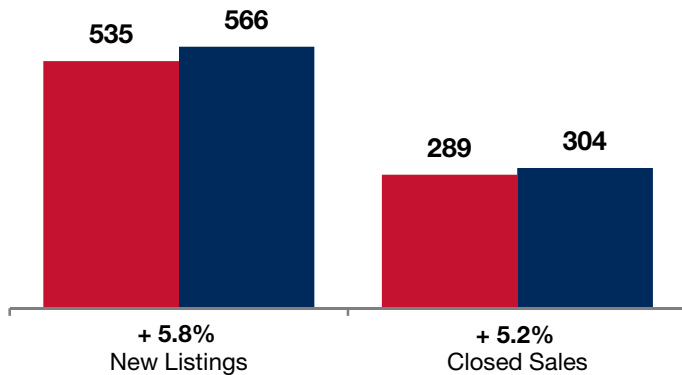
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	134	172	+ 28.4%	535	566	+ 5.8%
Closed Sales	54	68	+ 25.9%	289	304	+ 5.2%
Median Sales Price	\$106,000	\$115,000	+ 8.5%	\$112,000	\$112,225	+ 0.2%
Percent of Original List Price Received at Sale*	94.1%	91.9%	-2.3%	95.0%	94.7%	-0.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

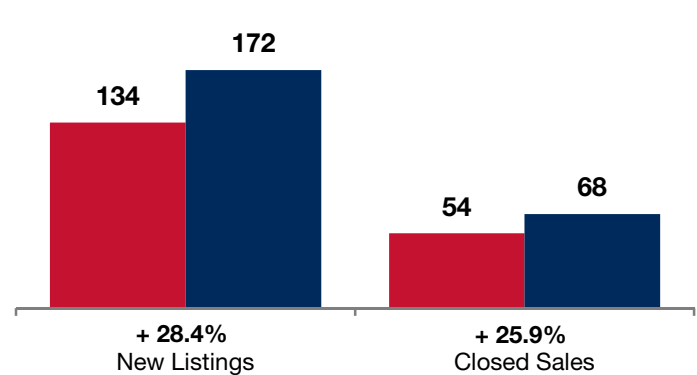
May through Apr

■ 2011 ■ 2012

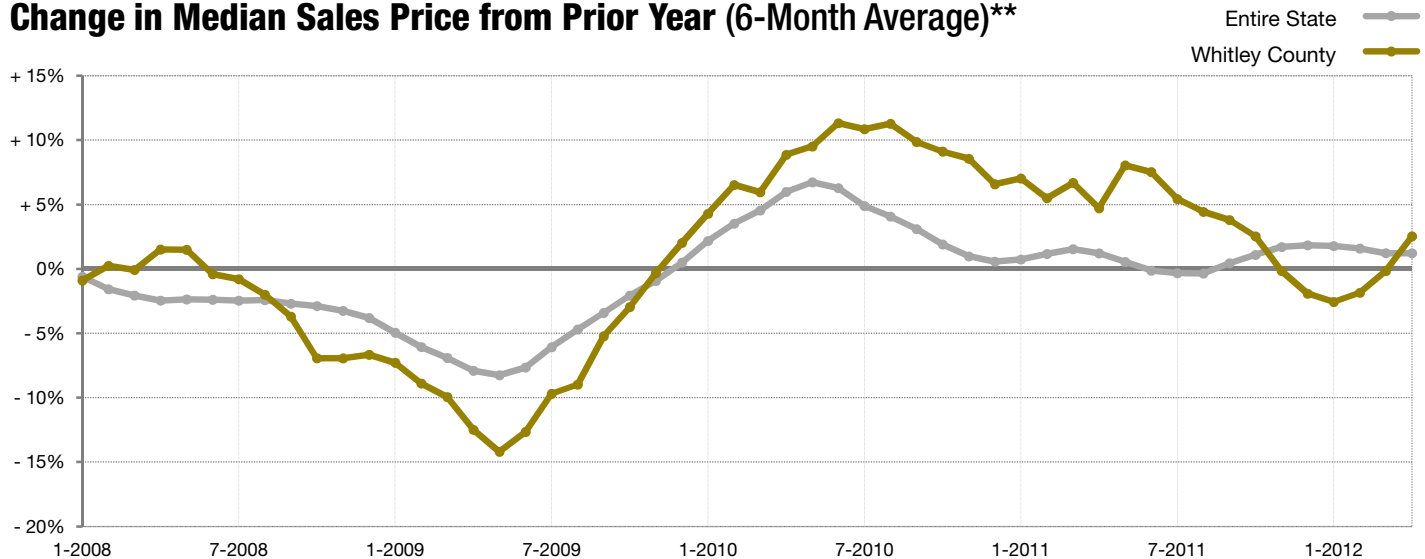


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.