

# Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS  
BOARD OF REALTORS®  
[www.ColumbusRealtors.com](http://www.ColumbusRealtors.com)

## Delaware County

### December

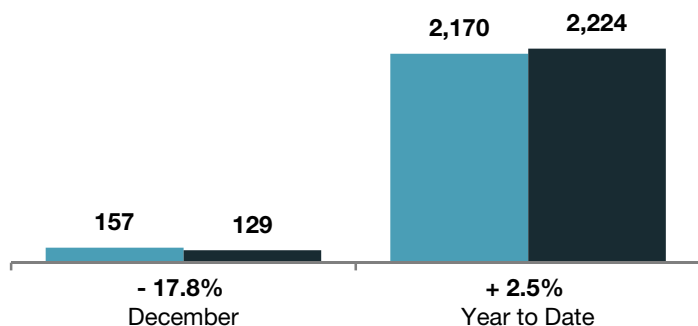
### Year to Date

	2010	2011	+ / -	2010	2011	+ / -
Closed Sales	157	129	- 17.8%	2,170	2,224	+ 2.5%
In Contracts	125	175	+ 40.0%	2,247	2,431	+ 8.2%
Average Sales Price*	\$273,806	\$244,893	- 10.6%	\$272,607	\$266,055	- 2.4%
Median Sales Price*	\$244,350	\$215,000	- 12.0%	\$242,801	\$234,000	- 3.6%
Average Price per Square Foot*	\$103.70	\$103.47	- 0.2%	\$109.51	\$106.88	- 2.4%
Percent of Original List Price Received*	90.6%	93.3%	+ 2.9%	92.2%	92.4%	+ 0.2%
Percent of Last List Price Received*	95.7%	96.9%	+ 1.3%	96.1%	96.1%	- 0.0%
Days on Market Until Sale	114	92	- 19.1%	106	102	- 3.2%
New Listings	187	138	- 26.2%	4,337	4,020	- 7.3%
Median List Price of New Listings	\$224,900	\$232,400	+ 3.3%	\$255,000	\$257,950	+ 1.2%
Median List Price at Time of Sale	\$254,500	\$219,900	- 13.6%	\$249,900	\$240,000	- 4.0%
Inventory of Homes for Sale	1,677	1,203	- 28.3%	--	--	--
Months Supply of Inventory	9.0	6.1	- 32.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

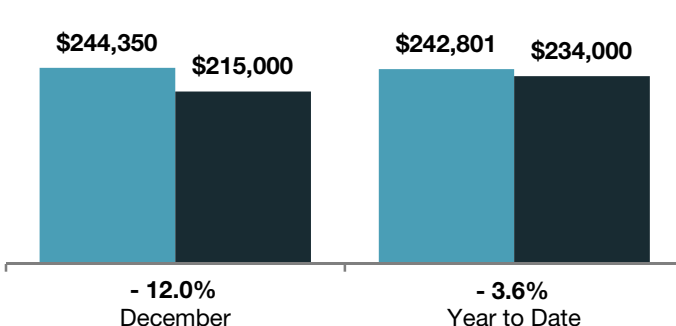
### Closed Sales

■ 2010 ■ 2011



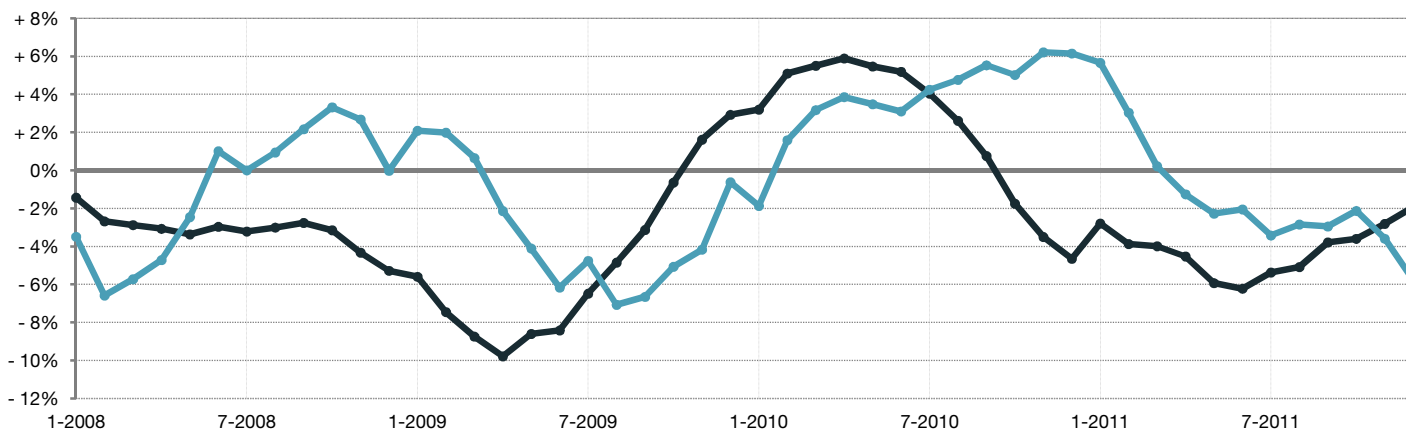
### Median Sales Price

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Delaware County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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