

# Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
 BASED ON RESIDENTIAL LISTING DATA ONLY



## Knox County

### October

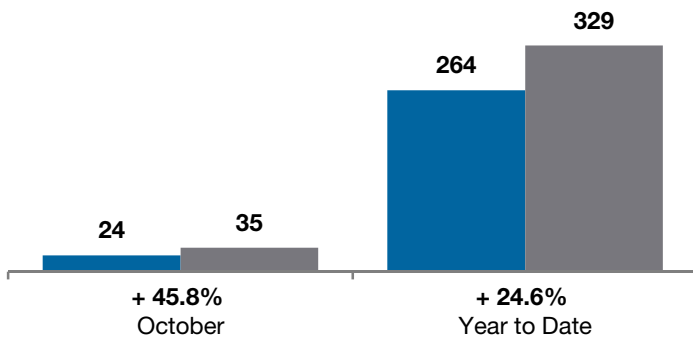
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	24	35	+ 45.8%	264	329	+ 24.6%
In Contracts	--	30	--	--	344	--
Average Sales Price	\$110,148	<b>\$183,301</b>	+ 66.4%	\$136,318	<b>\$139,764</b>	+ 2.5%
Median Sales Price**	\$95,000	<b>\$147,000</b>	+ 54.7%	\$112,000	<b>\$120,000</b>	+ 7.1%
Average Price per Square Foot**	\$75.85	<b>\$102.29</b>	+ 34.2%	\$85.64	<b>\$86.99</b>	+ 1.2%
Percent of Original List Price Received**	87.9%	<b>92.4%</b>	+ 5.1%	90.7%	<b>92.5%</b>	+ 2.0%
Percent of Last List Price Received**	93.9%	<b>95.4%</b>	+ 1.6%	94.8%	<b>96.0%</b>	+ 1.3%
Days on Market Until Sale	122	<b>103</b>	- 15.6%	106	<b>85</b>	- 19.8%
New Listings	55	<b>51</b>	- 7.3%	488	<b>586</b>	+ 20.1%
Median List Price of New Listings	\$122,500	<b>\$135,000</b>	+ 10.2%	\$123,900	<b>\$134,950</b>	+ 8.9%
Median List Price at Time of Sale	\$100,000	<b>\$149,900</b>	+ 49.9%	\$119,900	<b>\$122,500</b>	+ 2.2%
Inventory of Homes for Sale	--	<b>217</b>	--	--	--	--
Months Supply of Inventory	--	<b>7.1</b>	--	--	--	--

\*\* Does not account for seller concessions.

