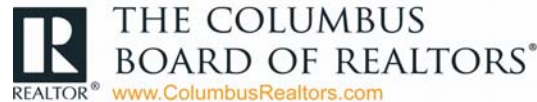


Local Market Update – March 2012

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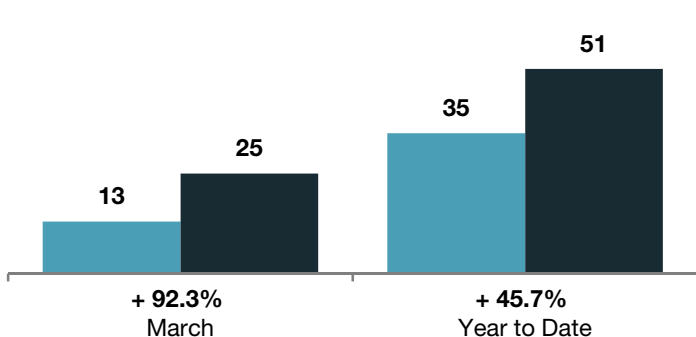
Fayette County

March Year to Date

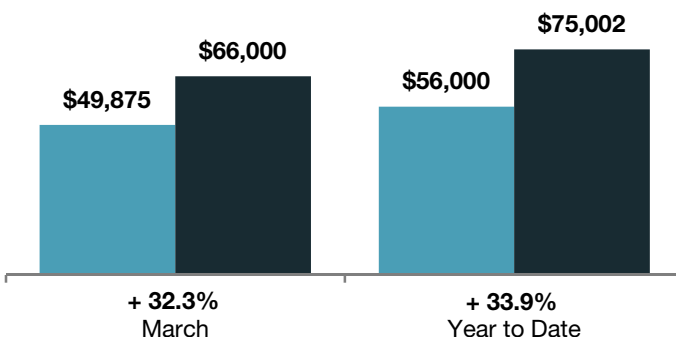
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	13	25	+ 92.3%	35	51	+ 45.7%
In Contracts	12	27	+ 125.0%	45	70	+ 55.6%
Average Sales Price*	\$64,374	\$97,664	+ 51.7%	\$76,487	\$99,743	+ 30.4%
Median Sales Price*	\$49,875	\$66,000	+ 32.3%	\$56,000	\$75,002	+ 33.9%
Average Price per Square Foot*	\$41.26	\$49.89	+ 20.9%	\$49.60	\$51.90	+ 4.6%
Percent of Original List Price Received*	92.7%	86.3%	- 6.9%	88.0%	87.5%	- 0.6%
Percent of Last List Price Received*	94.5%	92.6%	- 2.0%	92.2%	93.0%	+ 0.8%
Days on Market Until Sale	66	107	+ 61.7%	112	102	- 9.4%
New Listings	30	37	+ 23.3%	81	100	+ 23.5%
Median List Price of New Listings	\$122,400	\$79,900	- 34.7%	\$72,000	\$79,900	+ 11.0%
Median List Price at Time of Sale	\$57,570	\$66,000	+ 14.6%	\$65,500	\$77,900	+ 18.9%
Inventory of Homes for Sale	181	115	- 36.5%	--	--	--
Months Supply of Inventory	10.4	6.6	- 36.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

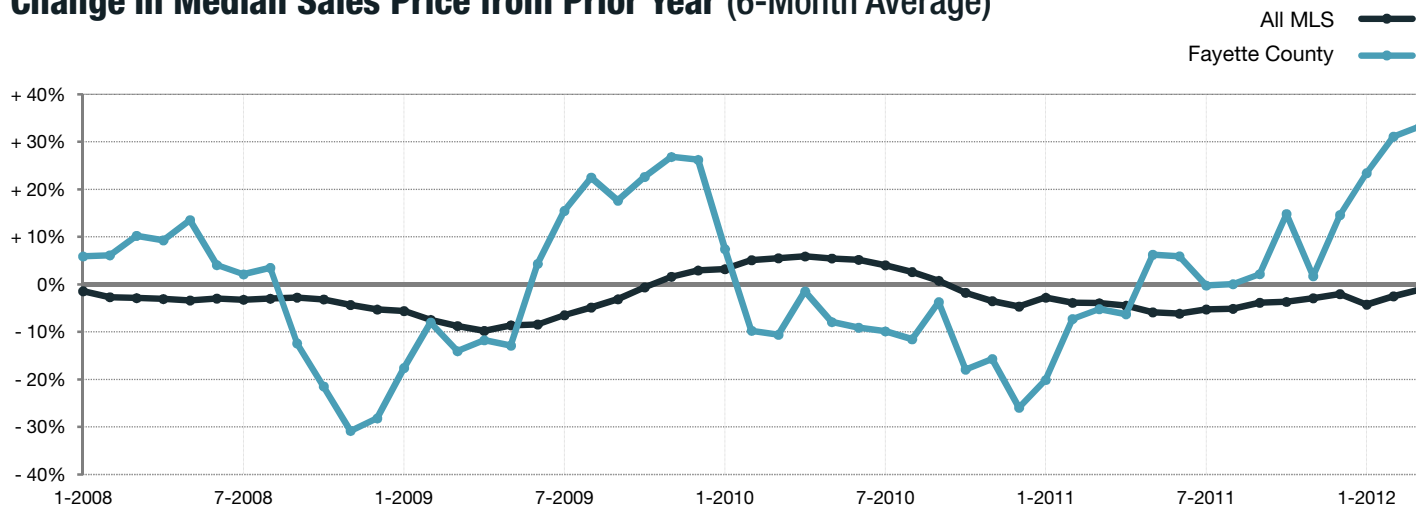
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



