

Lender-Mediated Report

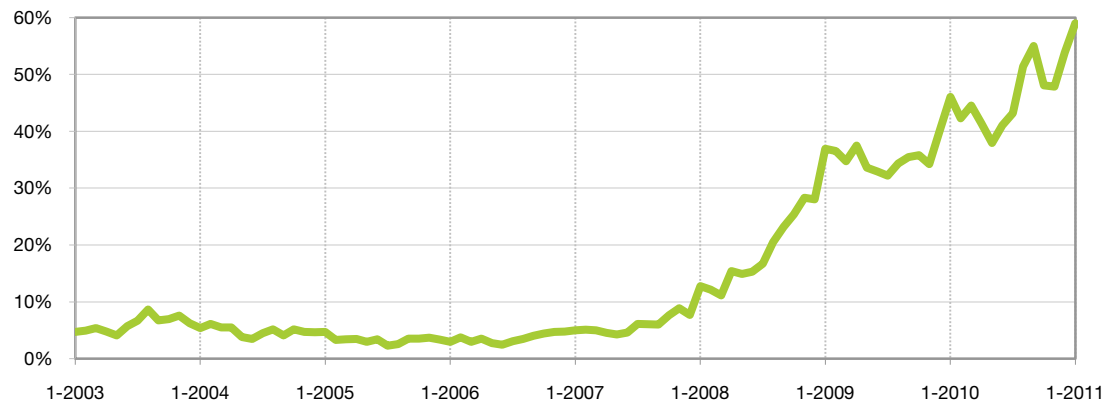
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed", "REO", "Pre-Foreclosure" or "Short Sale."

January 2011

Share of Closed Sales that were Lender-Mediated: 59.0%

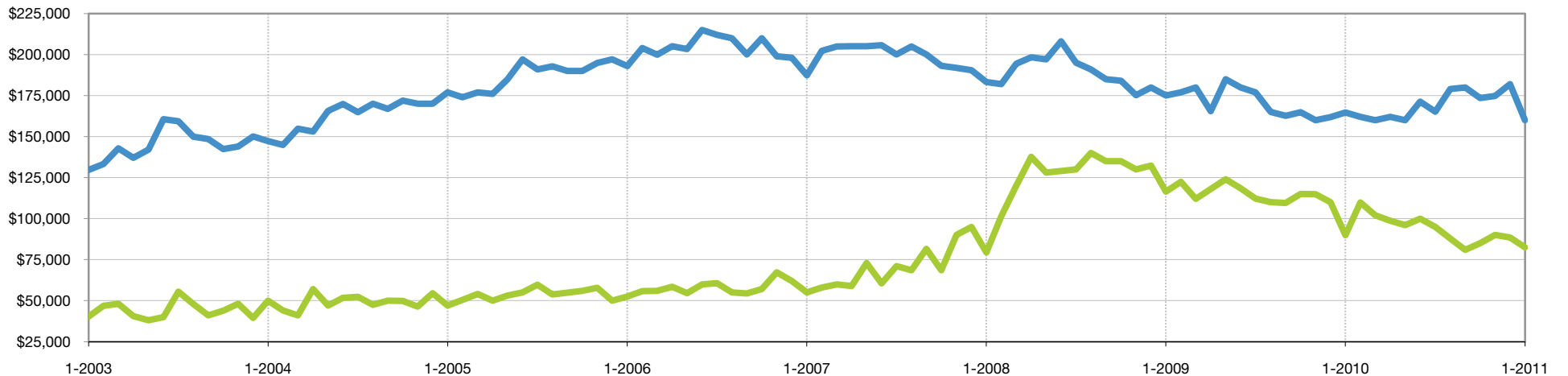


Closed Sales	1-2010	1-2011	+ / -
Traditional	497	407	- 18.1%
Lender-Mediated	424	586	+ 38.2%
Total Market	921	993	+ 7.8%

Median Sales Price	1-2010	1-2011	+ / -
Traditional	\$164,612	\$160,000	- 2.8%
Lender-Mediated	\$89,900	\$82,500	- 8.2%
Total Market	\$132,700	\$120,750	- 9.0%

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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January 2011

