

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



**+ 24.0%**

Change in  
New Listings

**+ 80.0%**

Change in  
Closed Sales

**+ 6.3%**

Change in  
Median Sales Price

## Washington County

**April**

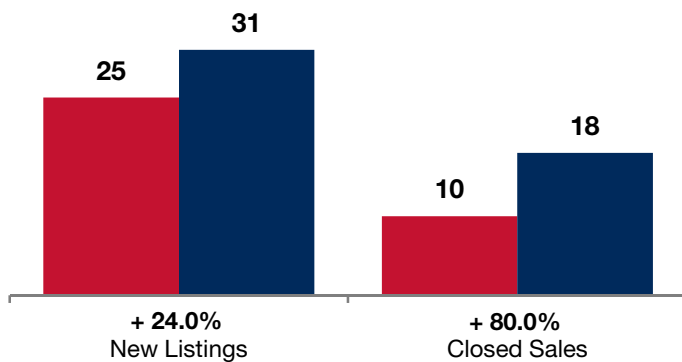
**Year to Date**

	2011	2012	+ / -	2011	2012	+ / -
New Listings	25	31	+ 24.0%	138	138	0.0%
Closed Sales	10	18	+ 80.0%	45	47	+ 4.4%
Median Sales Price	\$61,075	<b>\$64,900</b>	+ 6.3%	\$59,900	<b>\$55,000</b>	- 8.2%
Percent of Original List Price Received at Sale*	93.8%	<b>87.3%</b>	- 6.9%	93.0%	<b>87.2%</b>	- 6.3%
Months Supply of Inventory	11.8	<b>12.4</b>	+ 4.9%	--	--	--
Inventory of Homes for Sale	135	<b>155</b>	+ 14.8%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

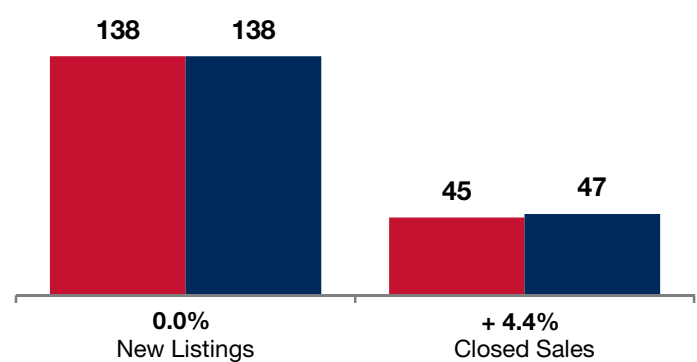
**April**

■ 2011 ■ 2012

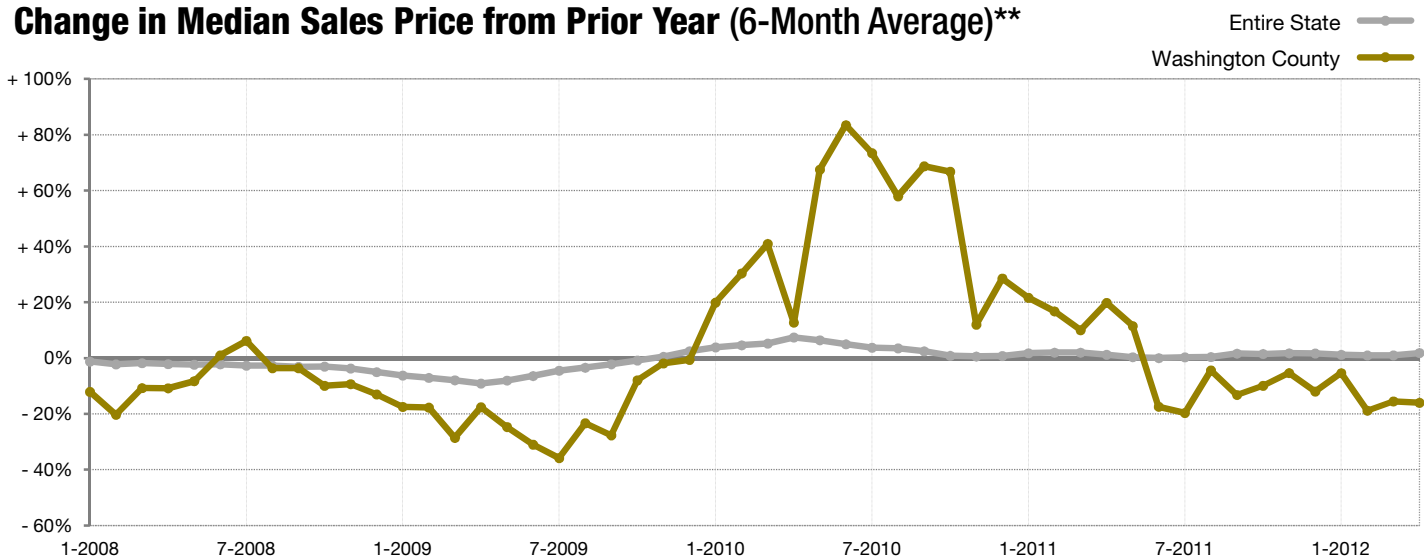


**Year to Date**

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.