

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

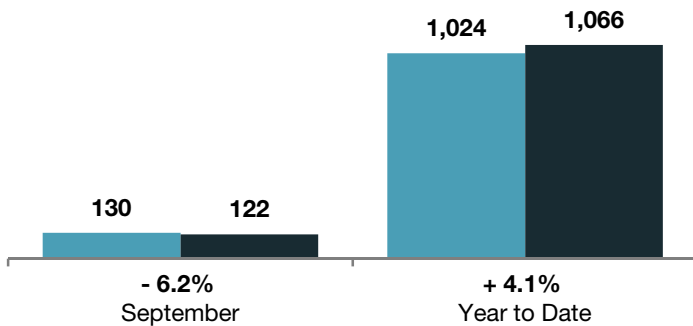
Fairfield County

September Year to Date

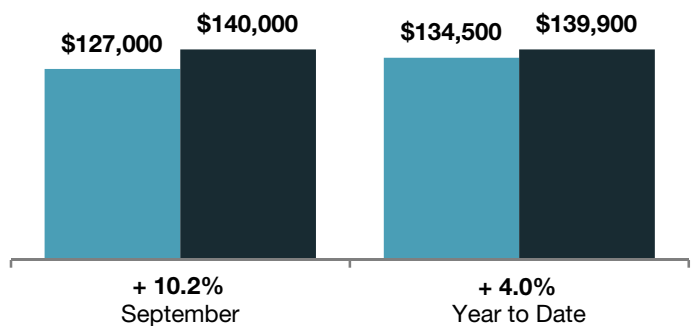
	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	130	122	- 6.2%	1,024	1,066	+ 4.1%
In Contracts	108	167	+ 54.6%	1,042	1,232	+ 18.2%
Average Sales Price*	\$136,400	\$141,362	+ 3.6%	\$147,537	\$145,740	- 1.2%
Median Sales Price*	\$127,000	\$140,000	+ 10.2%	\$134,500	\$139,900	+ 4.0%
Average Price per Square Foot*	\$76.32	\$82.19	+ 7.7%	\$75.96	\$77.02	+ 1.4%
Percent of Original List Price Received*	90.2%	93.0%	+ 3.2%	90.1%	91.5%	+ 1.6%
Percent of Last List Price Received*	96.0%	95.5%	- 0.5%	95.5%	95.7%	+ 0.3%
Days on Market Until Sale	117	64	- 45.0%	99	86	- 13.9%
New Listings	156	191	+ 22.4%	1,852	1,913	+ 3.3%
Median List Price of New Listings	\$138,200	\$149,900	+ 8.5%	\$149,900	\$154,555	+ 3.1%
Median List Price at Time of Sale	\$129,900	\$144,950	+ 11.6%	\$139,900	\$144,900	+ 3.6%
Inventory of Homes for Sale	997	758	- 24.0%	--	--	--
Months Supply of Inventory	9.0	6.4	- 29.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

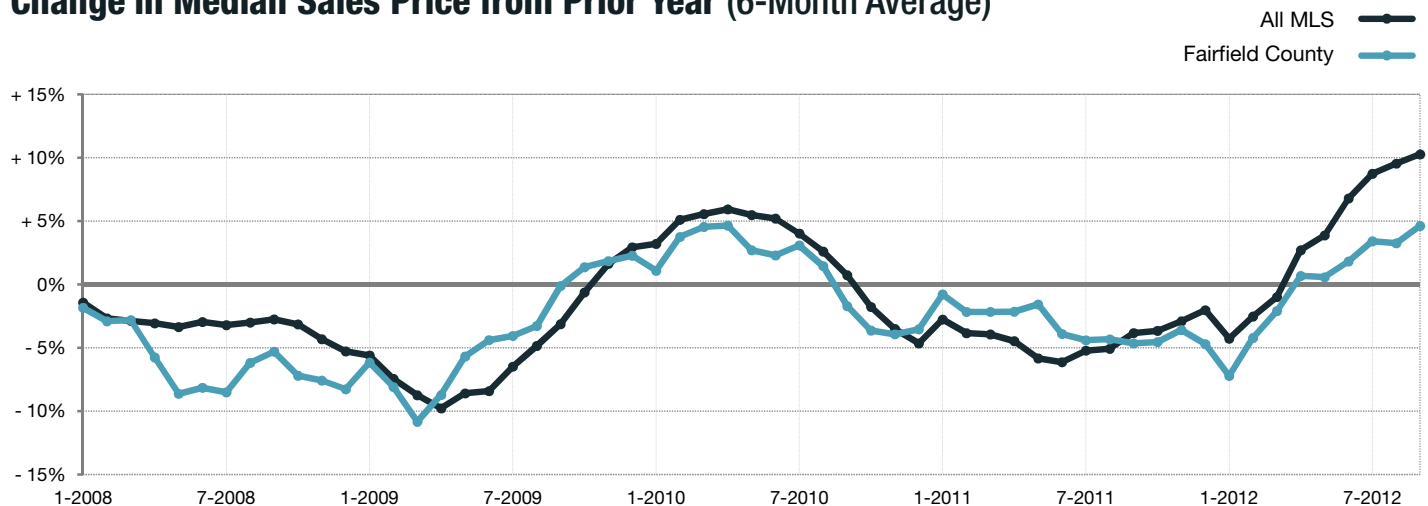
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