	Homes for Sale Current Month			Closed Sales Last Twelve Months			Lender-Mediated Median Sales Price			Traditional Properties Median Sales Price		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2010	1-2011	+ / -	1-2010	1-2011	+ / -
011-SAN MARCO	164	38	23.2%	127	47	37.0%	\$107,000	\$94,875	-11.3%	\$236,858	\$197,500	-16.6%
012-SAN JOSE	216	64	29.6%	264	104	39.4%	\$89,000	\$55,375	-37.8%	\$137,500	\$80,000	-41.8%
013-BEAUCLERC/MANDARIN N	277	119	43.0%	318	144	45.3%	\$122,050	\$91,000	-25.4%	\$158,000	\$139,900	-11.5%
014-MANDARIN	352	142	40.3%	534	190	35.6%	\$154,000	\$140,500	-8.8%	\$194,500	\$185,000	-4.9%
015-BARTRAM	157	100	63.7%	311	141	45.3%	\$175,001	\$125,000	-28.6%	\$153,650	\$138,000	-10.2%
021-ST NICHOLAS	124	37	29.8%	150	60	40.0%	\$48,375	\$47,000	-2.8%	\$70,000	\$85,000	21.4%
022-GROVE PK/SAN SOUCI	249	143	57.4%	429	243	56.6%	\$99,750	\$70,000	-29.8%	\$121,495	\$90,000	-25.9%
023-E OF SS BLVD	305	178	58.4%	544	319	58.6%	\$95,000	\$71,700	-24.5%	\$125,900	\$95,495	-24.2%
024-BAYMEADOWS/DEERWOOD	333	134	40.2%	465	240	51.6%	\$97,500	\$70,000	-28.2%	\$135,490	\$116,950	-13.7%
025-ICW N-BCH & S ATL	134	58	43.3%	257	99	38.5%	\$173,000	\$147,500	-14.7%	\$195,000	\$180,000	-7.7%
026-ICW S-BCH & N JTB	311	110	35.4%	361	158	43.8%	\$156,100	\$99,150	-36.5%	\$219,000	\$200,000	-8.7%
027-ICW S-JTB	80	16	20.0%	88	25	28.4%	\$102,000	\$145,000	42.2%	\$182,660	\$210,000	15.0%
031-RIVERSIDE	68	26	38.2%	79	39	49.4%	\$102,500	\$48,500	-52.7%	\$133,250	\$120,000	-9.9%
032-AVONDALE	156	33	21.2%	138	49	35.5%	\$131,000	\$115,000	-12.2%	\$185,000	\$172,000	-7.0%
033-ORTEGA/VENETIA	115	17	14.8%	70	11	15.7%	\$110,750	\$205,000	85.1%	\$235,000	\$258,250	9.9%
041-ARLINGTON	462	211	45.7%	594	293	49.3%	\$59,501	\$58,000	-2.5%	\$99,000	\$87,550	-11.6%
042-FT CAROLINE	252	131	52.0%	379	189	49.9%	\$127,700	\$100,000	-21.7%	\$150,000	\$135,000	-10.0%
043-ICW N-ATLANTIC BLVD	198	93	47.0%	273	129	47.3%	\$160,000	\$143,500	-10.3%	\$177,000	\$170,000	-4.0%
051-MURRAY HILL	115	49	42.6%	154	84	54.5%	\$35,200	\$34,450	-2.1%	\$58,000	\$44,900	-22.6%
052-LAKESHORE	73	32	43.8%	88	45	51.1%	\$38,000	\$35,100	-7.6%	\$51,000	\$41,700	-18.2%
053-HYDE GROVE AREA	81	39	48.1%	91	53	58.2%	\$41,088	\$36,700	-10.7%	\$73,900	\$66,000	-10.7%
054-CEDAR HILLS	73	32	43.8%	128	63	49.2%	\$51,250	\$36,325	-29.1%	\$71,500	\$47,250	-33.9%
055-CONF PT/ORTEGA FARMS	38	19	50.0%	42	20	47.6%	\$72,500	\$49,450	-31.8%	\$117,250	\$89,000	-24.1%
056-YUKN/WESC/OAK H	157	86	54.8%	177	105	59.3%	\$93,000	\$56,330	-39.4%	\$109,950	\$85,000	-22.7%
061-NORMANDY AREA	95	50	52.6%	139	73	52.5%	\$99,350	\$64,000	-35.6%	\$115,000	\$88,050	-23.4%
062-CRYSTAL SPR/COUNTRY CREEK	173	94	54.3%	242	127	52.5%	\$140,000	\$97,500	-30.4%	\$140,000	\$117,000	-16.4%
063-JACKSONVILLE HEIGHTS/OAK HILL	151	67	44.4%	218	120	55.0%	\$63,500	\$53,450	-15.8%	\$75,000	\$62,000	-17.3%
064-BENT CREEK/PLUM TREE	82	40	48.8%	117	58	49.6%	\$124,000	\$115,950	-6.5%	\$140,000	\$131,000	-6.4%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	25	12	48.0%	59	29	49.2%	\$145,000	\$120,000	-17.2%	\$149,500	\$142,990	-4.4%
066-CECIL COMMERCE AREA	19	8	42.1%	39	7	17.9%	\$143,500	\$70,000	-51.2%	\$164,220	\$146,575	-10.7%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	242	135	55.8%	350	184	52.6%	\$113,100	\$85,000	-24.8%	\$127,000	\$106,900	-15.8%
071-BRENTWOOD/EVERGREEN	120	52	43.3%	155	106	68.4%	\$16,950	\$15,900	-6.2%	\$19,000	\$17,000	-10.5%
072-SPRINGFIELD	126	52	41.3%	119	83	69.7%	\$15,751	\$14,625	-7.1%	\$21,500	\$25,500	18.6%

