

Local Market Update – October 2011

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Delaware County

October

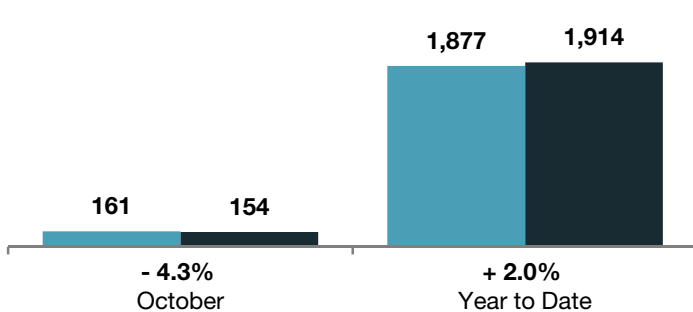
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
Closed Sales	161	154	- 4.3%	1,877	1,914	+ 2.0%
In Contracts	155	233	+ 50.3%	1,974	2,125	+ 7.6%
Average Sales Price*	\$272,118	\$278,467	+ 2.3%	\$272,337	\$268,017	- 1.6%
Median Sales Price*	\$243,320	\$249,000	+ 2.3%	\$242,000	\$235,000	- 2.9%
Average Price per Square Foot*	\$104.44	\$107.68	+ 3.1%	\$109.75	\$107.07	- 2.4%
Percent of Original List Price Received*	91.6%	92.4%	+ 0.8%	92.4%	92.4%	- 0.1%
Percent of Last List Price Received*	96.1%	96.1%	+ 0.1%	96.1%	96.0%	- 0.1%
Days on Market Until Sale	102	104	+ 1.6%	104	103	- 1.2%
New Listings	269	295	+ 9.7%	3,911	3,676	- 6.0%
Median List Price of New Listings	\$249,900	\$257,000	+ 2.8%	\$259,900	\$258,973	- 0.4%
Median List Price at Time of Sale	\$249,900	\$269,450	+ 7.8%	\$249,900	\$244,900	- 2.0%
Inventory of Homes for Sale	2,072	1,543	- 25.5%	--	--	--
Months Supply of Inventory	10.7	8.0	- 25.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

