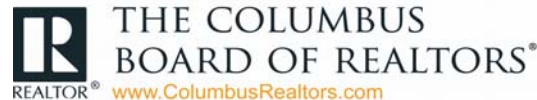


# Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Entire MLS

Includes all of Franklin, Delaware, Fayette, Licking, Madison, Morrow, Pickaway and Union Counties, and parts of Athens, Champagne, Clark, Clinton, Fairfield, Hocking, Knox, Logan, Marion, Muskingum, Perry and Ross Counties

### February

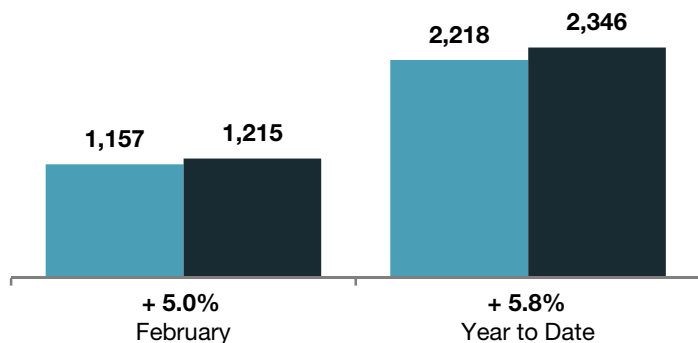
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	1,157	<b>1,215</b>	+ 5.0%	2,218	<b>2,346</b>	+ 5.8%
In Contracts	1,426	<b>2,245</b>	+ 57.4%	2,735	<b>3,892</b>	+ 42.3%
Average Sales Price*	\$140,837	<b>\$151,072</b>	+ 7.3%	\$143,069	<b>\$147,073</b>	+ 2.8%
Median Sales Price*	\$115,000	<b>\$119,900</b>	+ 4.3%	\$118,950	<b>\$117,500</b>	- 1.2%
Average Price per Square Foot*	\$73.15	<b>\$76.62</b>	+ 4.7%	\$74.18	<b>\$75.25</b>	+ 1.4%
Percent of Original List Price Received*	88.7%	<b>88.4%</b>	- 0.4%	88.6%	<b>88.1%</b>	- 0.6%
Percent of Last List Price Received*	95.4%	<b>93.8%</b>	- 1.7%	95.1%	<b>94.0%</b>	- 1.1%
Days on Market Until Sale	101	<b>106</b>	+ 4.7%	104	<b>110</b>	+ 5.9%
New Listings	2,697	<b>2,726</b>	+ 1.1%	5,364	<b>5,474</b>	+ 2.1%
Median List Price of New Listings	\$135,000	<b>\$149,900</b>	+ 11.0%	\$134,900	<b>\$146,250</b>	+ 8.4%
Median List Price at Time of Sale	\$119,900	<b>\$126,000</b>	+ 5.1%	\$124,900	<b>\$124,000</b>	- 0.7%
Inventory of Homes for Sale	15,532	<b>11,018</b>	- 29.1%	--	--	--
Months Supply of Inventory	9.2	<b>6.3</b>	- 31.2%	--	--	--

\* Does not account for seller concessions.

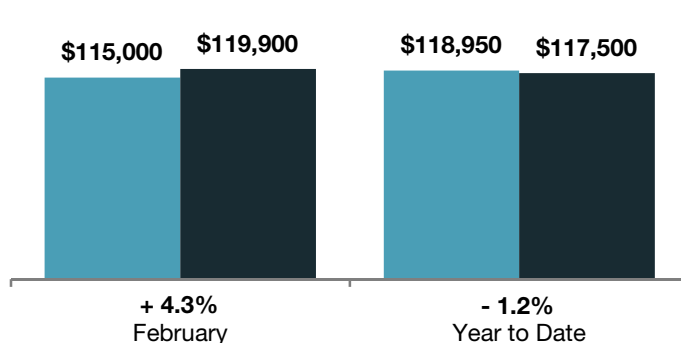
### Closed Sales

■ 2011 ■ 2012



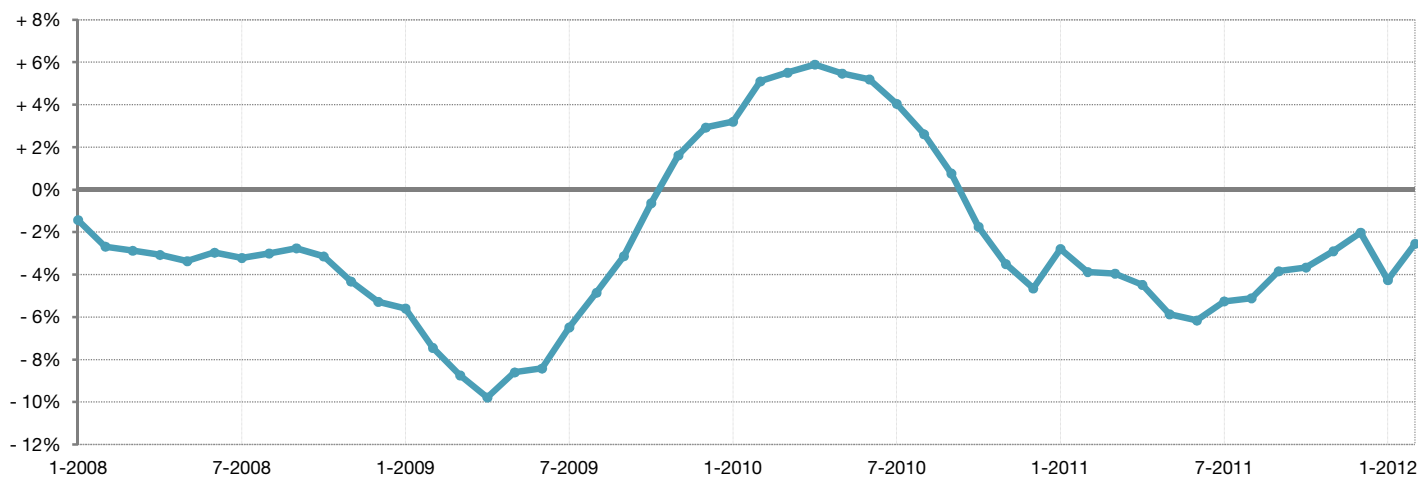
### Median Sales Price

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

Entire MLS



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