Lender-Mediated Report – Activity by Area

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	Homes for Sale Current Month			Closed Sales Last Twelve Months			Lender-Mediated Median Sales Price			Traditional Properties Median Sales Price		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2010	1-2011	+ / -	1-2010	1-2011	+ / -
073-DOWNTOWN JAX/NORTHBANK	41	18	43.9%	49	38	77.6%	\$115,000	\$95,250	-17.2%	\$153,000	\$95,750	-37.4%
074-PAXON	127	62	48.8%	192	130	67.7%	\$15,100	\$14,000	-7.3%	\$18,750	\$15,300	-18.4%
075-TROUT RIV/COLLEGE PRK/RIBAULT MNR	366	187	51.1%	395	295	74.7%	\$21,000	\$15,300	-27.1%	\$23,000	\$19,000	-17.4%
081-MARIETA/WHITHSE/BALDWIN	141	62	44.0%	117	62	53.0%	\$130,125	\$106,000	-18.5%	\$145,800	\$124,400	-14.7%
082-DINSMORE/NORTHWEST DUVAL	21	8	38.1%	33	24	72.7%	\$106,500	\$30,000	-71.8%	\$92,000	\$40,000	-56.5%
091-GARDN CTY/AIRPORT	266	161	60.5%	367	205	55.9%	\$100,000	\$82,285	-17.7%	\$129,900	\$109,000	-16.1%
092-OCEANWAY/PECAN PARK	222	123	55.4%	286	121	42.3%	\$157,250	\$142,000	-9.7%	\$166,500	\$160,000	-3.9%
095-SAN MATEO/EASTPORT	28	3	10.7%	49	29	59.2%	\$63,000	\$60,000	-4.8%	\$105,000	\$97,200	-7.4%
096-FT GEORGE/BLOUNT IS/CEDAR PT	171	73	42.7%	194	88	45.4%	\$170,000	\$160,000	-5.9%	\$184,000	\$170,500	-7.3%
121-FLEMING ISLAND-NE	18	7	38.9%	15	9	60.0%	\$190,000	\$149,500	-21.3%	\$210,000	\$180,250	-14.2%
122-FLEMING ISLAND-NW	112	37	33.0%	132	37	28.0%	\$230,875	\$225,000	-2.5%	\$241,750	\$242,000	0.1%
123-FLEMING ISLAND-SE	68	19	27.9%	66	27	40.9%	\$185,000	\$149,900	-19.0%	\$200,000	\$174,500	-12.8%
124-FLEMING ISLAND-SW	106	47	44.3%	206	107	51.9%	\$166,250	\$172,200	3.6%	\$200,000	\$172,200	-13.9%
131-MDWBK/LOCH RANE	57	21	36.8%	71	33	46.5%	\$141,000	\$72,000	-48.9%	\$145,000	\$110,000	-24.1%
132-BELLAIR/GROVE PARK	53	33	62.3%	75	32	42.7%	\$82,000	\$58,000	-29.3%	\$105,000	\$86,000	-18.1%
133-NORTH ORANGE PK	19	11	57.9%	32	11	34.4%	\$119,900	\$85,000	-29.1%	\$145,000	\$130,000	-10.3%
134-SOUTH BLANDING	64	31	48.4%	77	39	50.6%	\$118,000	\$107,000	-9.3%	\$147,450	\$116,250	-21.2%
135-PARK W/MONTCLAIR	17	6	35.3%	39	13	33.3%	\$125,000	\$108,500	-13.2%	\$162,500	\$130,000	-20.0%
136-LAKESIDE EST	42	23	54.8%	52	24	46.2%	\$117,950	\$110,000	-6.7%	\$150,000	\$122,250	-18.5%
137-DOCTORS LAKE	39	13	33.3%	50	22	44.0%	\$275,000	\$174,950	-36.4%	\$207,450	\$214,000	3.2%
