

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



+ 28.6%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 34.4%

Change in
Median Sales Price

Vermillion County

April

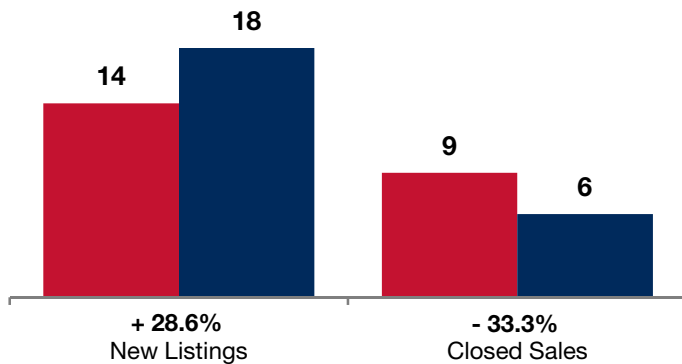
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	14	18	+ 28.6%	56	50	- 10.7%
Closed Sales	9	6	- 33.3%	27	20	- 25.9%
Median Sales Price	\$40,000	\$53,750	+ 34.4%	\$35,000	\$30,000	- 14.3%
Percent of Original List Price Received at Sale*	86.3%	74.5%	- 13.7%	81.2%	80.4%	- 0.9%
Months Supply of Inventory	10.2	9.8	- 4.2%	--	--	--
Inventory of Homes for Sale	67	65	- 3.0%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

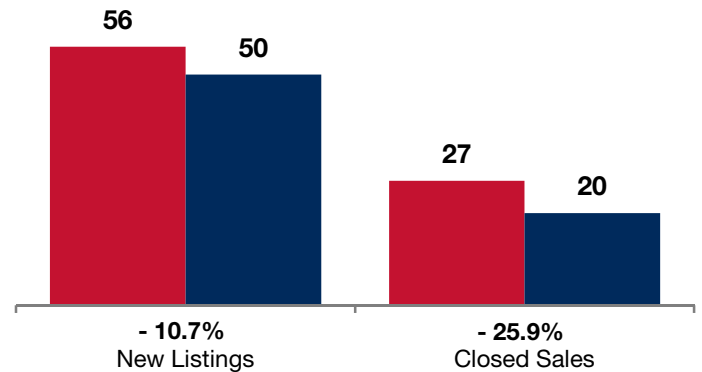
April

■ 2011 ■ 2012

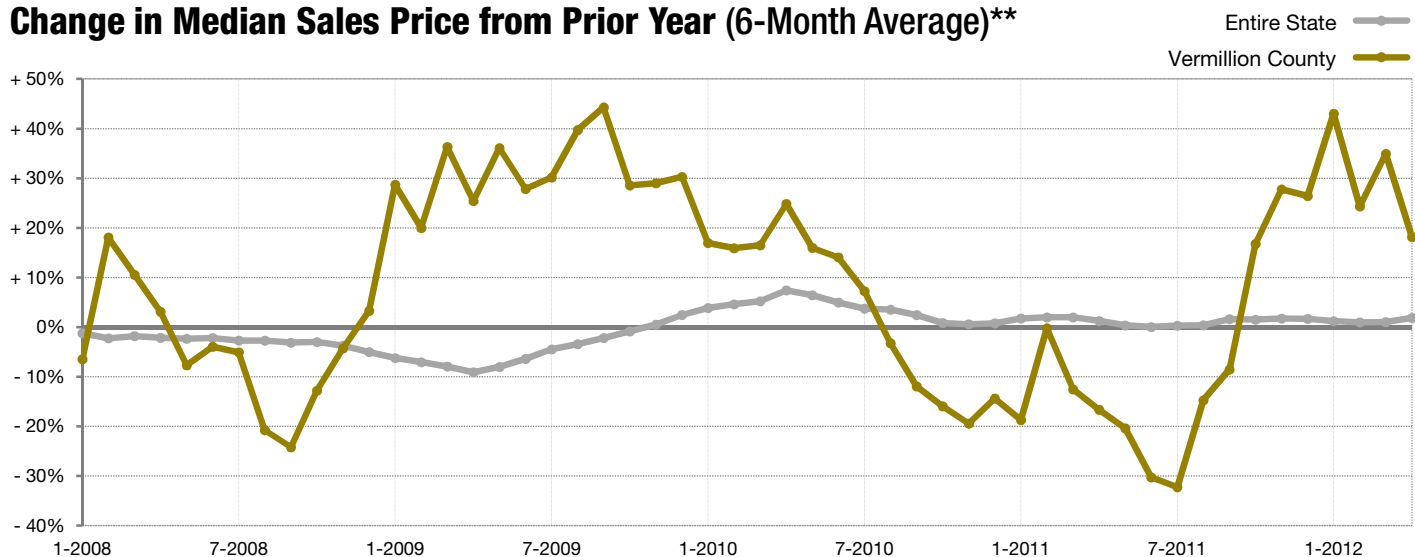


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.