

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



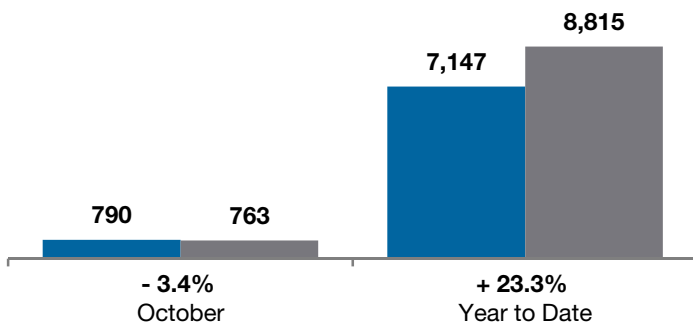
Columbus (Corp.)

Franklin, Fairfield and Delaware Counties

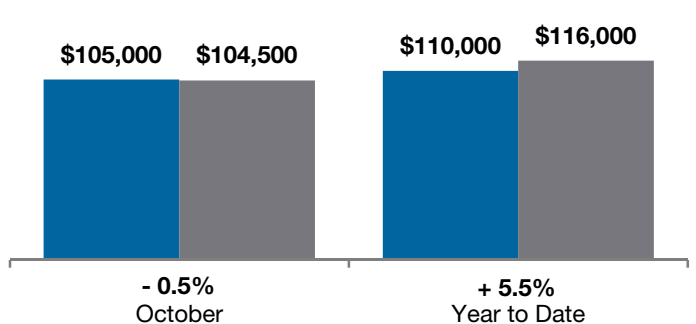
	October			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	790	763	- 3.4%	7,147	8,815	+ 23.3%
In Contracts	--	1,067	--	--	9,694	--
Average Sales Price	\$119,081	\$123,542	+ 3.7%	\$122,749	\$127,755	+ 4.1%
Median Sales Price**	\$105,000	\$104,500	- 0.5%	\$110,000	\$116,000	+ 5.5%
Average Price per Square Foot**	\$75.21	\$78.94	+ 5.3%	\$76.47	\$81.30	+ 6.6%
Percent of Original List Price Received**	91.8%	93.2%	+ 1.5%	91.6%	93.5%	+ 2.1%
Percent of Last List Price Received**	95.7%	96.3%	+ 0.6%	95.8%	96.5%	+ 0.7%
Days on Market Until Sale	79	60	- 24.1%	87	65	- 25.3%
New Listings	1,016	1,107	+ 9.0%	11,299	12,343	+ 9.2%
Median List Price of New Listings	\$107,400	\$118,000	+ 9.9%	\$114,900	\$119,900	+ 4.4%
Median List Price at Time of Sale	\$108,000	\$106,500	- 1.4%	\$114,900	\$119,900	+ 4.4%
Inventory of Homes for Sale	--	3,432	--	--	--	--
Months Supply of Inventory	--	4.0	--	--	--	--

** Does not account for seller concessions.

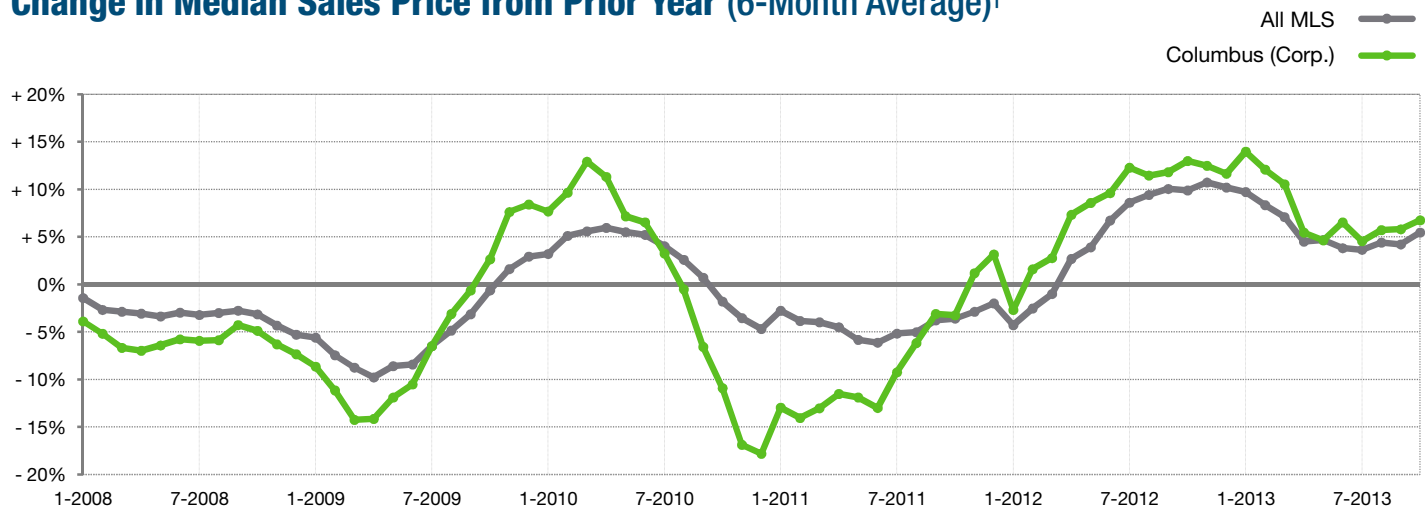
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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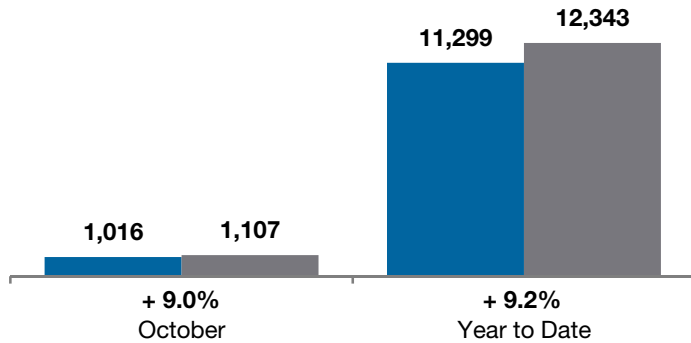


