

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Jefferson Local School District (West Jefferson)

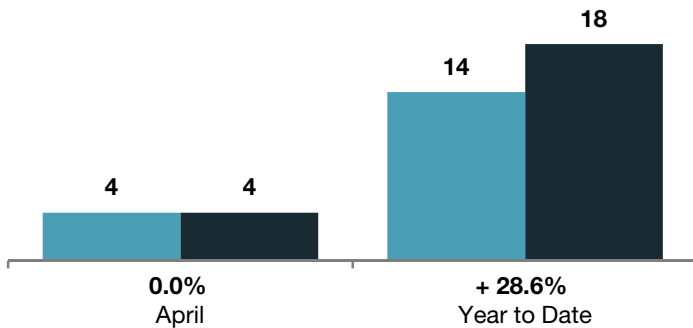
Madison County

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	4	4	0.0%	14	18	+ 28.6%
In Contracts	--	8	--	--	26	--
Average Sales Price	\$91,525	\$132,531	+ 44.8%	\$117,483	\$129,310	+ 10.1%
Median Sales Price**	\$88,550	\$104,350	+ 17.8%	\$88,550	\$107,750	+ 21.7%
Average Price per Square Foot**	\$74.83	\$85.77	+ 14.7%	\$74.43	\$78.07	+ 5.4%
Percent of Original List Price Received**	85.5%	87.0%	+ 1.8%	86.3%	88.5%	+ 2.5%
Percent of Last List Price Received**	91.7%	89.4%	- 2.5%	90.1%	92.5%	+ 2.7%
Days on Market Until Sale	244	60	- 75.4%	172	86	- 50.0%
New Listings	11	7	- 36.4%	28	21	- 25.0%
Median List Price of New Listings	\$122,900	\$124,769	+ 1.5%	\$126,400	\$129,900	+ 2.8%
Median List Price at Time of Sale	\$96,950	\$106,300	+ 9.6%	\$96,950	\$120,200	+ 24.0%
Inventory of Homes for Sale	--	19	--	--	--	--
Months Supply of Inventory	--	4.1	--	--	--	--

** Does not account for seller concessions.

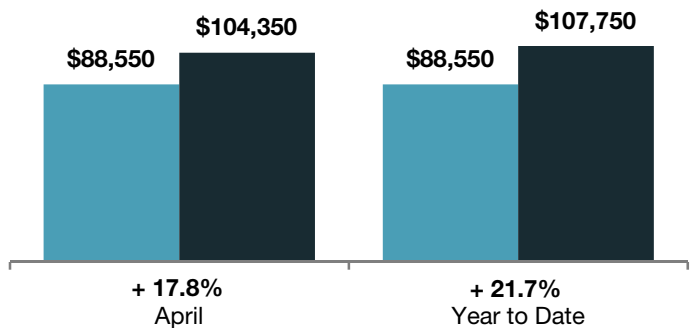
Closed Sales

■ 2012 ■ 2013



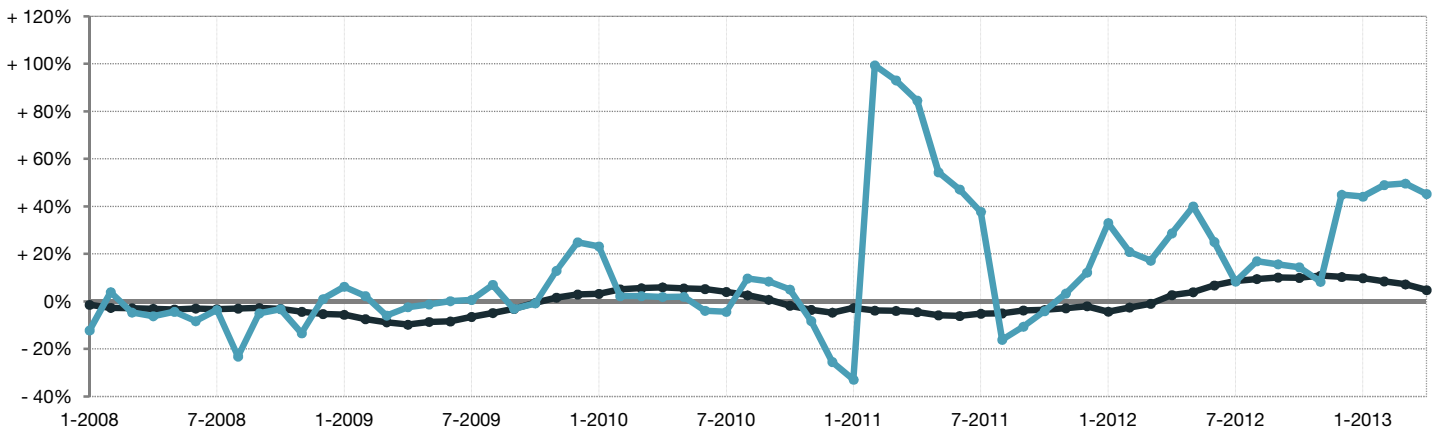
Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —●—
Jefferson Local School District (West Jefferson) —●—



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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