

Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Franklin County

December

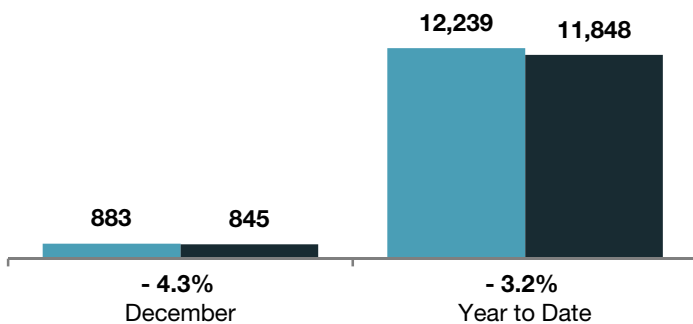
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
Closed Sales	883	845	- 4.3%	12,239	11,848	- 3.2%
In Contracts	721	1,029	+ 42.7%	12,301	12,717	+ 3.4%
Average Sales Price*	\$135,906	\$147,551	+ 8.6%	\$150,161	\$147,785	- 1.6%
Median Sales Price*	\$109,900	\$117,000	+ 6.5%	\$125,900	\$119,900	- 4.8%
Average Price per Square Foot*	\$77.68	\$76.26	- 1.8%	\$83.92	\$79.29	- 5.5%
Percent of Original List Price Received*	88.2%	88.2%	- 0.0%	90.6%	89.1%	- 1.7%
Percent of Last List Price Received*	94.7%	94.2%	- 0.6%	95.0%	94.6%	- 0.4%
Days on Market Until Sale	103	101	- 1.8%	82	99	+ 19.7%
New Listings	1,303	1,018	- 21.9%	25,049	20,504	- 18.1%
Median List Price of New Listings	\$90,000	\$99,850	+ 10.9%	\$129,900	\$129,900	0.0%
Median List Price at Time of Sale	\$114,975	\$119,900	+ 4.3%	\$129,900	\$124,900	- 3.8%
Inventory of Homes for Sale	9,384	6,460	- 31.2%	--	--	--
Months Supply of Inventory	9.1	6.2	- 31.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