138-TNGLWD/ORANGE PRK S	132	72	54.5%	204	122	59.8%	\$110,000	\$92,750	-15.7%	\$130,500	\$104,750	-19.7%
139-OAKLEAF PLNTN/ORANGE PARK NW	281	166	59.1%	438	259	59.1%	\$153,300	\$148,500	-3.1%	\$165,000	\$159,000	-3.6%
141-MIDDLEBURG	80	32	40.0%	84	41	48.8%	\$65,000	\$72,500	11.5%	\$139,700	\$82,550	-40.9%
142-MIDDLEBURG E/LAKE ASBURY	159	76	47.8%	262	147	56.1%	\$126,900	\$120,000	-5.4%	\$146,000	\$133,000	-8.9%
143-FOXMEADOW AREA	64	20	31.3%	147	34	23.1%	\$132,200	\$127,250	-3.7%	\$179,945	\$164,900	-8.4%
144-MIDDLEBURG-SE	27	8	29.6%	23	8	34.8%	\$128,000	\$110,750	-13.5%	\$148,000	\$160,000	8.1%
145-MIDDLEBURG-SW	77	18	23.4%	92	46	50.0%	\$92,400	\$55,000	-40.5%	\$112,000	\$70,000	-37.5%
151-KEYSTONE HGTS	189	21	11.1%	100	36	36.0%	\$54,900	\$47,400	-13.7%	\$100,000	\$74,000	-26.0%
152-KINGSLEY LAKE	4	0	0.0%	4	0	0.0%	\$0	\$0	--	\$292,500	\$387,000	32.3%
161-GREEN COVE SPRS	116	38	32.8%	98	59	60.2%	\$127,000	\$93,750	-26.2%	\$160,000	\$132,210	-17.4%
162-RUSS L/PEN FRMS	13	4	30.8%	20	3	15.0%	\$125,000	\$170,000	36.0%	\$219,386	\$179,000	-18.4%
211-JACKSONVILLE BCH-NE	49	12	24.5%	61	31	50.8%	\$287,500	\$320,000	11.3%	\$370,500	\$327,500	-11.6%
212-JACKSONVILLE BCH-SE	131	25	19.1%	97	26	26.8%	\$332,450	\$276,250	-16.9%	\$428,000	\$259,000	-39.5%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2010	1-2011	+ / -	1-2010	1-2011	+ / -
213-JACKSONVILLE BCH-NW	53	19	35.8%	77	36	46.8%	\$164,500	\$170,000	3.3%	\$197,250	\$180,000	-8.7%
214-JACKSONVILLE BCH-SW	100	37	37.0%	149	79	53.0%	\$175,000	\$111,500	-36.3%	\$219,000	\$181,000	-17.4%
221-NEPTUNE BCH-EAST	25	3	12.0%	16	5	31.3%	\$349,000	\$410,000	17.5%	\$420,000	\$395,000	-6.0%
222-NEPTUNE BCH-WEST	37	14	37.8%	46	22	47.8%	\$221,500	\$225,000	1.6%	\$235,600	\$240,000	1.9%
231-ATLANTIC BCH-EAST	105	21	20.0%	153	35	22.9%	\$236,000	\$199,900	-15.3%	\$308,250	\$280,500	-9.0%
232-ATLANTIC BCH/MAYPORT-WEST	45	25	55.6%	68	40	58.8%	\$99,000	\$68,000	-31.3%	\$118,000	\$86,000	-27.1%
251-PVB E A1A-N CORONA	33	2	6.1%	49	9	18.4%	\$285,750	\$340,140	19.0%	\$430,000	\$690,000	60.5%
252-PVB W A1A-N SOLANA	112	29	25.9%	114	47	41.2%	\$160,000	\$87,900	-45.1%	\$202,500	\$202,500	0.0%
261-PVB E A1A-S CORONA	168	20	11.9%	136	36	26.5%	\$239,950	\$120,000	-50.0%	\$235,000	\$299,500	27.4%
262-PVB W A1A-S SOLANA/PALM VALLEY	155	38	24.5%	156	64	41.0%	\$108,900	\$64,500	-40.8%	\$338,250	\$249,950	-26.1%
