

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS
BOARD OF REALTORS®
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Champaign County

December

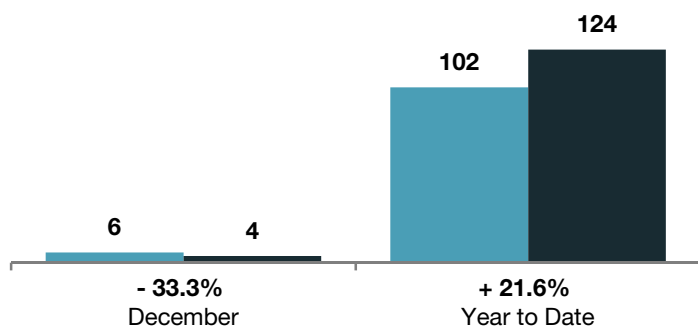
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	6	4	- 33.3%	102	124	+ 21.6%
In Contracts	--	8	--	--	135	--
Average Sales Price	\$79,417	\$145,475	+ 83.2%	\$102,655	\$134,271	+ 30.8%
Median Sales Price**	\$92,750	\$145,450	+ 56.8%	\$87,000	\$117,000	+ 34.5%
Average Price per Square Foot**	\$55.62	\$75.78	+ 36.2%	\$60.35	\$74.25	+ 23.0%
Percent of Original List Price Received**	93.6%	90.2%	- 3.6%	88.0%	89.1%	+ 1.2%
Percent of Last List Price Received**	96.0%	92.8%	- 3.3%	95.6%	93.8%	- 1.9%
Days on Market Until Sale	211	107	- 49.5%	132	148	+ 12.2%
New Listings	8	4	- 50.0%	217	224	+ 3.2%
Median List Price of New Listings	\$174,950	\$122,450	- 30.0%	\$109,900	\$128,950	+ 17.3%
Median List Price at Time of Sale	\$90,950	\$157,900	+ 73.6%	\$89,900	\$123,900	+ 37.8%
Inventory of Homes for Sale	--	76	--	--	--	--
Months Supply of Inventory	--	7.2	--	--	--	--

** Does not account for seller concessions.

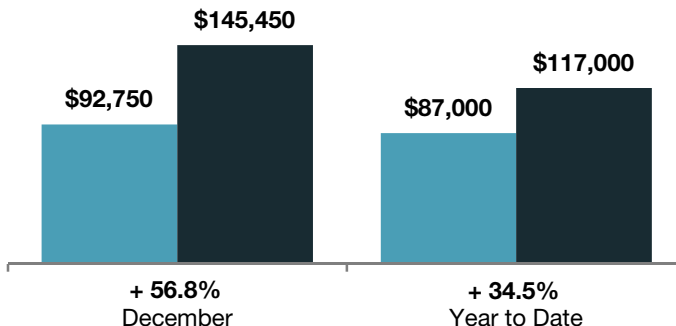
Closed Sales

■ 2011 ■ 2012



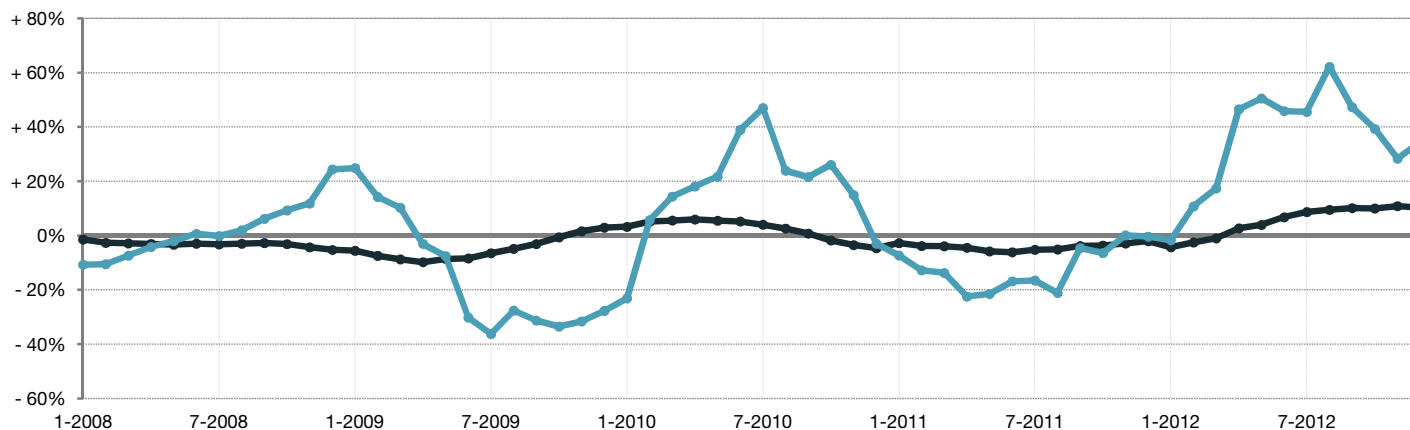
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —●—
Champaign County —●—



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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