

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



+ 16.1%

Change in
New Listings

+ 10.0%

Change in
Closed Sales

- 16.8%

Change in
Median Sales Price

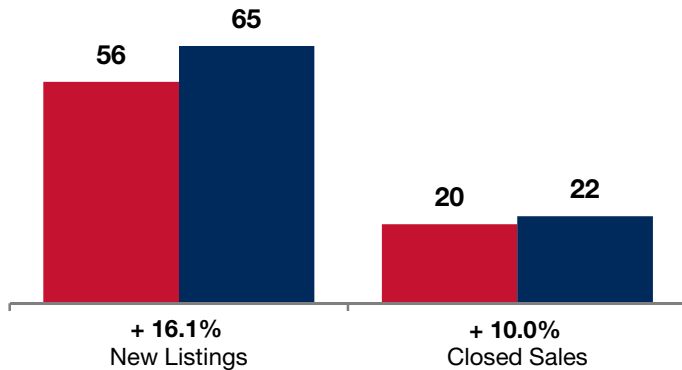
Whitley County

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	56	65	+ 16.1%	184	219	+ 19.0%
Closed Sales	20	22	+ 10.0%	69	82	+ 18.8%
Median Sales Price	\$141,830	\$118,000	- 16.8%	\$107,800	\$114,000	+ 5.8%
Percent of Original List Price Received at Sale*	94.7%	91.2%	- 3.6%	93.5%	92.3%	- 1.3%
Months Supply of Inventory	8.2	7.7	- 6.4%	--	--	--
Inventory of Homes for Sale	198	195	- 1.5%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

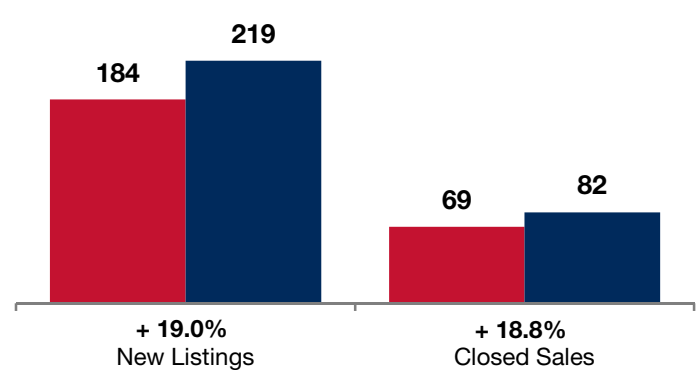
April

■ 2011 ■ 2012

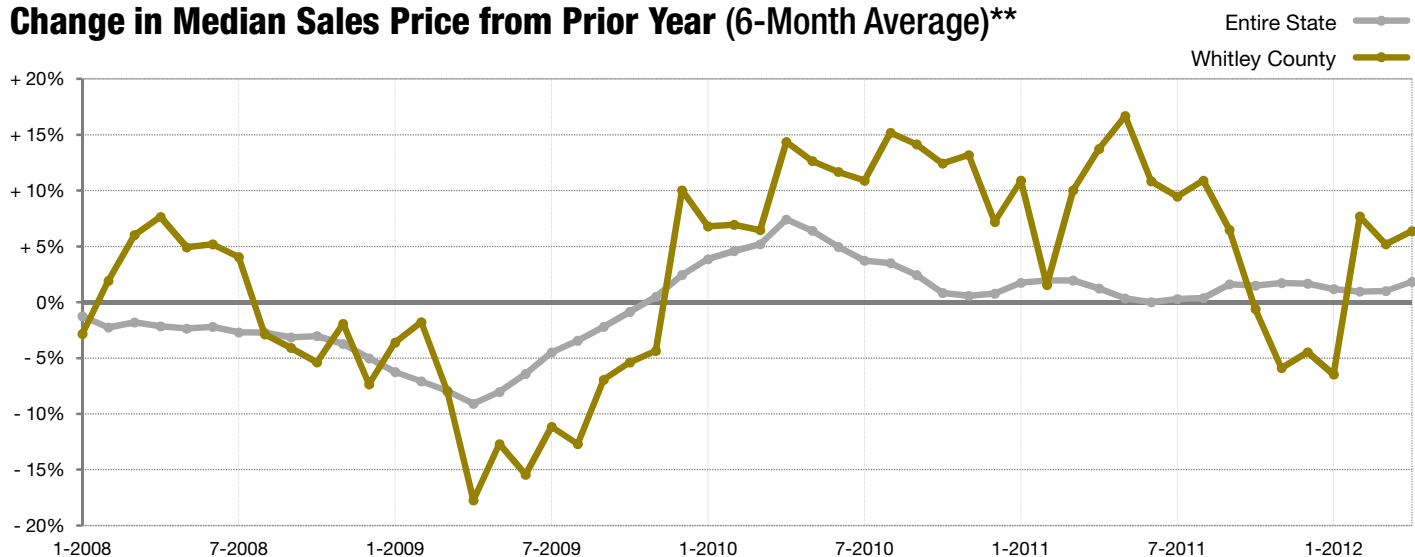


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.