

# Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
 BASED ON RESIDENTIAL LISTING DATA ONLY

## Westerville (Corp.)

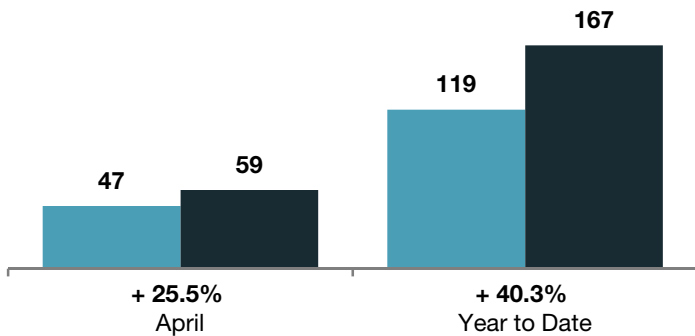
Franklin and Delaware Counties

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	47	59	+ 25.5%	119	167	+ 40.3%
In Contracts	--	73	--	--	218	--
Average Sales Price	\$202,278	<b>\$200,714</b>	- 0.8%	\$193,635	<b>\$187,433</b>	- 3.2%
Median Sales Price**	\$185,900	<b>\$207,500</b>	+ 11.6%	\$183,500	<b>\$177,830</b>	- 3.1%
Average Price per Square Foot**	\$98.23	<b>\$101.41</b>	+ 3.1%	\$96.43	<b>\$96.01</b>	0.0%
Percent of Original List Price Received**	93.9%	<b>95.8%</b>	+ 2.0%	91.9%	<b>93.7%</b>	+ 2.0%
Percent of Last List Price Received**	97.0%	<b>97.8%</b>	+ 0.8%	95.7%	<b>96.4%</b>	+ 0.7%
Days on Market Until Sale	81	70	- 13.6%	93	70	- 24.7%
New Listings	65	77	+ 18.5%	256	246	- 3.9%
Median List Price of New Listings	\$204,900	<b>\$220,000</b>	+ 7.4%	\$196,475	<b>\$200,000</b>	+ 1.8%
Median List Price at Time of Sale	\$190,000	<b>\$209,900</b>	+ 10.5%	\$185,000	<b>\$184,000</b>	- 0.5%
Inventory of Homes for Sale	--	134	--	--	--	--
Months Supply of Inventory	--	2.9	--	--	--	--

\*\* Does not account for seller concessions.

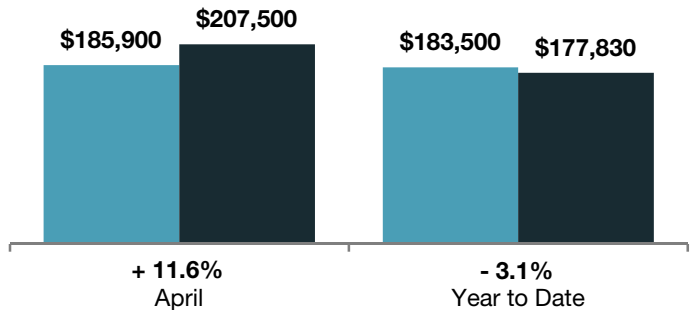
### Closed Sales

■ 2012 ■ 2013



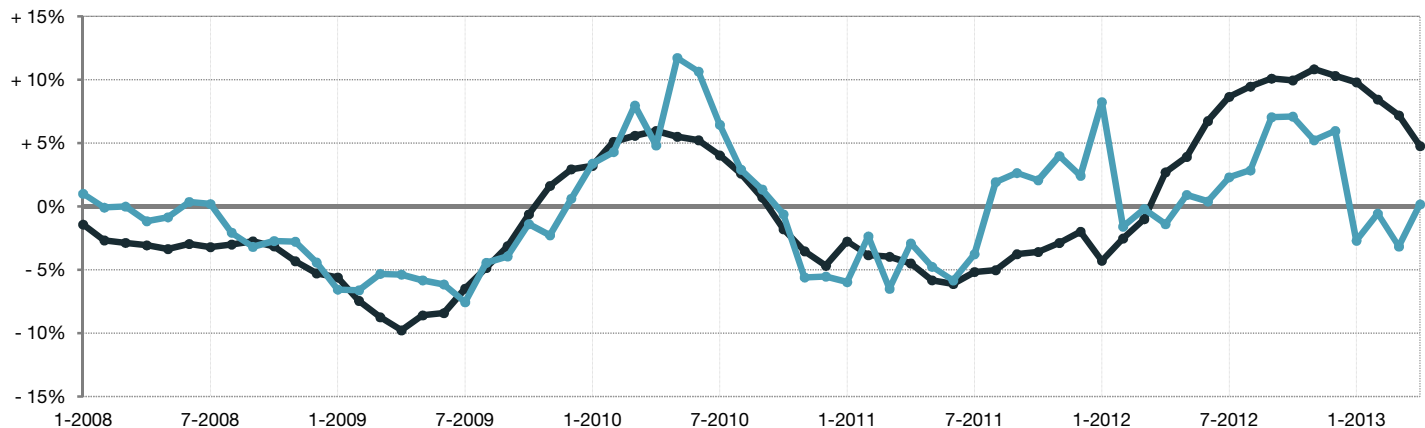
### Median Sales Price

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS — Westerville (Corp.) —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 12, 2013. All data from Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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