

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
 BASED ON RESIDENTIAL LISTING DATA ONLY



Champaign County

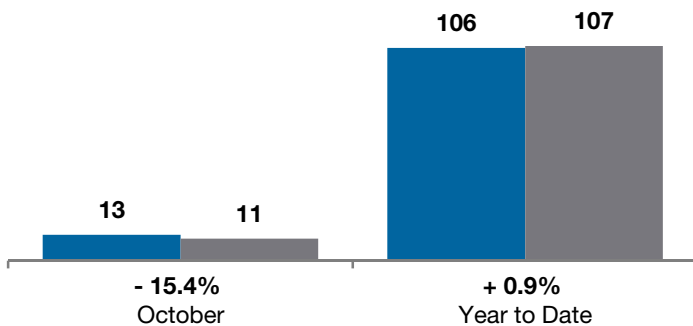
October

Year to Date

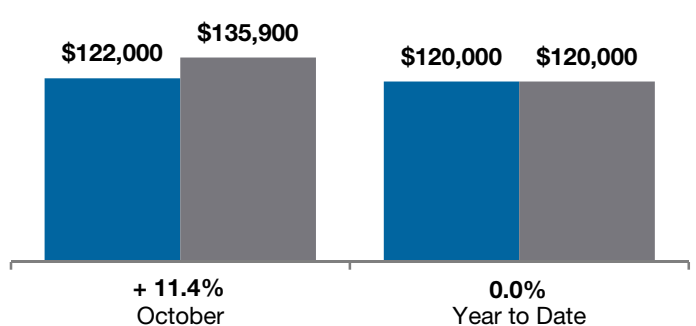
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	13	11	- 15.4%	106	107	+ 0.9%
In Contracts	--	15	--	--	116	--
Average Sales Price	\$134,477	\$108,116	- 19.6%	\$138,800	\$127,889	- 7.9%
Median Sales Price**	\$122,000	\$135,900	+ 11.4%	\$120,000	\$120,000	0.0%
Average Price per Square Foot**	\$86.64	\$70.73	- 18.4%	\$74.58	\$72.58	- 2.7%
Percent of Original List Price Received**	93.0%	90.0%	- 3.2%	89.1%	90.7%	+ 1.8%
Percent of Last List Price Received**	95.7%	93.6%	- 2.2%	94.2%	95.4%	+ 1.3%
Days on Market Until Sale	146	85	- 41.8%	157	116	- 26.1%
New Listings	17	12	- 29.4%	208	209	+ 0.5%
Median List Price of New Listings	\$112,000	\$120,950	+ 8.0%	\$128,650	\$129,900	+ 1.0%
Median List Price at Time of Sale	\$139,900	\$139,900	0.0%	\$129,900	\$125,999	- 3.0%
Inventory of Homes for Sale	--	108	--	--	--	--
Months Supply of Inventory	--	10.1	--	--	--	--

