

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Madison County

April

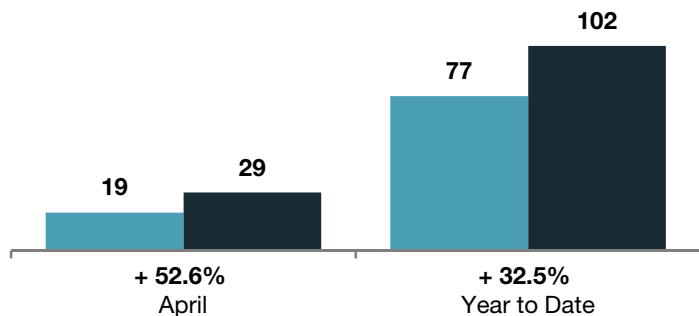
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	19	29	+ 52.6%	77	102	+ 32.5%
In Contracts	--	47	--	--	130	--
Average Sales Price	\$131,241	\$116,118	- 11.5%	\$124,903	\$130,120	+ 4.2%
Median Sales Price**	\$104,000	\$115,000	+ 10.6%	\$115,000	\$120,000	+ 4.3%
Average Price per Square Foot**	\$81.74	\$73.89	- 9.8%	\$73.03	\$74.76	+ 2.7%
Percent of Original List Price Received**	90.7%	89.8%	- 1.0%	89.7%	90.8%	+ 1.2%
Percent of Last List Price Received**	94.9%	94.1%	- 0.8%	94.8%	95.1%	+ 0.3%
Days on Market Until Sale	142	116	- 18.3%	127	109	- 14.2%
New Listings	45	54	+ 20.0%	175	164	- 6.3%
Median List Price of New Listings	\$122,900	\$148,450	+ 20.8%	\$129,950	\$149,450	+ 15.0%
Median List Price at Time of Sale	\$112,500	\$124,900	+ 11.0%	\$115,000	\$127,450	+ 10.8%
Inventory of Homes for Sale	--	167	--	--	--	--
Months Supply of Inventory	--	6.3	--	--	--	--

** Does not account for seller concessions.

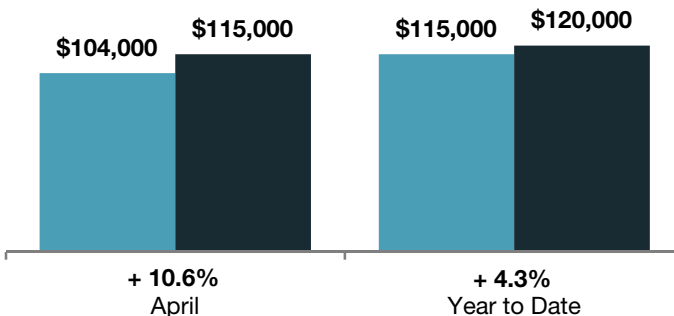
Closed Sales

■ 2012 ■ 2013



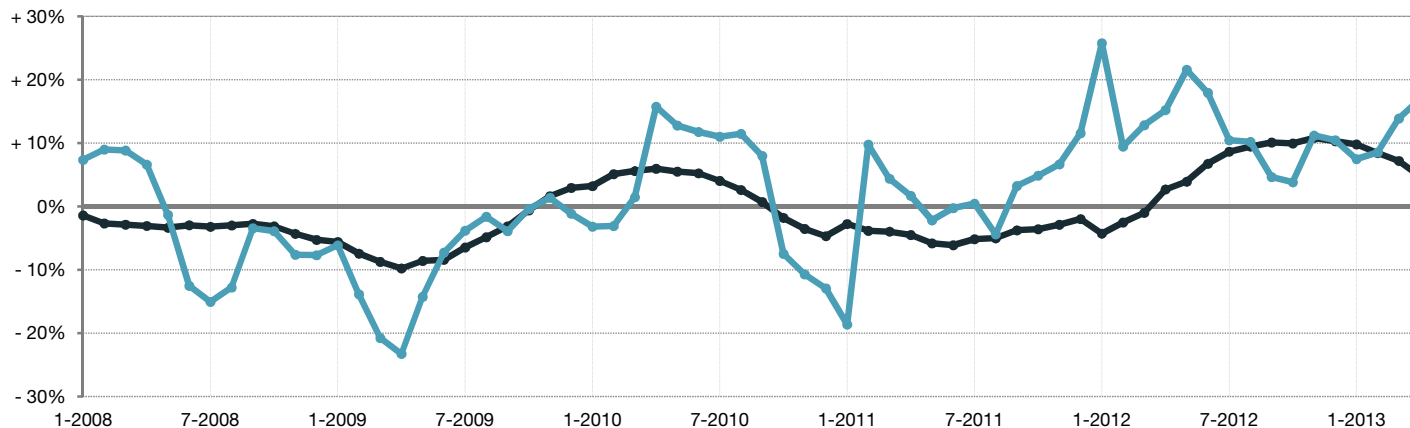
Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —
Madison County —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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