263-PVB W A1A-S CR-210	98	22	22.4%	61	14	23.0%	\$387,000	\$382,000	-1.3%	\$395,000	\$430,250	8.9%
264-SOUTH PVB/VILANO BCH	110	28	25.5%	83	35	42.2%	\$343,000	\$323,500	-5.7%	\$355,000	\$351,250	-1.1%
265-PONTE VEDRA/NOCATÉE-STJ	130	21	16.2%	177	31	17.5%	\$182,000	\$209,000	14.8%	\$280,000	\$285,000	1.8%
301-JUL CK/SWITZ	403	123	30.5%	715	201	28.1%	\$200,000	\$185,000	-7.5%	\$250,000	\$240,000	-4.0%
302-ORANGEDALE AREA	44	5	11.4%	24	7	29.2%	\$200,000	\$357,500	78.8%	\$219,000	\$275,000	25.6%
303-PALMO/SIX MILE AREA	27	7	25.9%	6	4	66.7%	\$241,000	\$160,000	-33.6%	\$222,000	\$149,000	-32.9%
304- 210 SOUTH	115	52	45.2%	197	85	43.1%	\$197,250	\$181,000	-8.2%	\$245,620	\$218,500	-11.0%
305-WORLD GOLF V-CENTRAL	55	17	30.9%	56	15	26.8%	\$199,900	\$85,000	-57.5%	\$228,000	\$194,900	-14.5%
306-WORLD GOLF V-NE	1	0	0.0%	0	0	--	\$0	\$0	--	\$242,495	\$0	-100.0%
307-WORLD GOLF V-SE	6	2	33.3%	8	4	50.0%	\$101,500	\$59,900	-41.0%	\$122,444	\$76,000	-37.9%
308-WORLD GOLF V-SW	85	45	52.9%	129	51	39.5%	\$185,000	\$163,200	-11.8%	\$200,000	\$195,000	-2.5%
309-WORLD GOLF V-WEST	117	61	52.1%	148	74	50.0%	\$171,884	\$167,500	-2.6%	\$190,000	\$179,990	-5.3%
312-PALENCIA AREA	100	38	38.0%	117	52	44.4%	\$200,000	\$235,000	17.5%	\$269,000	\$262,502	-2.4%
313-WHITECASTLE/AIRPORT AREA	18	9	50.0%	23	9	39.1%	\$135,000	\$86,500	-35.9%	\$156,950	\$135,000	-14.0%
321-NORTH CITY	25	7	28.0%	30	21	70.0%	\$84,075	\$94,000	11.8%	\$127,500	\$99,000	-22.4%
322-DOWNTOWN ST AUGUSTINE	35	7	20.0%	30	11	36.7%	\$160,000	\$75,000	-53.1%	\$161,000	\$171,000	6.2%
323-DAVIS SHORES	26	7	26.9%	33	6	18.2%	\$185,500	\$264,250	42.5%	\$196,000	\$217,250	10.8%
331-ST AUGUSTINE BCH	168	22	13.1%	162	59	36.4%	\$172,000	\$158,250	-8.0%	\$249,000	\$247,000	-0.8%
332-CRESCENT BCH/SUMMER HVN	36	5	13.9%	10	4	40.0%	\$161,400	\$425,000	163.3%	\$297,500	\$346,450	16.5%
333-ST JOHNS CO-SE	4	1	25.0%	9	3	33.3%	\$138,000	\$197,380	43.0%	\$146,000	\$195,000	33.6%
334-MOULTRIE/ST AUG SHORES	67	12	17.9%	61	23	37.7%	\$117,500	\$93,900	-20.1%	\$134,500	\$125,000	-7.1%
335-ST AUGUSTINE SOUTH	20	9	45.0%	33	18	54.5%	\$115,628	\$103,500	-10.5%	\$143,000	\$119,000	-16.8%
336-RAVENSWOOD/W AUGUSTINE	142	38	26.8%	186	83	44.6%	\$75,000	\$69,000	-8.0%	\$139,900	\$98,500	-29.6%
337-OLD MOULTRIE RD/WILDWOOD	59	14	23.7%	86	33	38.4%	\$196,500	\$70,300	-64.2%	\$189,900	\$162,275	-14.5%

