

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Vanderburgh County

+ 9.5%

Change in
New Listings

+ 20.5%

Change in
Closed Sales

- 6.8%

Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	284	311	+ 9.5%	999	1,075	+ 7.6%
Closed Sales	146	176	+ 20.5%	510	634	+ 24.3%
Median Sales Price	\$107,250	\$100,000	- 6.8%	\$99,900	\$105,000	+ 5.1%
Percent of Original List Price Received at Sale*	90.0%	92.2%	+ 2.5%	89.2%	91.1%	+ 2.1%
Months Supply of Inventory	9.0	7.8	- 14.0%	--	--	--
Inventory of Homes for Sale	1,317	1,245	- 5.5%	--	--	--

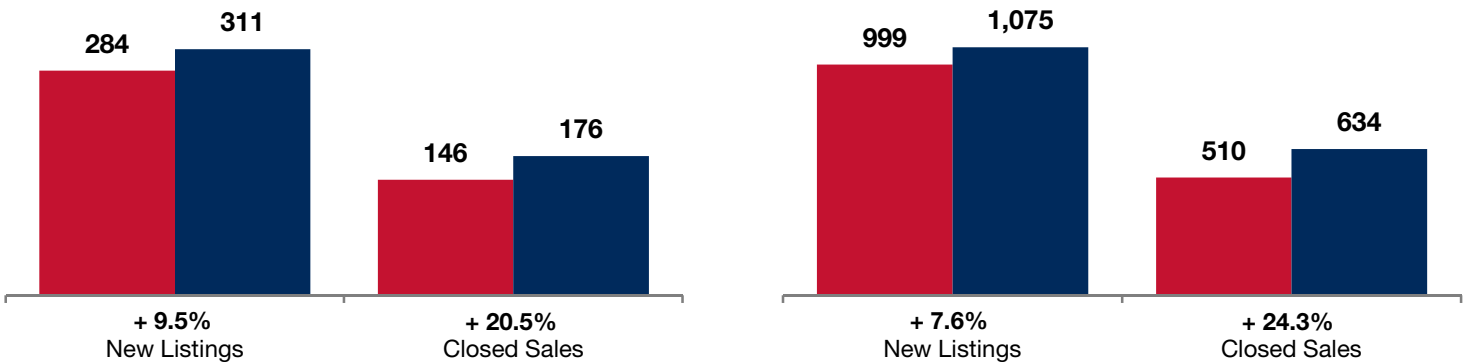
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

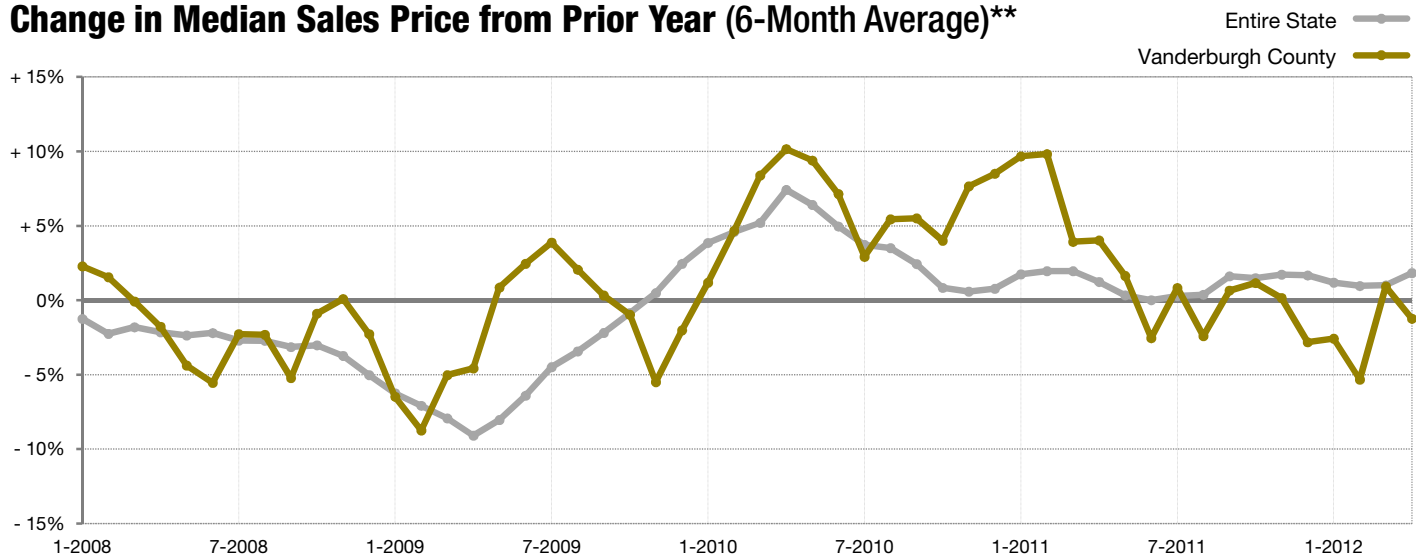
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.