

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Vigo County

**- 6.5%**

Change in  
New Listings

**- 7.8%**

Change in  
Closed Sales

**- 5.6%**

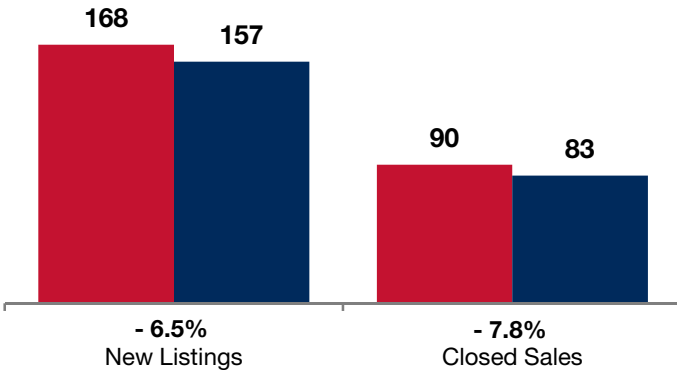
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	168	157	- 6.5%	584	590	+ 1.0%
Closed Sales	90	83	- 7.8%	228	257	+ 12.7%
Median Sales Price	\$78,900	<b>\$74,500</b>	- 5.6%	\$80,000	<b>\$74,000</b>	- 7.5%
Percent of Original List Price Received at Sale*	90.7%	<b>88.7%</b>	- 2.2%	88.3%	<b>87.3%</b>	- 1.2%
Months Supply of Inventory	8.9	<b>7.4</b>	- 17.1%	--	--	--
Inventory of Homes for Sale	640	<b>588</b>	- 8.1%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

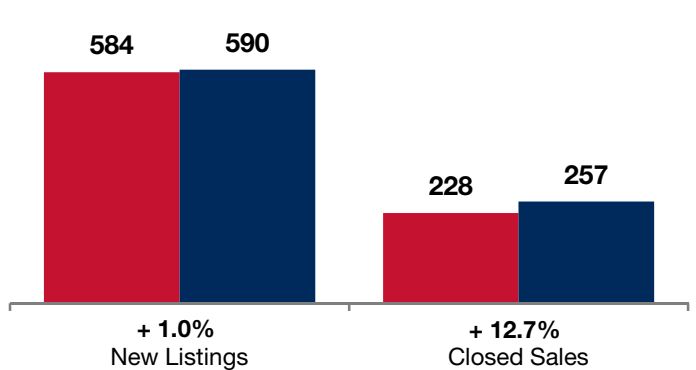
### April

■ 2011 ■ 2012

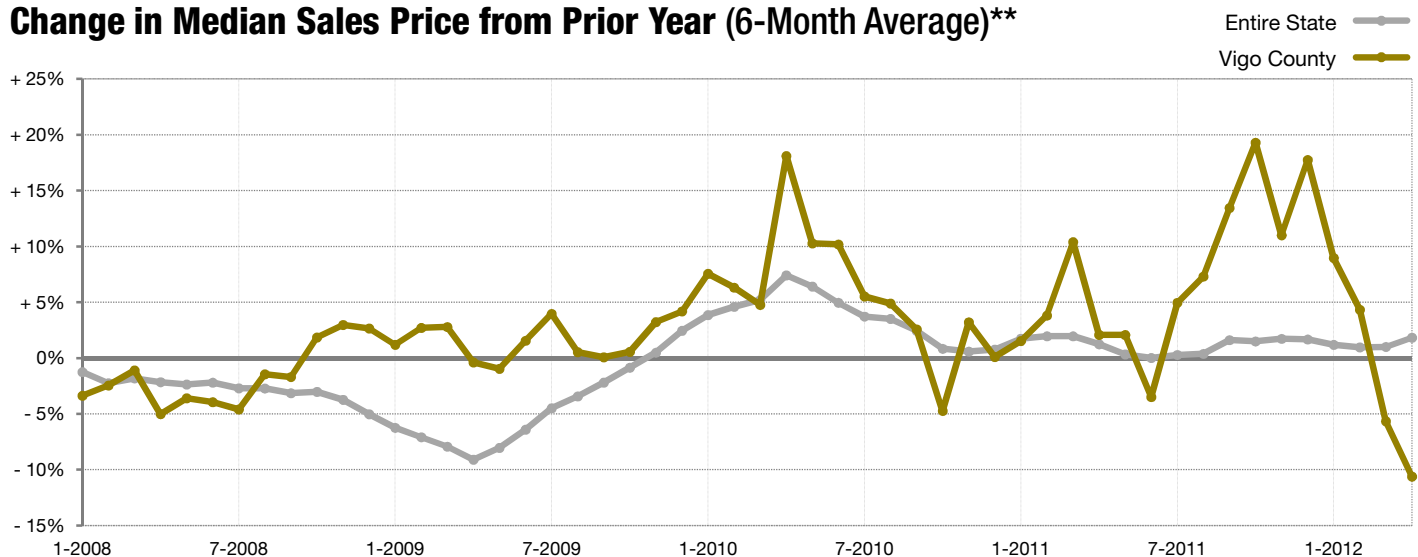


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.