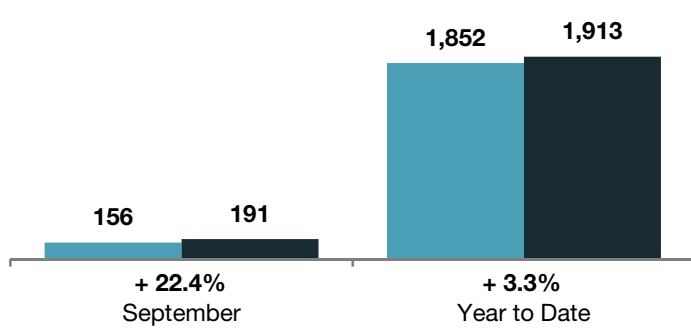
** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

Local Market Update – September 2012

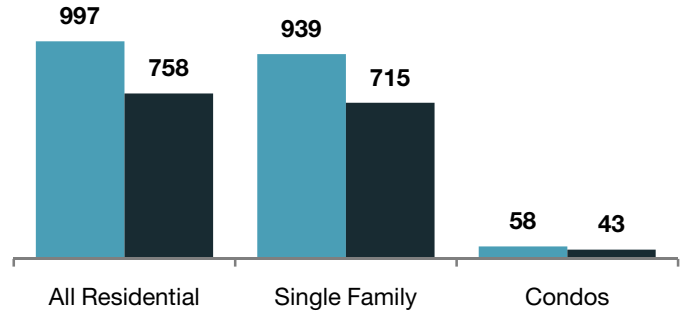
A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
 BASED ON RESIDENTIAL LISTING DATA ONLY

Fairfield County

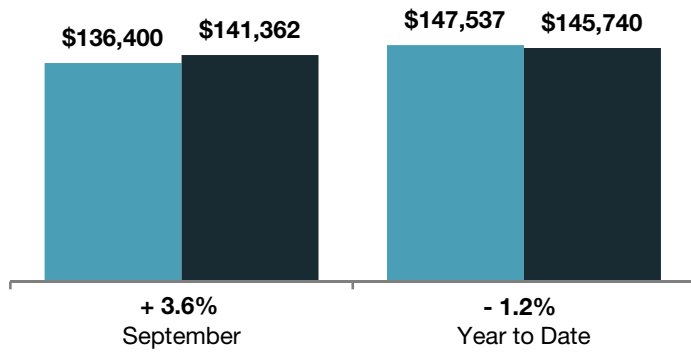
New Listings ■ 2011 ■ 2012



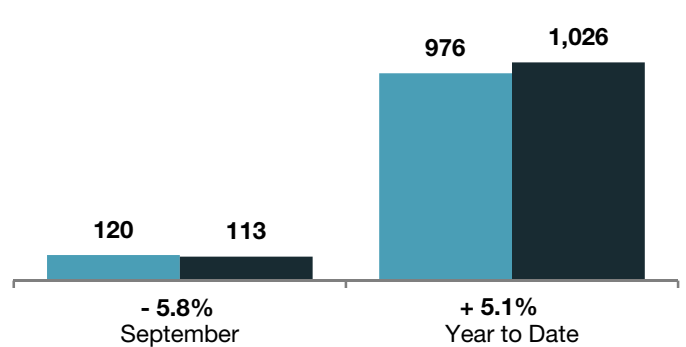
Inventory of Homes for Sale ■ 2011 ■ 2012



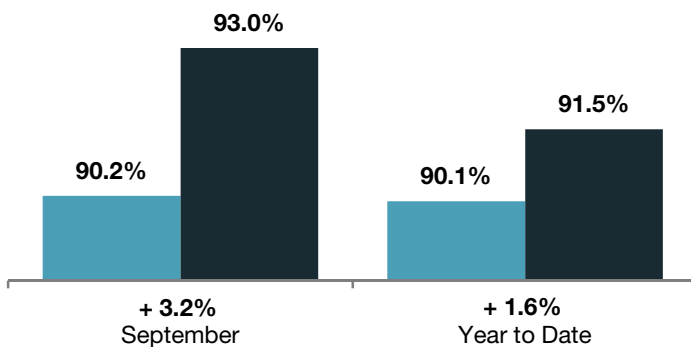
Average Sales Price ■ 2011 ■ 2012



Single Family Sales ■ 2011 ■ 2012



Pct. of Orig. List Price Received ■ 2011 ■ 2012



Condo Sales ■ 2011 ■ 2012

