

Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Franklin County

January

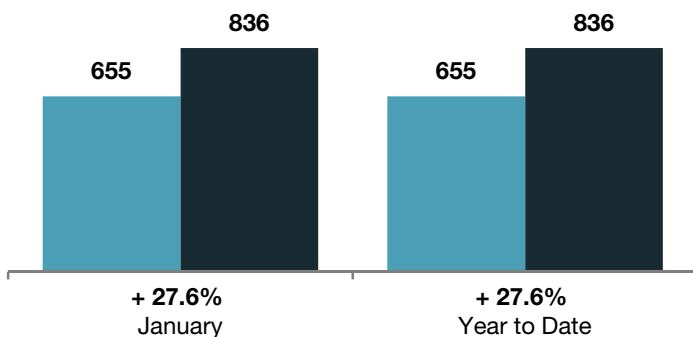
Year to Date

| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
|---|-----------|-----------|---------|-----------|-----------|---------|
| Closed Sales | 655 | 836 | + 27.6% | 655 | 836 | + 27.6% |
| In Contracts | -- | 1,433 | -- | -- | 1,433 | -- |
| Average Sales Price | \$131,439 | \$144,694 | + 10.1% | \$131,439 | \$144,694 | + 10.1% |
| Median Sales Price** | \$103,000 | \$114,250 | + 10.9% | \$103,000 | \$114,250 | + 10.9% |
| Average Price per Square Foot** | \$71.97 | \$77.92 | + 8.3% | \$71.97 | \$77.92 | + 8.3% |
| Percent of Original List Price Received** | 87.8% | 91.1% | + 3.7% | 87.8% | 91.1% | + 3.7% |
| Percent of Last List Price Received** | 94.5% | 95.1% | + 0.7% | 94.5% | 95.1% | + 0.7% |
| Days on Market Until Sale | 111 | 78 | - 29.2% | 111 | 78 | - 29.2% |
| New Listings | 1,587 | 1,520 | - 4.2% | 1,587 | 1,520 | - 4.2% |
| Median List Price of New Listings | \$125,900 | \$120,000 | - 4.7% | \$125,900 | \$120,000 | - 4.7% |
| Median List Price at Time of Sale | \$109,900 | \$118,950 | + 8.2% | \$109,900 | \$118,950 | + 8.2% |
| Inventory of Homes for Sale | -- | 4,793 | -- | -- | -- | -- |
| Months Supply of Inventory | -- | 4.2 | -- | -- | -- | -- |

** Does not account for seller concessions.

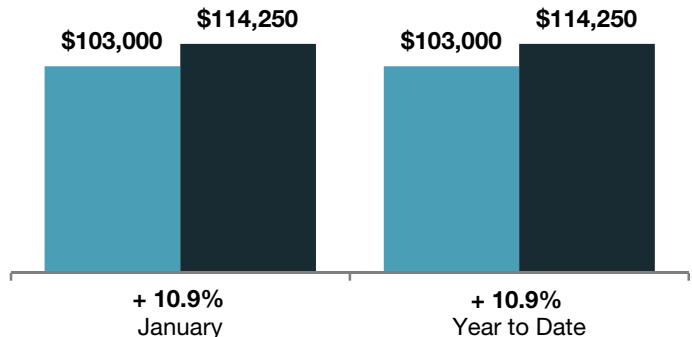
Closed Sales

■ 2012 ■ 2013



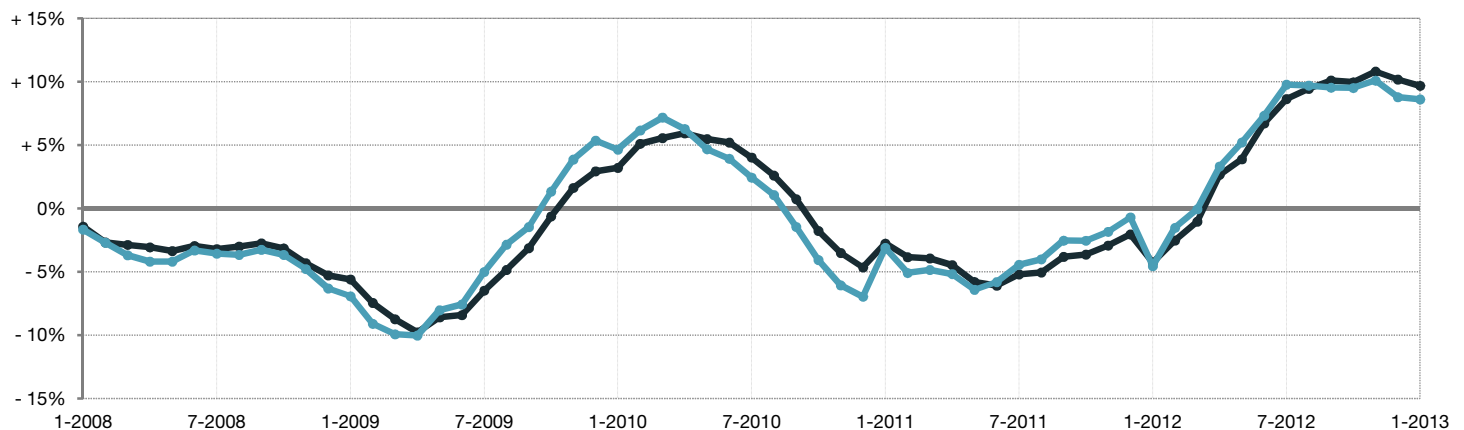
Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —●—
Franklin County —●—



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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