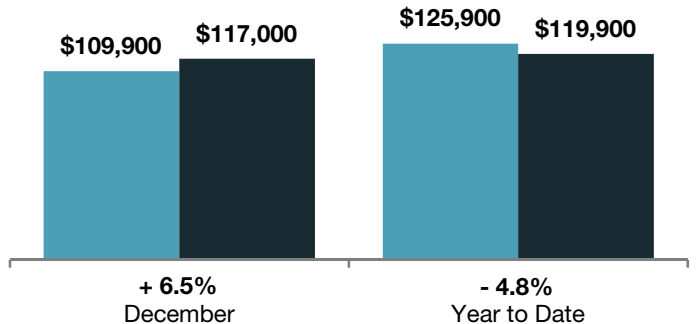
Closed Sales

■ 2010 ■ 2011

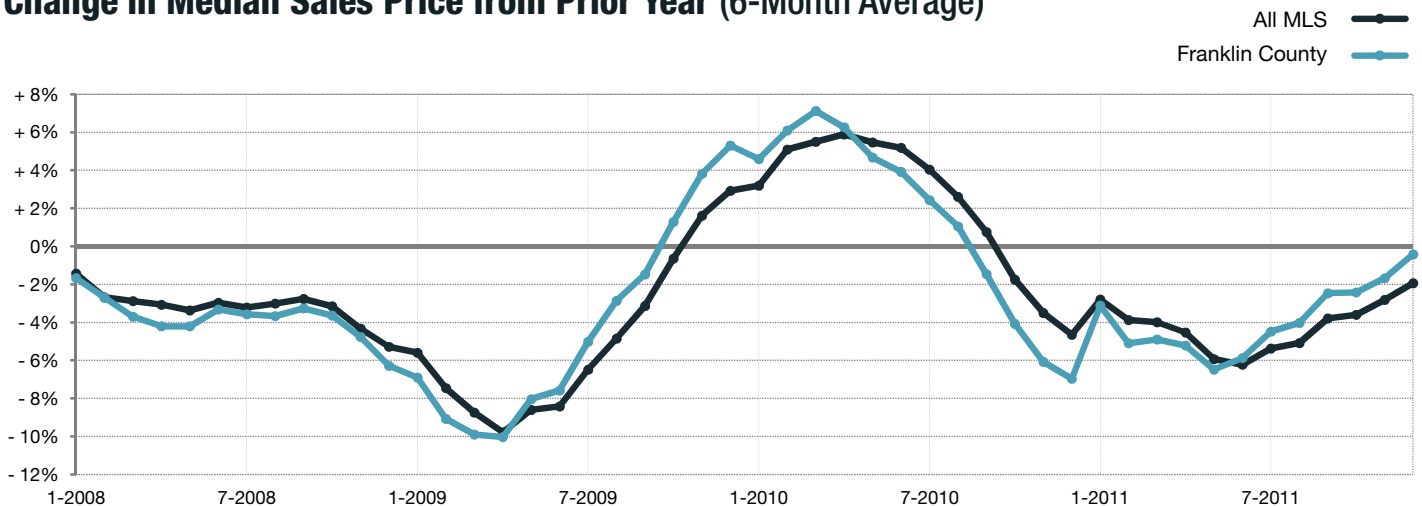


Median Sales Price

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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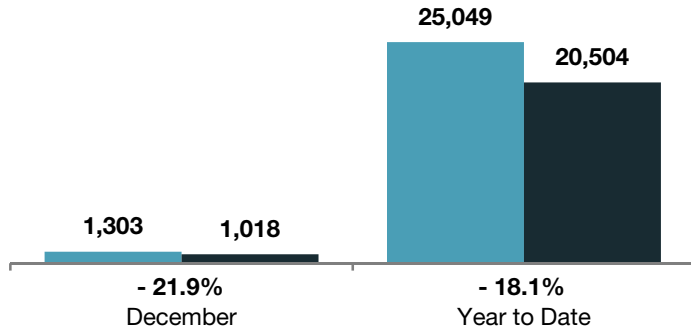
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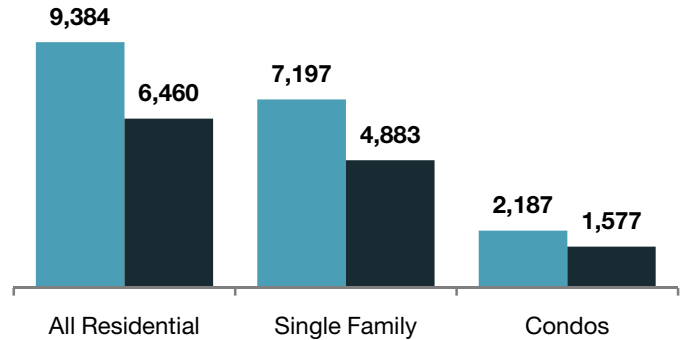
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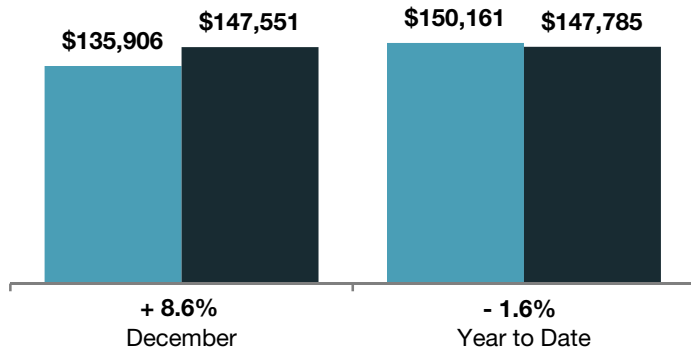
New Listings ■ 2010 ■ 2011



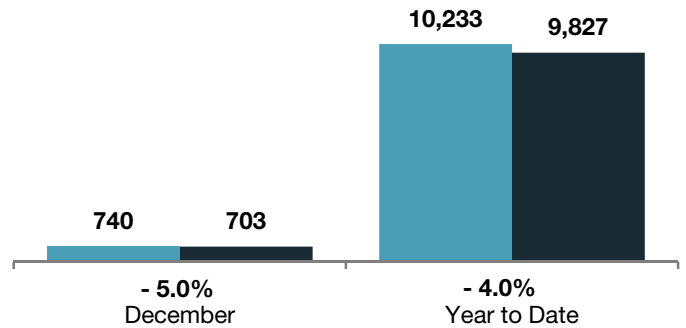
Inventory of Homes for Sale ■ 2010 ■ 2011



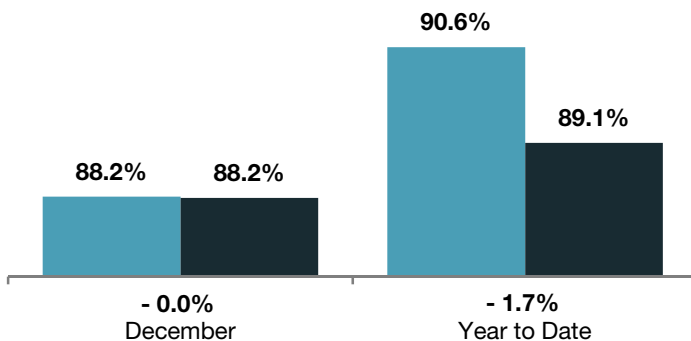
Average Sales Price ■ 2010 ■ 2011



Single Family Sales ■ 2010 ■ 2011



Pct. of Orig. List Price Received ■ 2010 ■ 2011



Condo Sales ■ 2010 ■ 2011

