

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

Union County

April

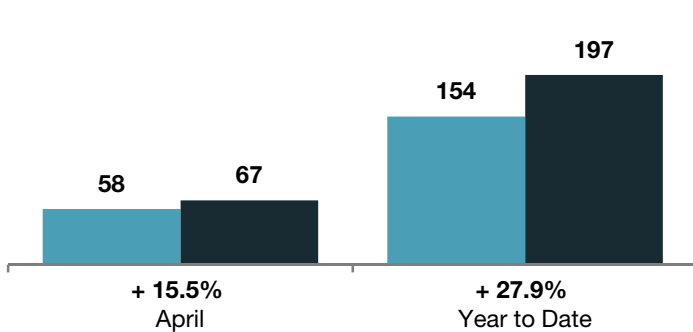
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	58	67	+ 15.5%	154	197	+ 27.9%
In Contracts	--	116	--	--	285	--
Average Sales Price	\$215,055	\$209,897	- 2.4%	\$194,010	\$204,145	+ 5.2%
Median Sales Price**	\$183,250	\$168,000	- 8.3%	\$152,000	\$165,000	+ 8.6%
Average Price per Square Foot**	\$88.16	\$86.38	- 2.3%	\$81.69	\$84.53	+ 3.7%
Percent of Original List Price Received**	92.3%	96.2%	+ 4.2%	91.1%	94.3%	+ 3.5%
Percent of Last List Price Received**	96.4%	98.1%	+ 1.8%	95.8%	97.3%	+ 1.6%
Days on Market Until Sale	109	91	- 16.5%	114	89	- 21.9%
New Listings	99	113	+ 14.1%	360	332	- 7.8%
Median List Price of New Listings	\$219,900	\$179,900	- 18.2%	\$175,000	\$195,950	+ 12.0%
Median List Price at Time of Sale	\$190,900	\$172,000	- 9.9%	\$159,900	\$169,900	+ 6.3%
Inventory of Homes for Sale	--	280	--	--	--	--
Months Supply of Inventory	--	5.2	--	--	--	--

** Does not account for seller concessions.

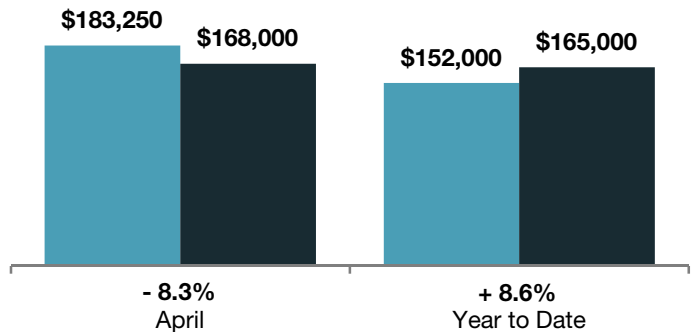
Closed Sales

■ 2012 ■ 2013



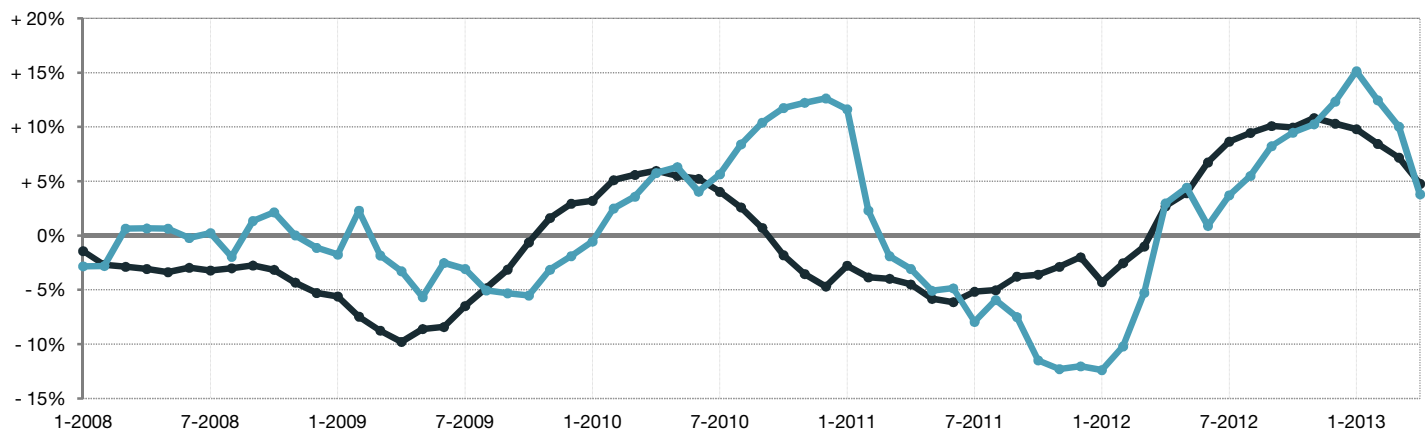
Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —
Union County —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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