** Does not account for seller concessions.

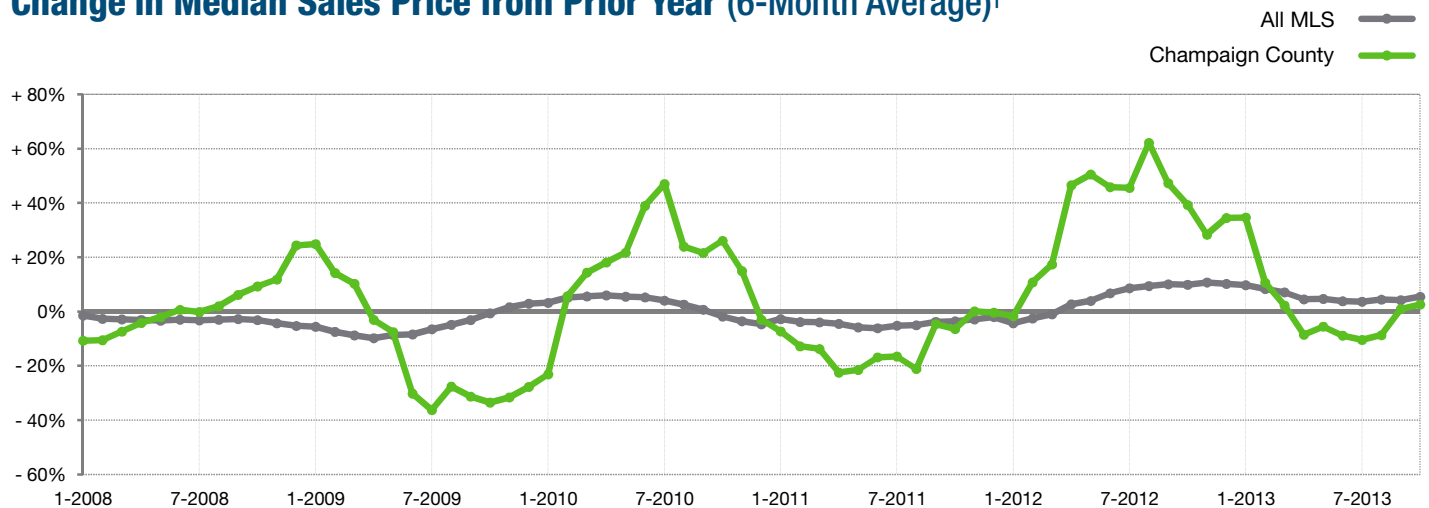
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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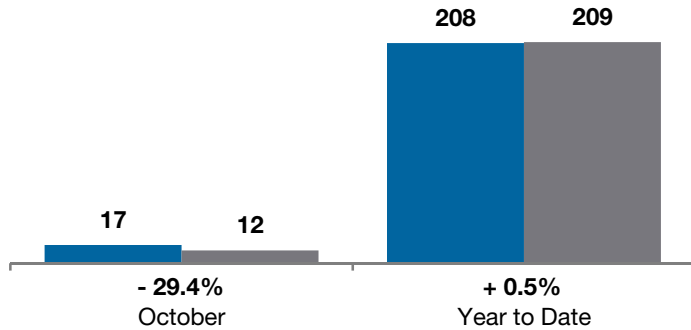
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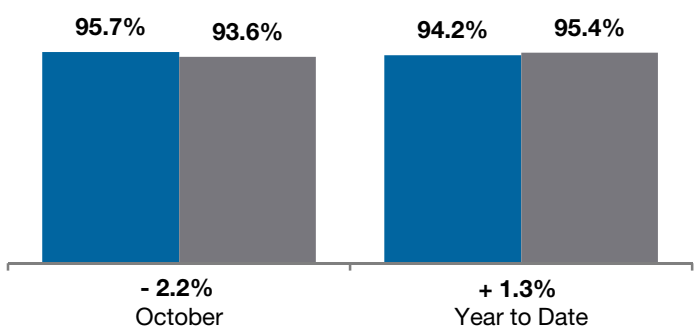
New Listings

■ 2012 ■ 2013



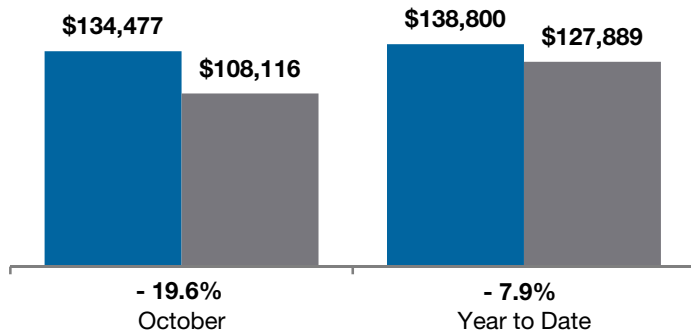
Pct of Last List Price Received

■ 2012 ■ 2013



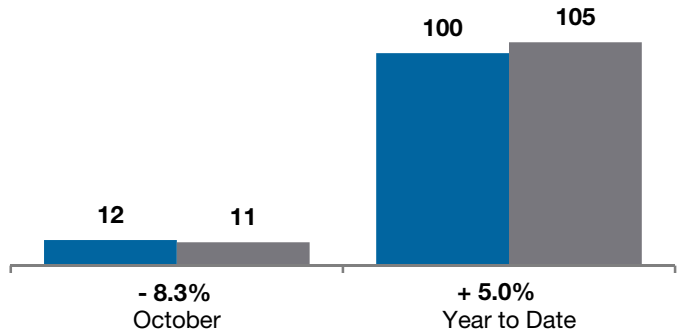
Average Sales Price

■ 2012 ■ 2013



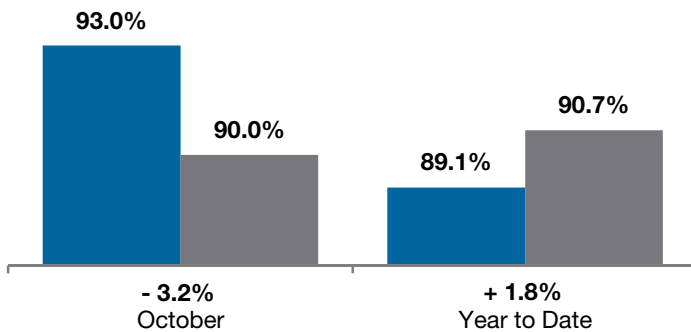
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