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341-FLAGLER EST/HASTINGS	42	10	23.8%	36	22	61.1%	\$56,000	\$35,000	-37.5%	\$65,000	\$40,058	-38.4%
342-ST JOHN SR 207 S/W I-95	25	13	52.0%	27	15	55.6%	\$167,000	\$165,000	-1.2%	\$168,475	\$170,000	0.9%
343-MOLASSES JNCTN/ELKTON	10	2	20.0%	8	3	37.5%	\$0	\$93,500	--	\$188,900	\$87,590	-53.6%
344-HASTINGS/TOCOI/RVRDALE	20	5	25.0%	7	4	57.1%	\$0	\$38,750	--	\$425,000	\$81,000	-80.9%
410-FERNANDINA BCH DOWNTOWN-WEST	10	2	20.0%	15	10	66.7%	\$50,000	\$62,500	25.0%	\$50,100	\$85,000	69.7%
420-FERNANDINA BCH-DOWNTOWN-EAST	1	0	0.0%	10	10	100.0%	\$108,950	\$207,000	90.0%	\$126,750	\$207,000	63.3%
430-NASSAU CNTY BEACHES-N	11	2	18.2%	10	6	60.0%	\$0	\$178,200	--	\$262,500	\$189,000	-28.0%
431-NASSAU CNTY BEACHES-S	9	4	44.4%	9	8	88.9%	\$161,950	\$123,000	-24.1%	\$330,000	\$141,000	-57.3%
440-FERNANDINA BCH DOWNTOWN-SOUTH	7	4	57.1%	18	13	72.2%	\$119,900	\$120,000	0.1%	\$119,900	\$127,500	6.3%
450-AMELIA ISLAND	23	2	8.7%	31	13	41.9%	\$123,750	\$112,500	-9.1%	\$300,000	\$222,500	-25.8%
470-PINEY ISL AND AREA	3	0	0.0%	6	4	66.7%	\$0	\$259,500	--	\$0	\$264,000	--
471-NASSAU CO N-CHESTER/PIRATES WOOD	39	16	41.0%	51	23	45.1%	\$157,900	\$139,950	-11.4%	\$165,000	\$147,950	-10.3%
472-ONEIL,NASSAVILLE,HOLLY PT	65	27	41.5%	75	36	48.0%	\$178,000	\$142,000	-20.2%	\$195,127	\$169,000	-13.4%
480-N-A1A/W LOFN CK	3	1	33.3%	4	3	75.0%	\$153,750	\$82,750	-46.2%	\$169,000	\$90,000	-46.7%
481-S-A1A/W LOFN CK	26	10	38.5%	35	22	62.9%	\$136,000	\$125,000	-8.1%	\$139,900	\$127,550	-8.8%
490-CALLAHAN	9	1	11.1%	26	4	15.4%	\$137,000	\$99,000	-27.7%	\$167,470	\$156,000	-6.8%
491-HILLARD	14	3	21.4%	19	11	57.9%	\$33,550	\$75,000	123.5%	\$127,900	\$92,500	-27.7%
492-W I-95/N FL LNE	78	26	33.3%	92	43	46.7%	\$160,600	\$135,600	-15.6%	\$169,000	\$137,095	-18.9%
501-MACCLENNY AREA	61	16	26.2%	73	31	42.5%	\$130,000	\$112,000	-13.8%	\$140,400	\$132,000	-6.0%
502-BAKER COUNTY-NW	23	6	26.1%	20	10	50.0%	\$129,750	\$80,000	-38.3%	\$163,750	\$142,500	-13.0%
503-BAKER COUNTY-SOUTH	31	7	22.6%	25	11	44.0%	\$65,450	\$66,000	0.8%	\$94,750	\$93,001	-1.8%
521-BRADFORD COUNTY-NE	22	4	18.2%	15	3	20.0%	\$14,000	\$36,000	157.1%	\$70,000	\$80,500	15.0%
522-BRADFORD COUNTY-NW	39	8	20.5%	29	12	41.4%	\$125,000	\$50,751	-59.4%	\$118,000	\$94,250	-20.1%
523-BRADFORD COUNTY-SE	78	9	11.5%	24	8	33.3%	\$130,200	\$42,000	-67.7%	\$133,500	\$93,000	-30.3%
524-BRADFORD COUNTY-SW	19	2	10.5%	17	5	29.4%	\$38,950	\$58,500	50.2%	\$49,900	\$116,450	133.4%
541-UNION COUNTY-NORTH	6	1	16.7%	2	1	50.0%	\$0	\$75,000	--	\$125,900	\$92,500	-26.5%
542-UNION COUNTY-SOUTH	5	2	40.0%	8	2	25.0%	\$44,000	\$45,000	2.3%	\$142,510	\$85,000	-40.4%
561-GREATER PALATKA	171	39	22.8%	112	58	51.8%	\$58,750	\$52,000	-11.5%	\$87,125	\$69,500	-20.2%
562-BARDIN/WEST BOSTWICK	12	4	33.3%	6	2	33.3%	\$0	\$44,375	--	\$105,000	\$64,375	-38.7%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	58	9	15.5%	17	7	41.2%	\$79,250	\$117,500	48.3%	\$100,000	\$80,000	-20.0%
564-E PALATKA/SAN MATEO/N SATSUMA	129	14	10.9%	58	13	22.4%	\$85,000	\$121,500	42.9%	\$85,800	\$93,000	8.4%
571-INTERLACHEN-SE	11	1	9.1%	9	1	11.1%	\$113,525	\$55,000	-51.6%	\$72,900	\$55,500	-23.9%
572-INTERLACHEN-NE	80	9	11.3%	34	5	14.7%	\$37,123	\$29,200	-21.3%	\$40,500	\$40,000	-1.2%
573-INTERLACHEN-SW	24	6	25.0%	11	2	18.2%	\$23,000	\$0	-100.0%	\$49,750	\$54,900	10.4%
574-INTERLACHEN-NW	41	5	12.2%	30	12	40.0%	\$47,900	\$45,600	-4.8%	\$72,250	\$56,000	-22.5%

Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed", "REO", "Pre-Foreclosure" or "Short Sale."

January 2011

	Homes for Sale Current Month			Closed Sales Last Twelve Months			Lender-Mediated Median Sales Price			Traditional Properties Median Sales Price		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2010	1-2011	+ / -	1-2010	1-2011	+ / -
575-WEST OF SR21	20	3	15.0%	6	2	33.3%	\$109,000	\$129,000	18.3%	\$129,900	\$116,500	-10.3%
576-GEORGES LAKE	20	5	25.0%	5	3	60.0%	\$35,900	\$51,500	43.5%	\$35,550	\$51,500	44.9%
581-SATSUMA/HOOT OWL RIDGE	58	6	10.3%	33	9	27.3%	\$26,000	\$30,000	15.4%	\$62,450	\$43,650	-30.1%
582-POMONA PARK/WELAKA/LK COMO	91	3	3.3%	52	15	28.8%	\$75,000	\$47,000	-37.3%	\$85,000	\$54,900	-35.4%
583-CRESCENT CITY/GEORGETOWN/FRUIT	112	11	9.8%	47	8	17.0%	\$0	\$89,000	--	\$59,000	\$48,500	-17.8%
584-OCALA NATIONAL FOREST/OKLAWAHA	2	0	0.0%	0	0	--	\$0	\$0	--	\$0	\$0	--