

# Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

## Hilliard (Corp.)

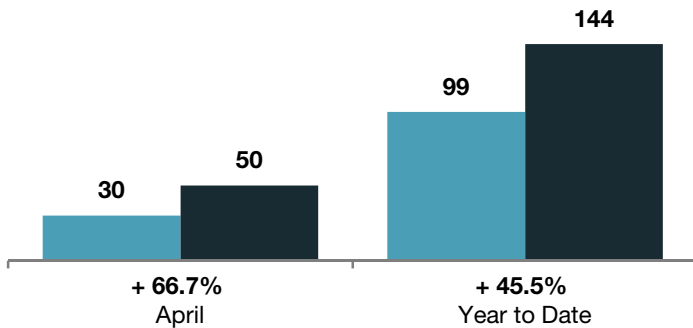
Franklin County

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	30	50	+ 66.7%	99	144	+ 45.5%
In Contracts	--	73	--	--	209	--
Average Sales Price	\$211,210	<b>\$212,671</b>	+ 0.7%	\$194,512	<b>\$207,582</b>	+ 6.7%
Median Sales Price**	\$216,605	<b>\$191,500</b>	- 11.6%	\$195,800	<b>\$190,000</b>	- 3.0%
Average Price per Square Foot**	\$104.09	<b>\$102.69</b>	- 1.0%	\$96.57	<b>\$99.83</b>	+ 3.1%
Percent of Original List Price Received**	96.3%	<b>94.7%</b>	- 1.7%	92.5%	<b>93.6%</b>	+ 1.2%
Percent of Last List Price Received**	98.4%	<b>97.0%</b>	- 1.4%	96.7%	<b>96.9%</b>	+ 0.2%
Days on Market Until Sale	73	62	- 15.1%	104	90	- 13.5%
New Listings	57	83	+ 45.6%	235	237	+ 0.9%
Median List Price of New Listings	\$212,900	<b>\$234,900</b>	+ 10.3%	\$200,000	<b>\$215,000</b>	+ 7.5%
Median List Price at Time of Sale	\$219,900	<b>\$193,950</b>	- 11.8%	\$194,900	<b>\$197,250</b>	+ 1.2%
Inventory of Homes for Sale	--	108	--	--	--	--
Months Supply of Inventory	--	2.7	--	--	--	--

\*\* Does not account for seller concessions.

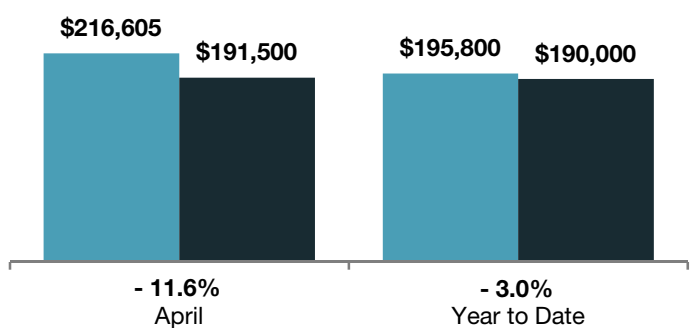
### Closed Sales

■ 2012 ■ 2013

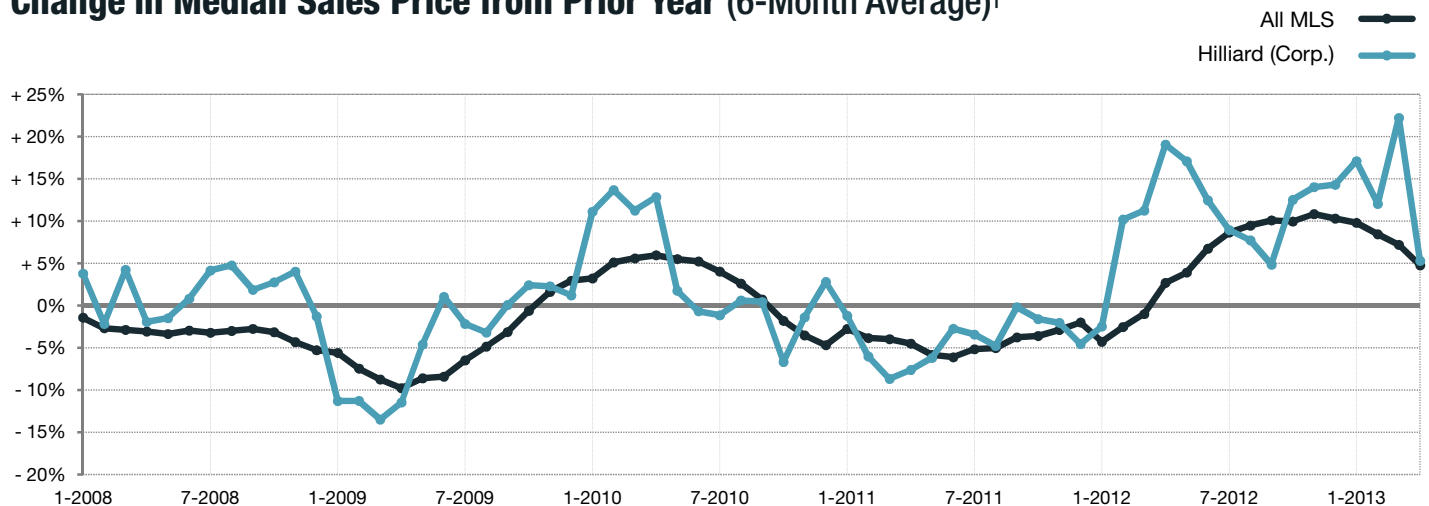


### Median Sales Price

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

# Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
 BASED ON RESIDENTIAL LISTING DATA ONLY

## Hilliard (Corp.)

Franklin County

