

Local Market Update – November 2011

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS
BOARD OF REALTORS®
www.ColumbusRealtors.com

Powell (Corp.)

Delaware County

November

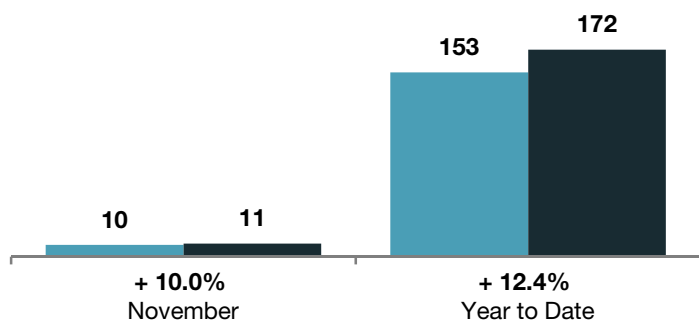
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
Closed Sales	10	11	+ 10.0%	153	172	+ 12.4%
In Contracts	10	25	+ 150.0%	155	197	+ 27.1%
Average Sales Price*	\$312,200	\$278,682	- 10.7%	\$319,805	\$300,773	- 6.0%
Median Sales Price*	\$271,000	\$255,000	- 5.9%	\$309,000	\$289,450	- 6.3%
Average Price per Square Foot*	\$117.69	\$113.13	- 3.9%	\$114.61	\$114.78	+ 0.2%
Percent of Original List Price Received*	89.8%	89.7%	- 0.1%	92.6%	93.4%	+ 0.8%
Percent of Last List Price Received*	94.1%	94.3%	+ 0.3%	96.6%	96.7%	+ 0.2%
Days on Market Until Sale	118	89	- 24.5%	98	93	- 5.0%
New Listings	21	13	- 38.1%	338	323	- 4.4%
Median List Price of New Listings	\$285,000	\$274,900	- 3.5%	\$314,900	\$309,888	- 1.6%
Median List Price at Time of Sale	\$287,400	\$269,900	- 6.1%	\$319,500	\$299,894	- 6.1%
Inventory of Homes for Sale	131	108	- 17.6%	--	--	--
Months Supply of Inventory	9.5	6.9	- 27.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

