

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



White County

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 13.1%

Change in
Median Sales Price

April

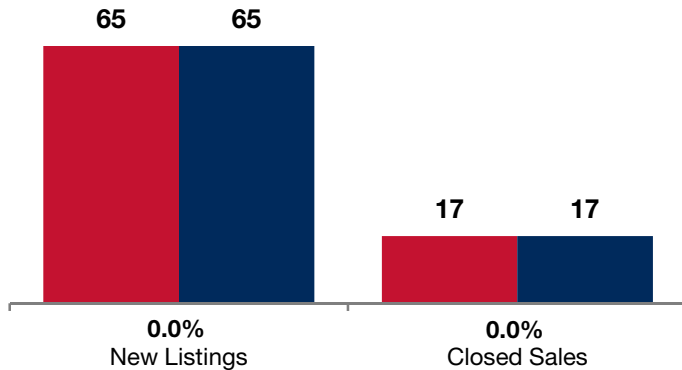
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	65	65	0.0%	184	222	+ 20.7%
Closed Sales	17	17	0.0%	59	57	- 3.4%
Median Sales Price	\$76,500	\$66,500	- 13.1%	\$73,000	\$80,000	+ 9.6%
Percent of Original List Price Received at Sale*	89.9%	87.7%	- 2.5%	90.4%	89.4%	- 1.0%
Months Supply of Inventory	17.0	17.3	+ 1.8%	--	--	--
Inventory of Homes for Sale	310	327	+ 5.5%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

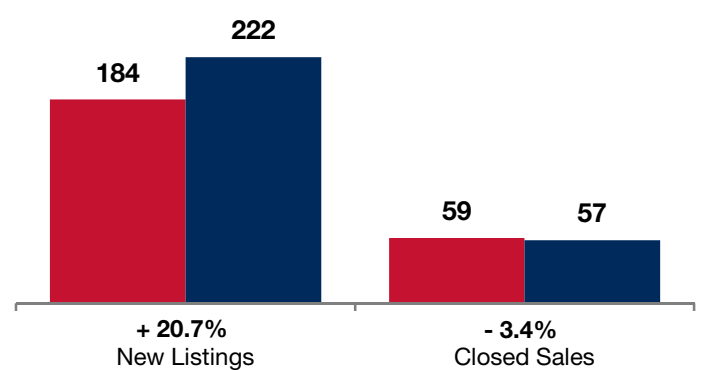
April

■ 2011 ■ 2012

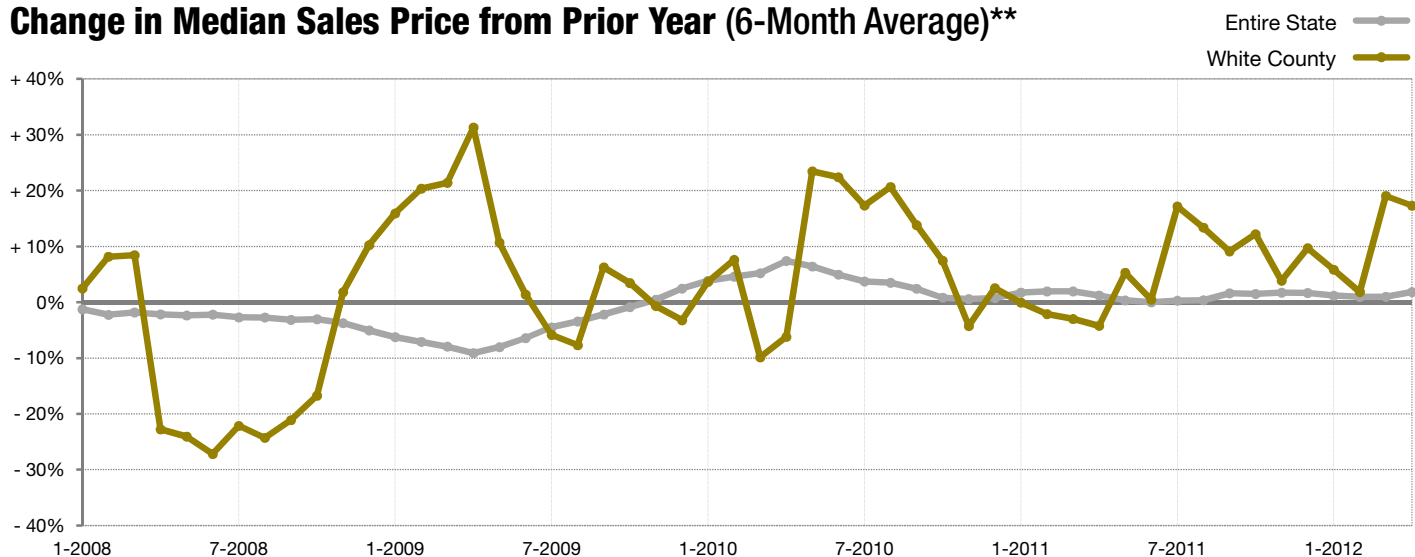


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.