

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Fairfield County

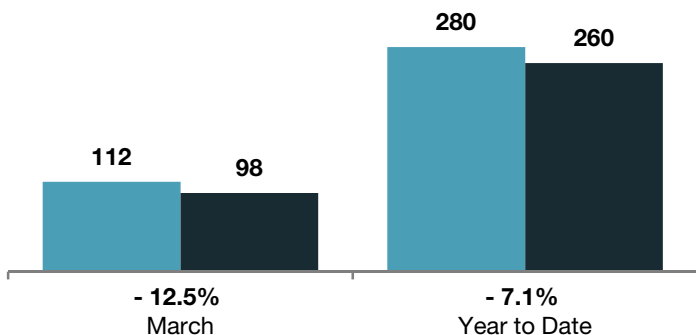
March Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	112	98	- 12.5%	280	260	- 7.1%
In Contracts	115	163	+ 41.7%	313	402	+ 28.4%
Average Sales Price*	\$142,752	\$147,253	+ 3.2%	\$141,504	\$139,194	- 1.6%
Median Sales Price*	\$133,500	\$134,500	+ 0.7%	\$130,000	\$133,000	+ 2.3%
Average Price per Square Foot*	\$74.30	\$72.28	- 2.7%	\$72.68	\$72.57	- 0.2%
Percent of Original List Price Received*	90.6%	88.2%	- 2.6%	89.2%	88.6%	- 0.7%
Percent of Last List Price Received*	94.7%	94.1%	- 0.6%	95.0%	94.8%	- 0.2%
Days on Market Until Sale	104	100	- 3.8%	108	107	- 1.4%
New Listings	262	228	- 13.0%	574	596	+ 3.8%
Median List Price of New Listings	\$154,900	\$159,900	+ 3.2%	\$150,000	\$152,250	+ 1.5%
Median List Price at Time of Sale	\$139,900	\$139,200	- 0.5%	\$134,900	\$138,500	+ 2.7%
Inventory of Homes for Sale	923	709	- 23.2%	--	--	--
Months Supply of Inventory	8.3	6.4	- 23.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

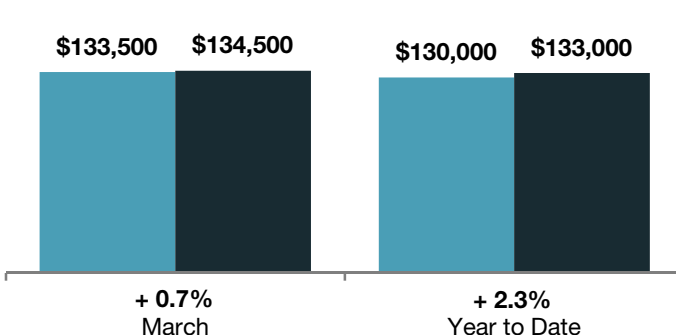
Closed Sales

■ 2011 ■ 2012



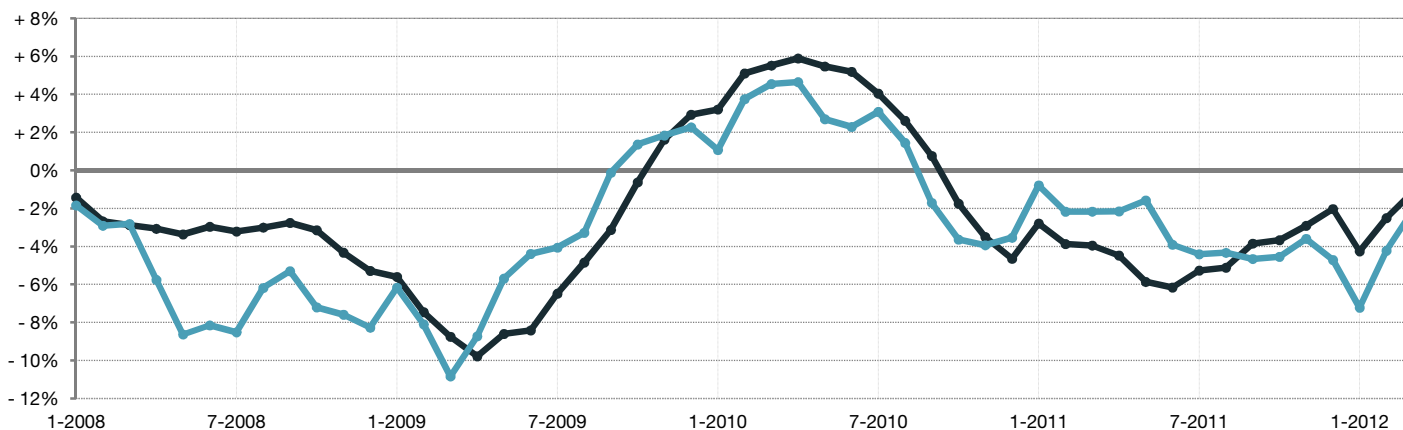
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Fairfield County —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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