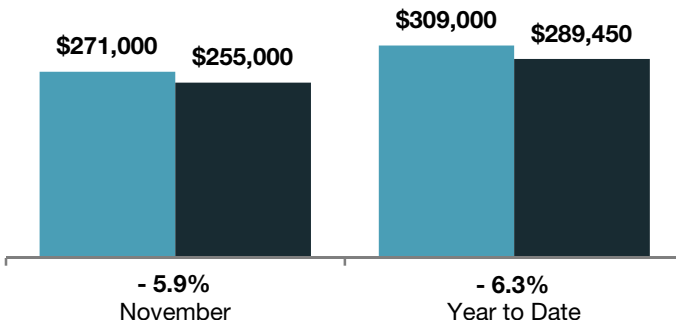
Closed Sales

■ 2010 ■ 2011



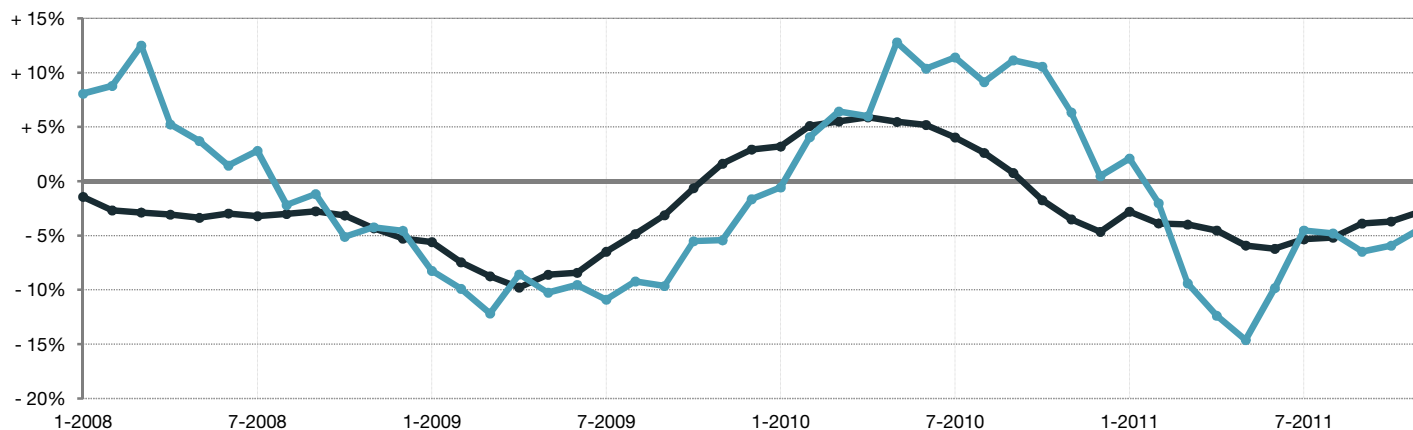
Median Sales Price

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Powell (Corp.) —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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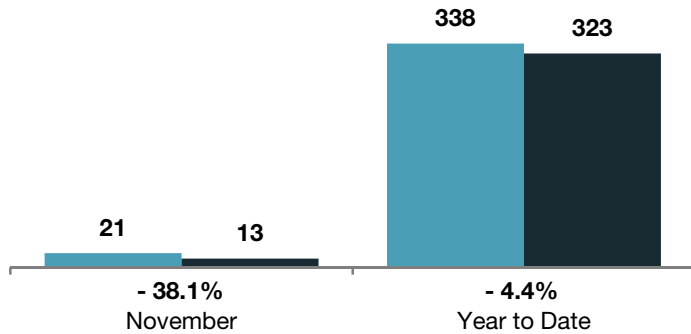
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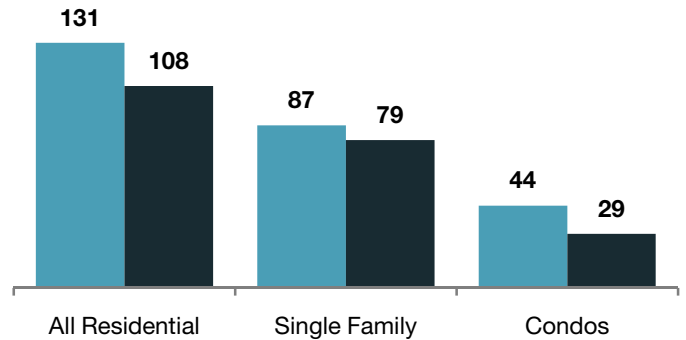
New Listings

■ 2010 ■ 2011



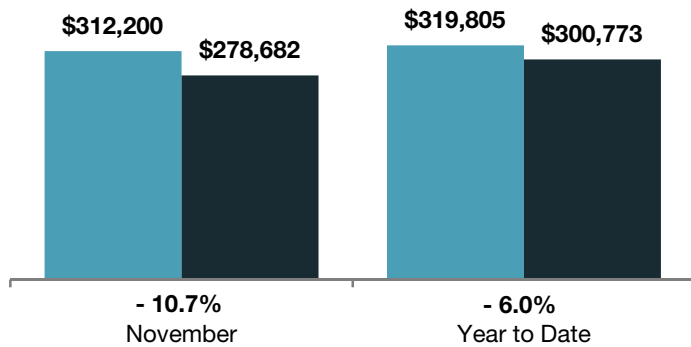
Inventory of Homes for Sale

■ 2010 ■ 2011



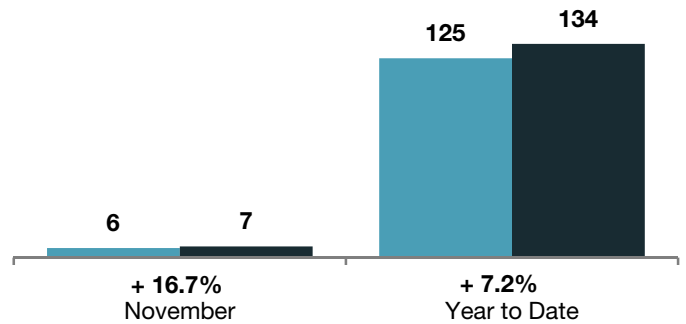
Average Sales Price

■ 2010 ■ 2011



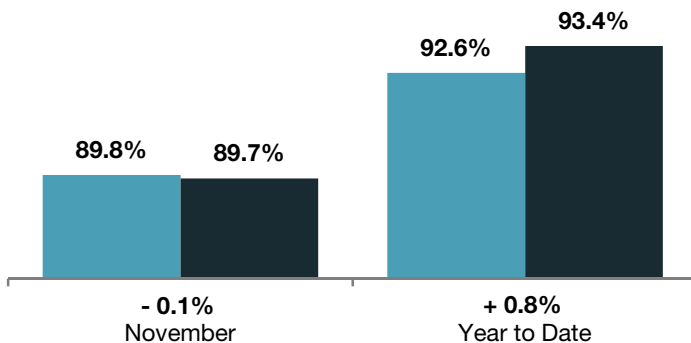
Single Family Sales

■ 2010 ■ 2011



Pct. of Orig. List Price Received

■ 2010 ■ 2011



Condo Sales

■ 2010 ■ 2011