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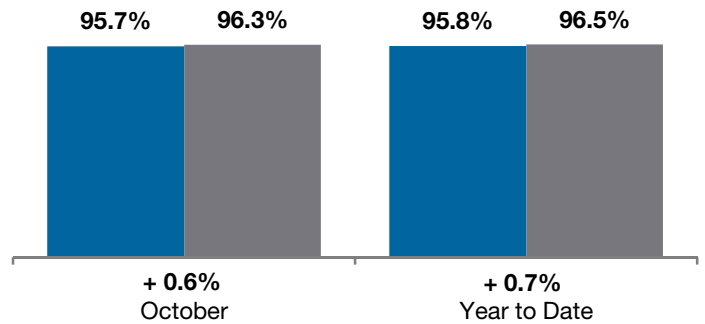
New Listings

■ 2012 ■ 2013



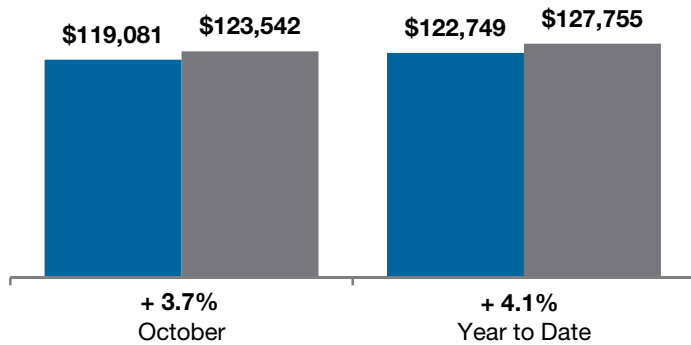
Pct of Last List Price Received

■ 2012 ■ 2013



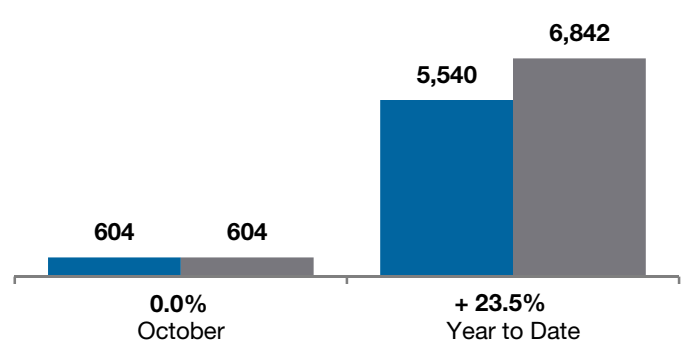
Average Sales Price

■ 2012 ■ 2013



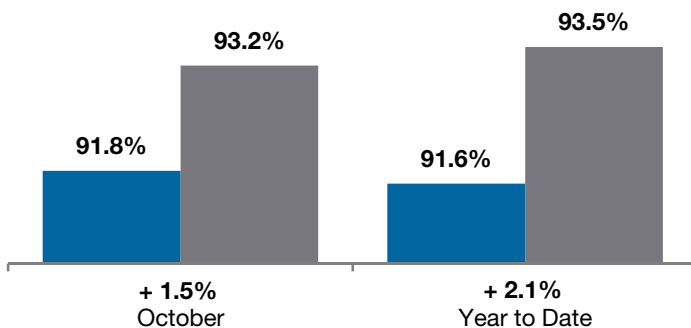
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

