

# Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



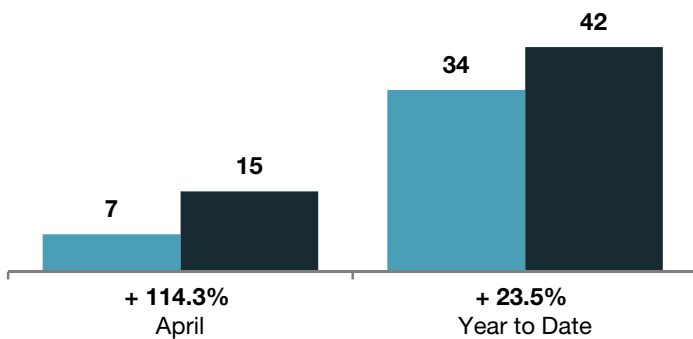
THE COLUMBUS  
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## Champaign County

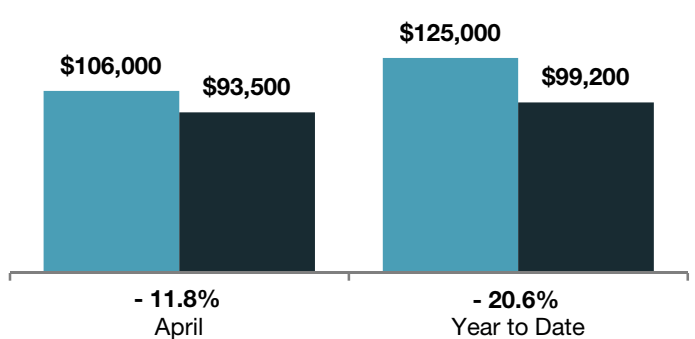
	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	7	15	+ 114.3%	34	42	+ 23.5%
In Contracts	--	12	--	--	39	--
Average Sales Price	\$123,617	<b>\$124,125</b>	+ 0.4%	\$148,377	<b>\$119,854</b>	- 19.2%
Median Sales Price**	\$106,000	<b>\$93,500</b>	- 11.8%	\$125,000	<b>\$99,200</b>	- 20.6%
Average Price per Square Foot**	\$59.28	<b>\$73.02</b>	+ 23.7%	\$72.00	<b>\$70.85</b>	- 1.4%
Percent of Original List Price Received**	88.8%	<b>93.2%</b>	+ 5.0%	86.7%	<b>91.0%</b>	+ 5.0%
Percent of Last List Price Received**	94.4%	<b>99.2%</b>	+ 5.1%	92.3%	<b>96.5%</b>	+ 4.6%
Days on Market Until Sale	228	<b>85</b>	- 62.7%	202	<b>116</b>	- 42.6%
New Listings	26	<b>19</b>	- 26.9%	86	<b>71</b>	- 17.4%
Median List Price of New Listings	\$164,900	<b>\$110,000</b>	- 33.3%	\$129,900	<b>\$126,900</b>	- 2.3%
Median List Price at Time of Sale	\$114,900	<b>\$94,900</b>	- 17.4%	\$129,900	<b>\$102,900</b>	- 20.8%
Inventory of Homes for Sale	--	<b>88</b>	--	--	--	--
Months Supply of Inventory	--	<b>8.4</b>	--	--	--	--

\*\* Does not account for seller concessions.

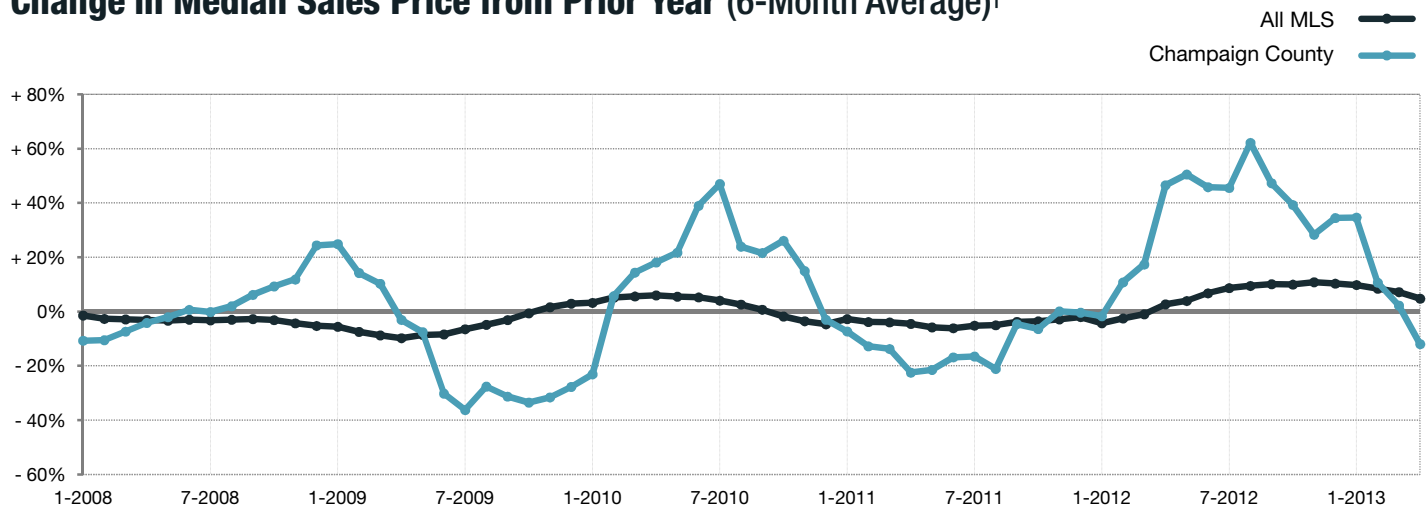
### Closed Sales



### Median Sales Price



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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