

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS
BOARD OF REALTORS®
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Fayette County

September

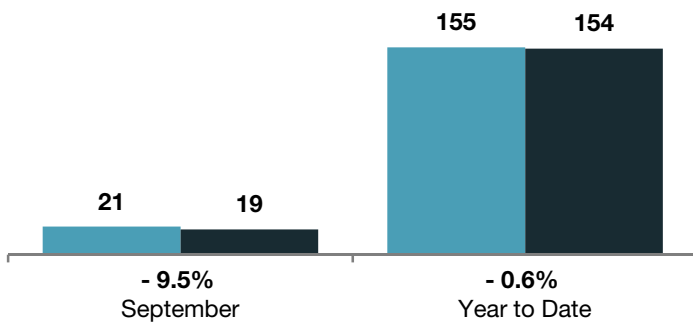
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	21	19	- 9.5%	155	154	- 0.6%
In Contracts	17	17	0.0%	157	164	+ 4.5%
Average Sales Price*	\$83,607	\$87,687	+ 4.9%	\$76,749	\$95,263	+ 24.1%
Median Sales Price*	\$74,000	\$78,000	+ 5.4%	\$64,325	\$74,500	+ 15.8%
Average Price per Square Foot*	\$49.79	\$52.58	+ 5.6%	\$46.50	\$52.77	+ 13.5%
Percent of Original List Price Received*	90.9%	88.1%	- 3.1%	87.8%	89.6%	+ 2.1%
Percent of Last List Price Received*	94.6%	92.4%	- 2.3%	92.8%	94.1%	+ 1.4%
Days on Market Until Sale	108	74	- 31.7%	94	80	- 14.5%
New Listings	29	36	+ 24.1%	285	314	+ 10.2%
Median List Price of New Listings	\$84,900	\$74,900	- 11.8%	\$84,900	\$80,950	- 4.7%
Median List Price at Time of Sale	\$74,900	\$81,900	+ 9.3%	\$69,900	\$76,400	+ 9.3%
Inventory of Homes for Sale	163	162	- 0.6%	--	--	--
Months Supply of Inventory	10.2	9.5	- 6.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

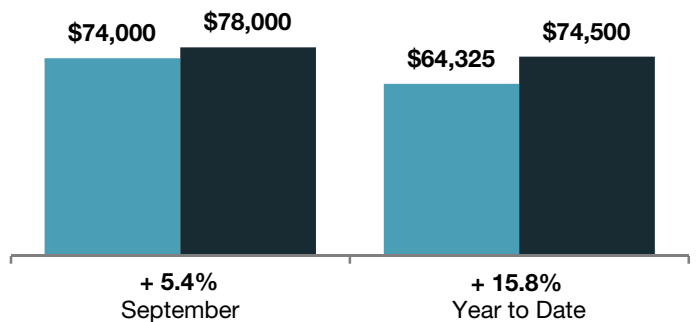
Closed Sales

■ 2011 ■ 2012



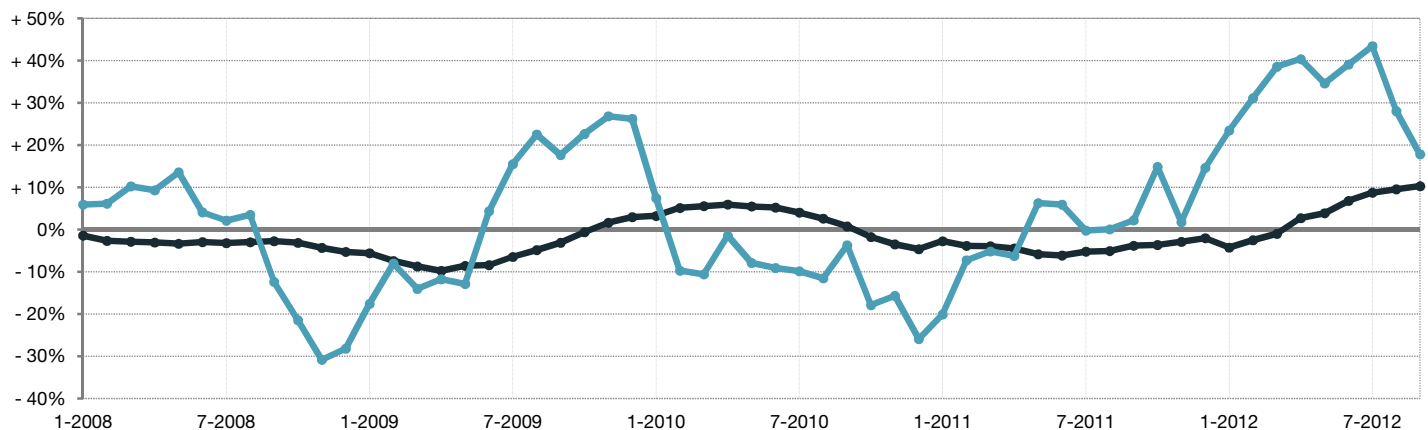
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Fayette County —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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