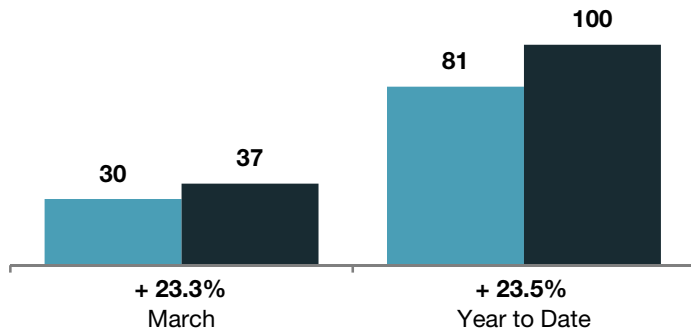
** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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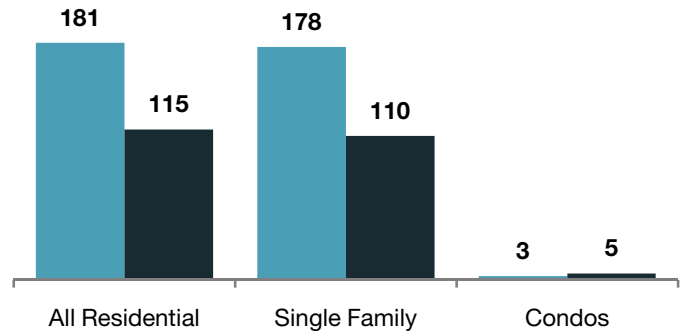
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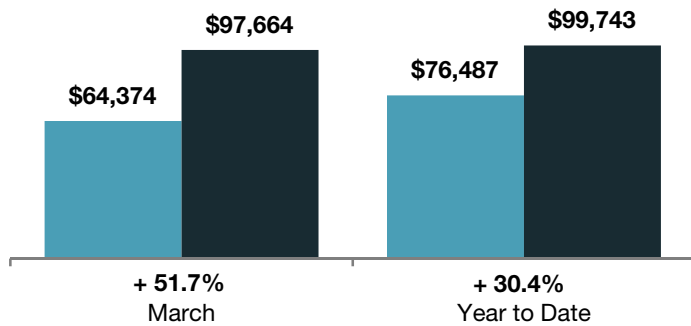
New Listings ■ 2011 ■ 2012



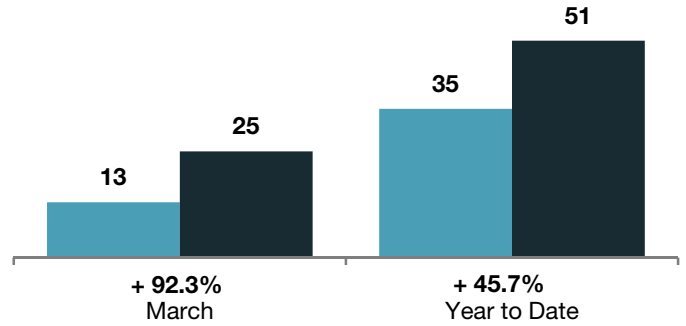
Inventory of Homes for Sale ■ 2011 ■ 2012



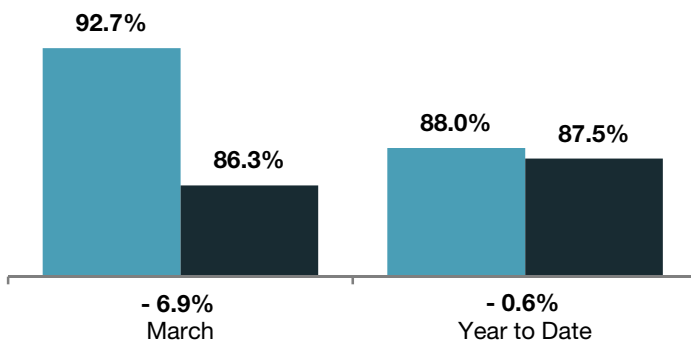
Average Sales Price ■ 2011 ■ 2012



Single Family Sales ■ 2011 ■ 2012



Pct. of Orig. List Price Received ■ 2011 ■ 2012



Condo Sales ■ 2011 ■ 2012

