

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS
BOARD OF REALTORS®
www.ColumbusRealtors.com

Union County

December

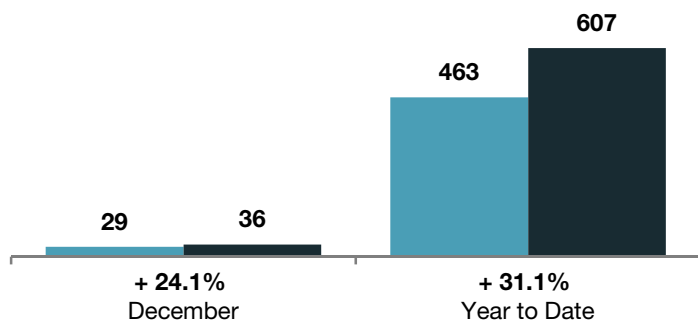
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
Closed Sales	29	36	+ 24.1%	463	607	+ 31.1%
In Contracts	--	47	--	--	656	--
Average Sales Price	\$194,067	\$171,334	- 11.7%	\$194,275	\$213,229	+ 9.8%
Median Sales Price**	\$173,030	\$162,096	- 6.3%	\$151,500	\$159,000	+ 5.0%
Average Price per Square Foot**	\$87.46	\$78.36	- 10.4%	\$82.36	\$88.55	+ 7.5%
Percent of Original List Price Received**	92.7%	92.6%	- 0.1%	91.4%	93.0%	+ 1.8%
Percent of Last List Price Received**	95.7%	96.9%	+ 1.2%	96.0%	96.5%	+ 0.5%
Days on Market Until Sale	72	67	- 6.9%	109	94	- 13.8%
New Listings	42	52	+ 23.8%	919	992	+ 7.9%
Median List Price of New Listings	\$151,450	\$160,132	+ 5.7%	\$168,900	\$173,950	+ 3.0%
Median List Price at Time of Sale	\$178,609	\$165,150	- 7.5%	\$159,900	\$162,500	+ 1.6%
Inventory of Homes for Sale	--	292	--	--	--	--
Months Supply of Inventory	--	5.8	--	--	--	--