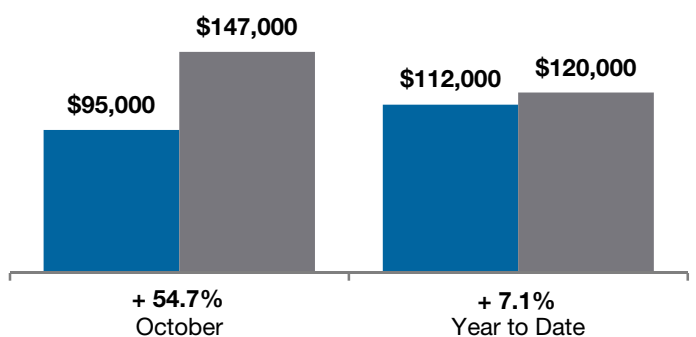
### Closed Sales

■ 2012 ■ 2013



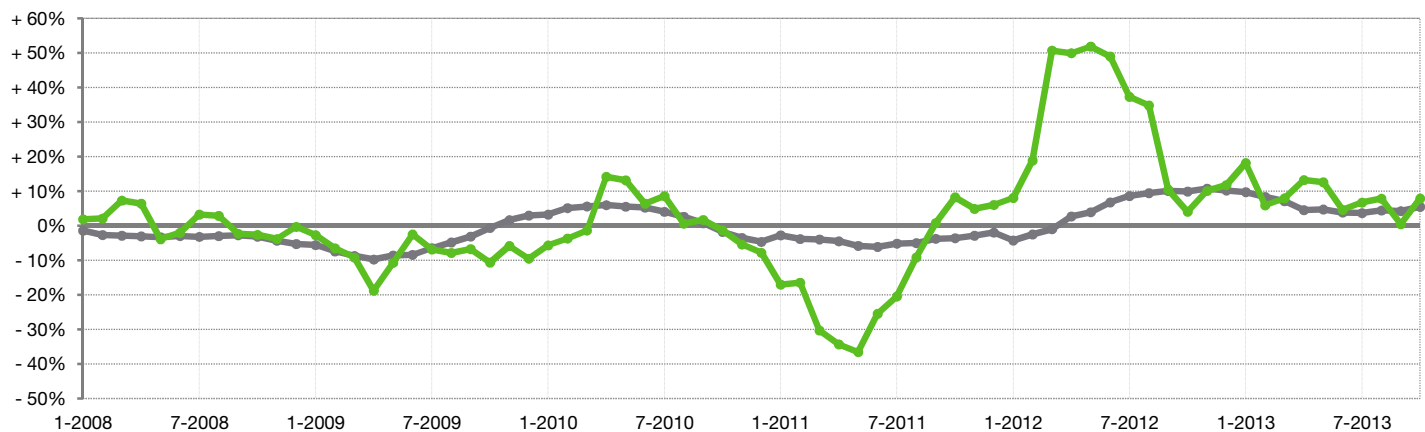
### Median Sales Price

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS —  
 Knox County —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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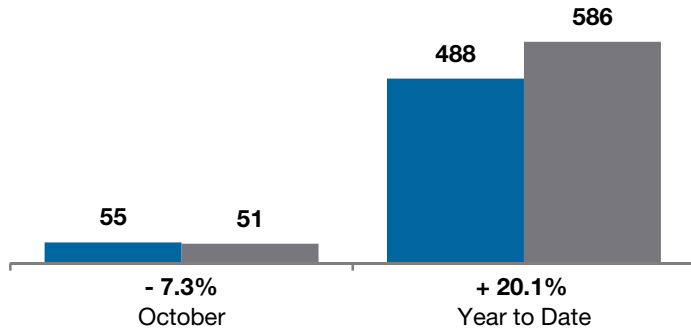
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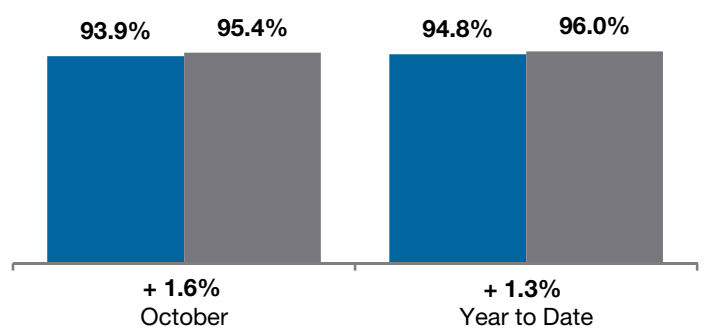
### New Listings

■ 2012 ■ 2013



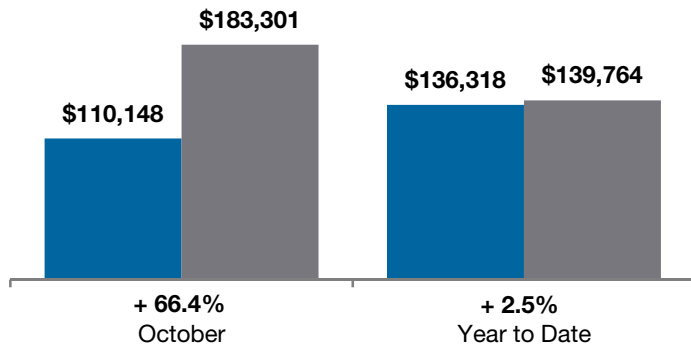
### Pct of Last List Price Received

■ 2012 ■ 2013



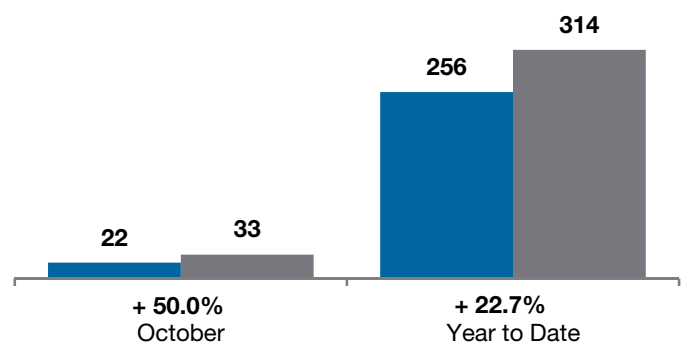
### Average Sales Price

■ 2012 ■ 2013



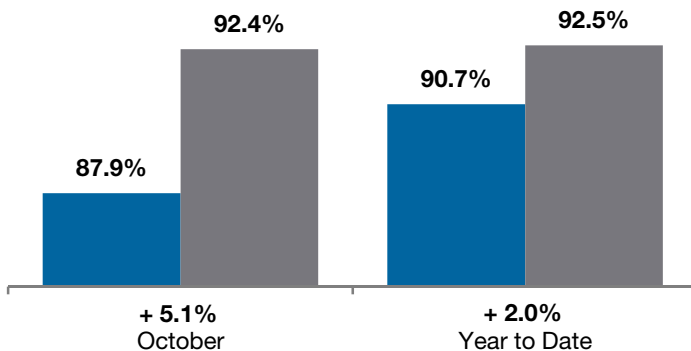
### Single Family Sales

■ 2012 ■ 2013



### Pct. of Orig. List Price Received

■ 2012 ■ 2013



### Condo Sales

■ 2012 ■ 2013

