

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS
BOARD OF REALTORS®
www.ColumbusRealtors.com

Franklin County

September

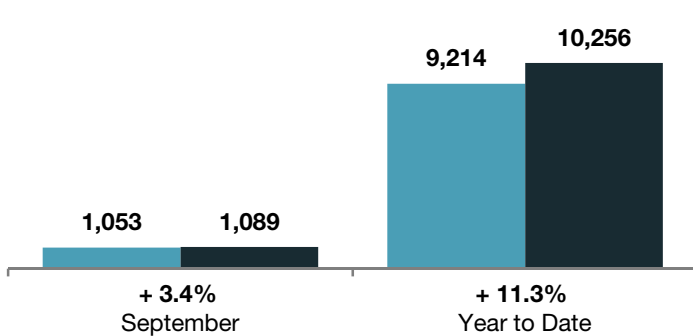
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	1,053	1,089	+ 3.4%	9,214	10,256	+ 11.3%
In Contracts	1,009	1,619	+ 60.5%	9,596	11,933	+ 24.4%
Average Sales Price*	\$146,816	\$160,890	+ 9.6%	\$149,302	\$160,695	+ 7.6%
Median Sales Price*	\$119,450	\$130,115	+ 8.9%	\$120,825	\$132,000	+ 9.2%
Average Price per Square Foot*	\$79.05	\$88.58	+ 12.1%	\$80.10	\$86.52	+ 8.0%
Percent of Original List Price Received*	89.3%	92.8%	+ 4.0%	89.2%	91.8%	+ 2.9%
Percent of Last List Price Received*	94.8%	96.4%	+ 1.7%	94.7%	95.9%	+ 1.3%
Days on Market Until Sale	104	78	- 25.4%	98	88	- 10.2%
New Listings	1,501	1,588	+ 5.8%	16,908	16,371	- 3.2%
Median List Price of New Listings	\$129,900	\$128,450	- 1.1%	\$132,500	\$133,875	+ 1.0%
Median List Price at Time of Sale	\$124,900	\$134,900	+ 8.0%	\$125,900	\$136,000	+ 8.0%
Inventory of Homes for Sale	9,360	6,068	- 35.2%	--	--	--
Months Supply of Inventory	9.6	5.2	- 45.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

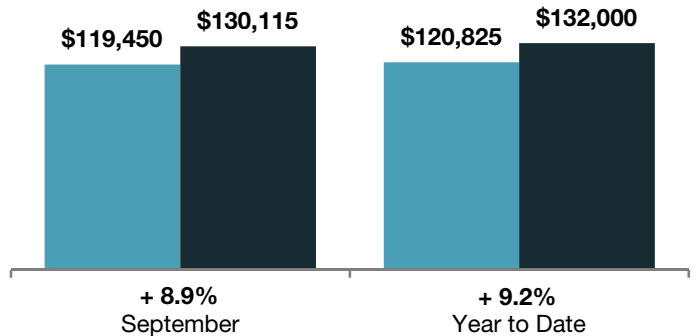
Closed Sales

■ 2011 ■ 2012



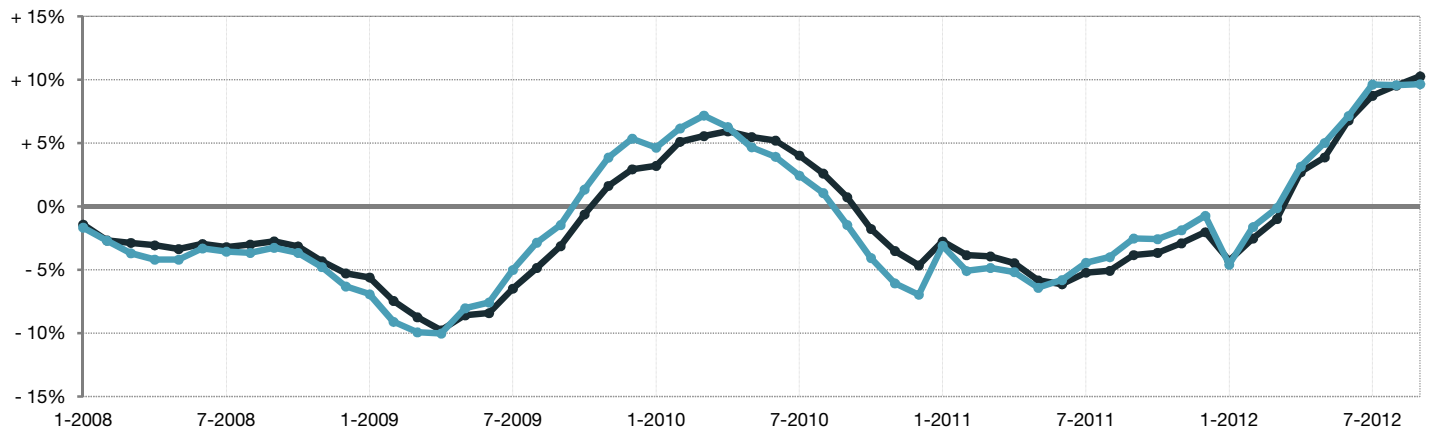
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Franklin County —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
 BASED ON RESIDENTIAL LISTING DATA ONLY

Franklin County