** Does not account for seller concessions.

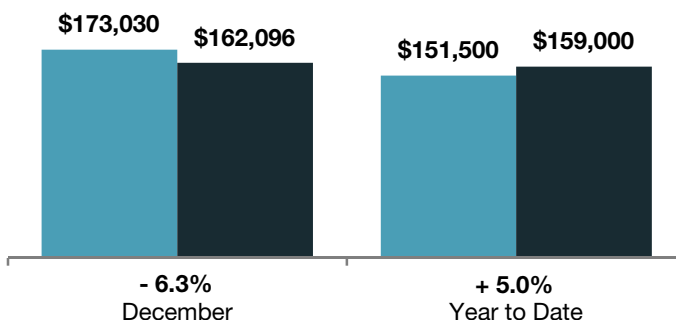
Closed Sales

■ 2011 ■ 2012



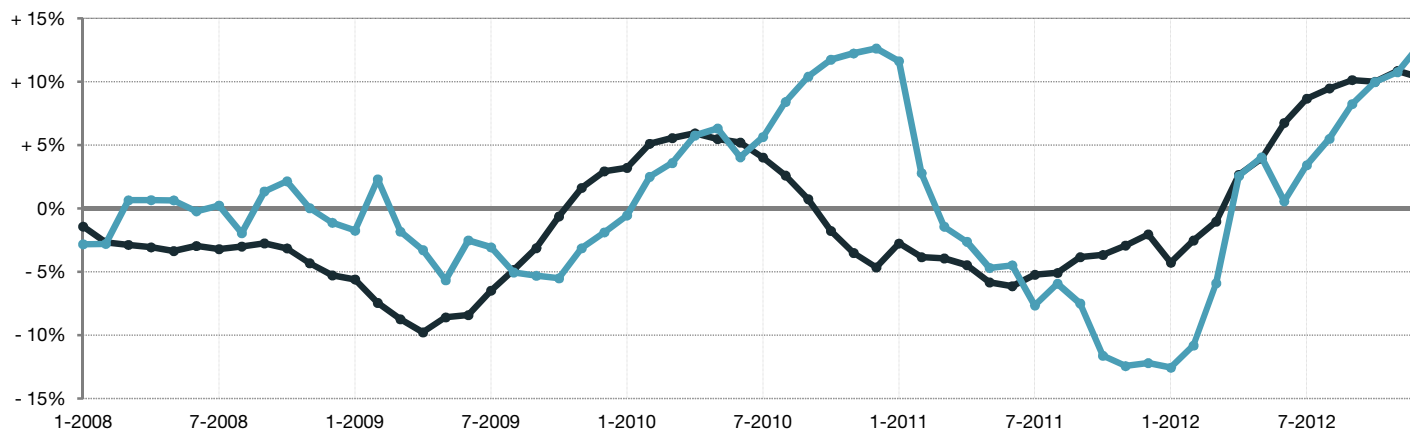
Median Sales Price

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —●—
Union County —●—



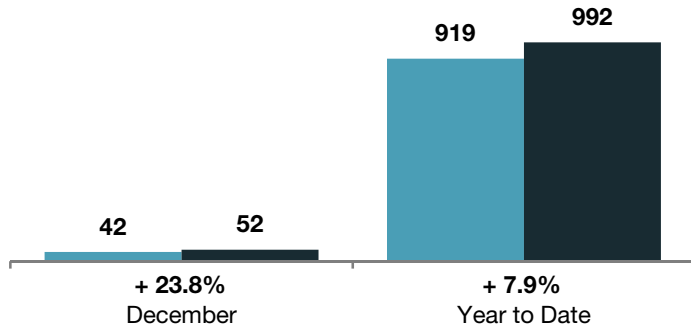
† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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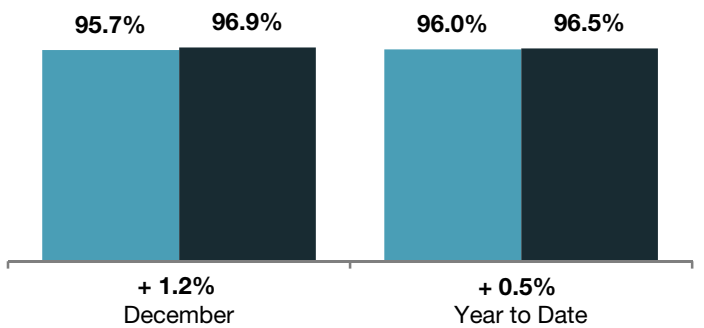
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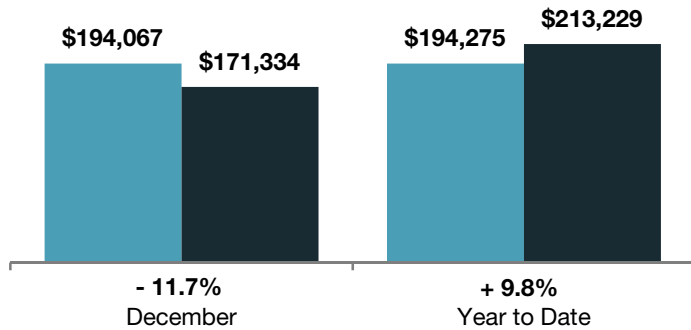
New Listings ■ 2011 ■ 2012



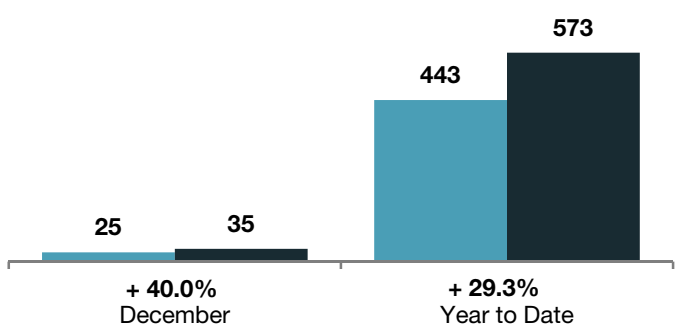
Pct of Last List Price Received ■ 2011 ■ 2012



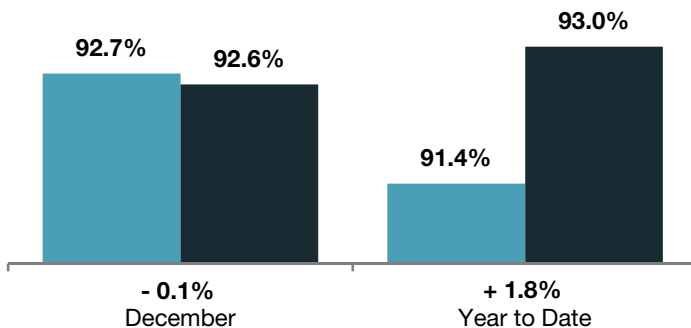
Average Sales Price ■ 2011 ■ 2012



Single Family Sales ■ 2011 ■ 2012



Pct. of Orig. List Price Received ■ 2011 ■ 2012



Condo Sales ■ 2011 ■ 2012