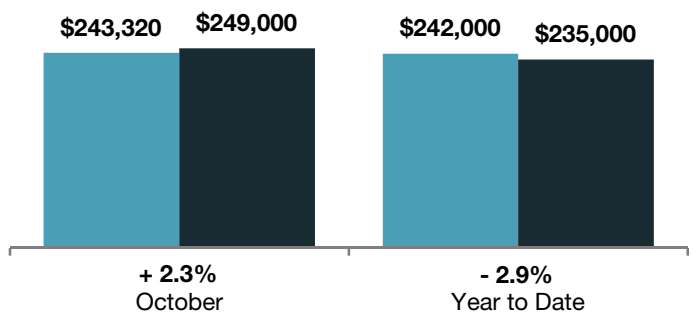
Closed Sales

■ 2010 ■ 2011

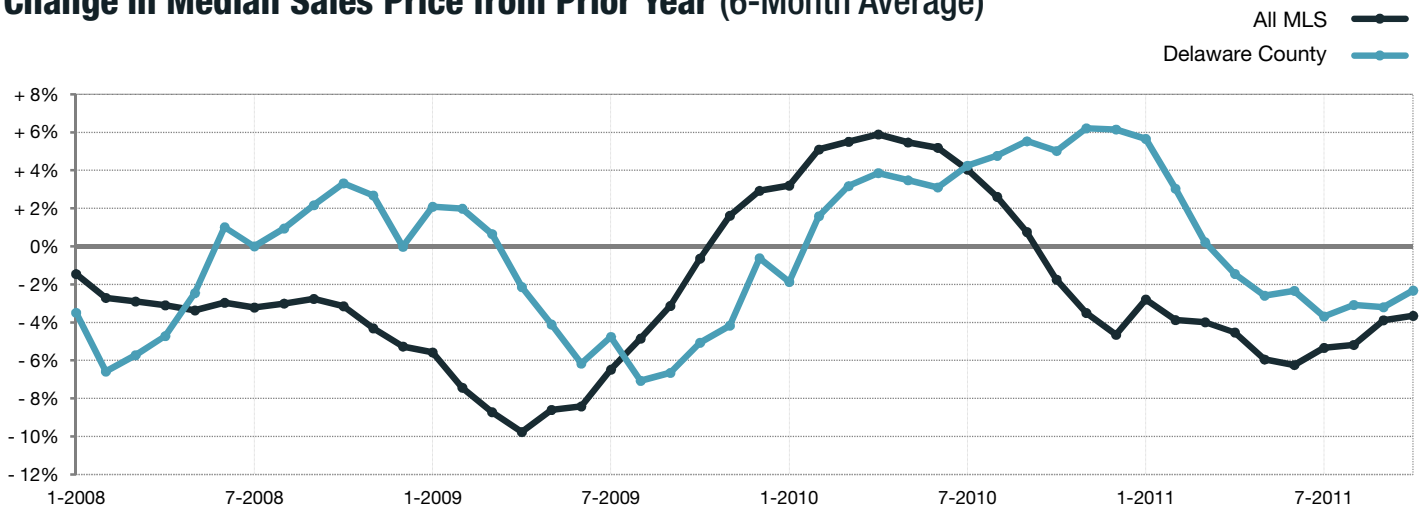


Median Sales Price

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



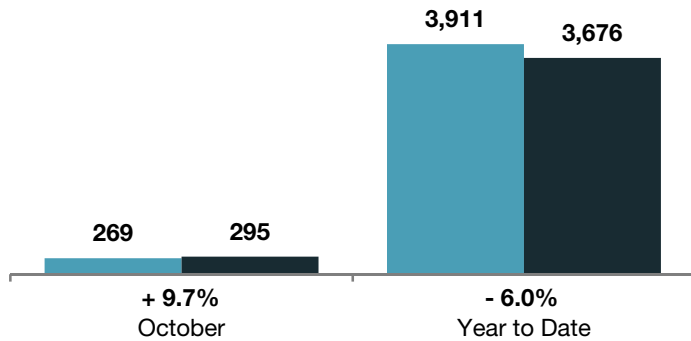
** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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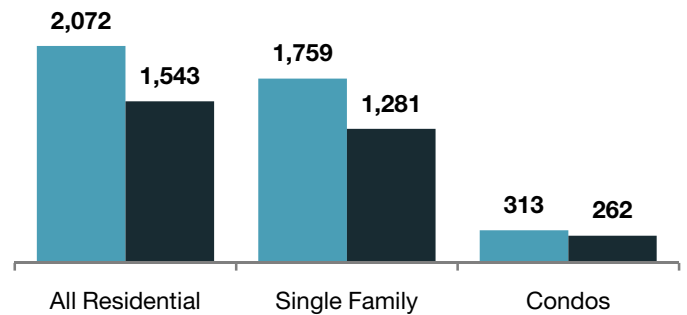
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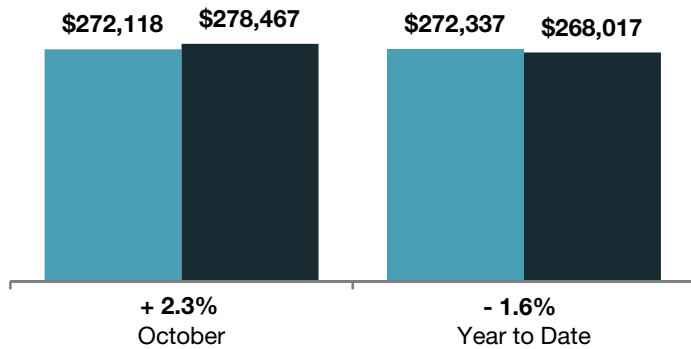
New Listings ■ 2010 ■ 2011



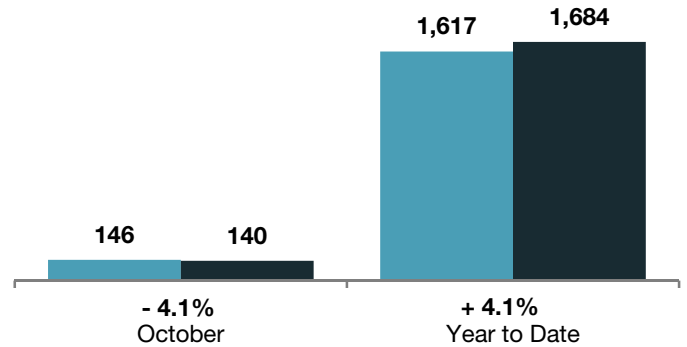
Inventory of Homes for Sale ■ 2010 ■ 2011



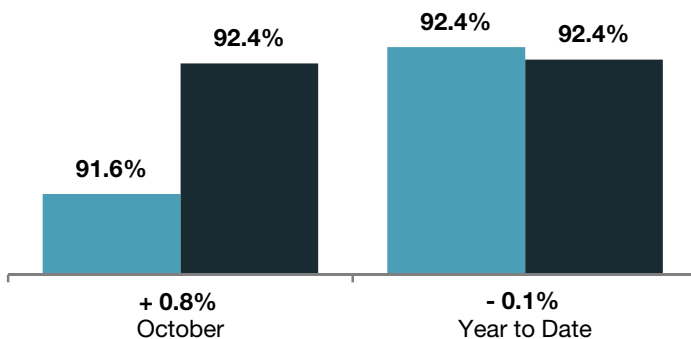
Average Sales Price ■ 2010 ■ 2011



Single Family Sales ■ 2010 ■ 2011



Pct. of Orig. List Price Received ■ 2010 ■ 2011



Condo Sales ■ 2010 ■ 2011

