

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Lancaster City School District

Fairfield County

October

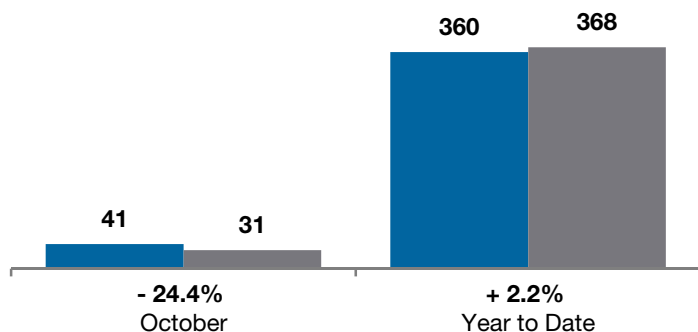
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	41	31	- 24.4%	360	368	+ 2.2%
In Contracts	--	43	--	--	376	--
Average Sales Price	\$108,685	\$80,824	- 25.6%	\$102,999	\$107,396	+ 4.3%
Median Sales Price**	\$89,900	\$75,250	- 16.3%	\$93,500	\$97,000	+ 3.7%
Average Price per Square Foot**	\$75.22	\$59.37	- 21.3%	\$70.56	\$67.97	- 4.2%
Percent of Original List Price Received**	92.5%	87.9%	- 5.0%	90.7%	89.7%	- 1.1%
Percent of Last List Price Received**	95.4%	94.2%	- 1.3%	95.3%	94.8%	- 0.5%
Days on Market Until Sale	57	106	+ 86.0%	77	91	+ 18.2%
New Listings	60	61	+ 1.7%	680	613	- 9.9%
Median List Price of New Listings	\$95,450	\$99,900	+ 4.7%	\$110,000	\$109,900	- 0.1%
Median List Price at Time of Sale	\$98,000	\$83,950	- 14.3%	\$99,900	\$99,900	0.0%
Inventory of Homes for Sale	--	239	--	--	--	--
Months Supply of Inventory	--	6.2	--	--	--	--

** Does not account for seller concessions.

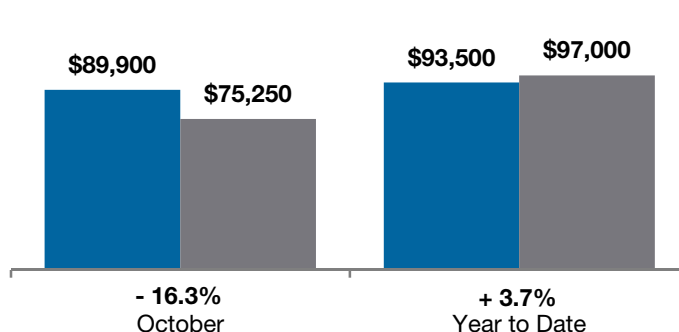
Closed Sales

■ 2012 ■ 2013

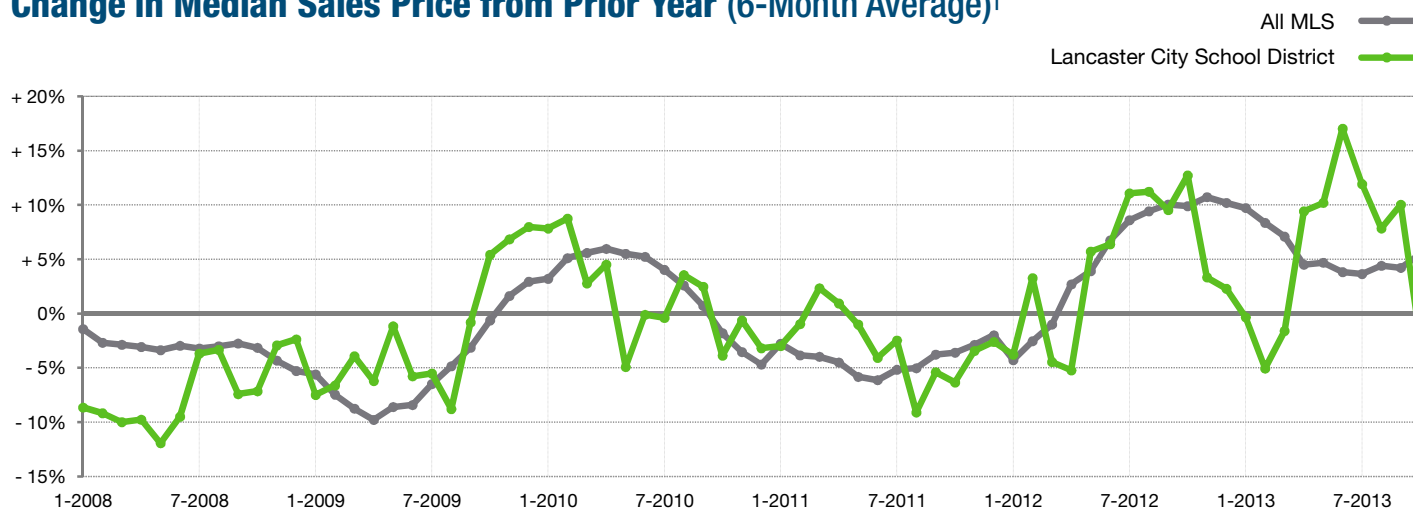


Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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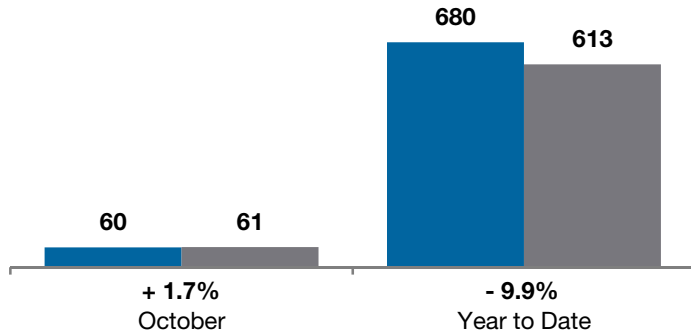


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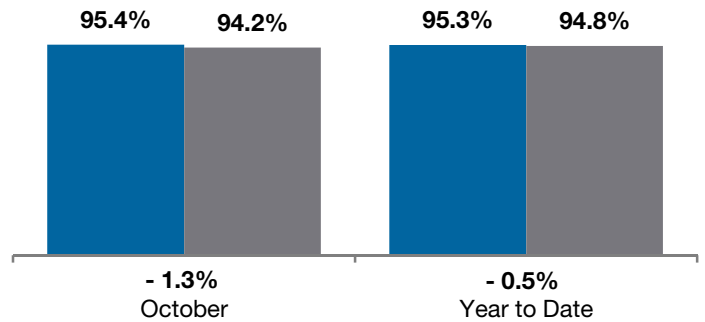
New Listings

■ 2012 ■ 2013



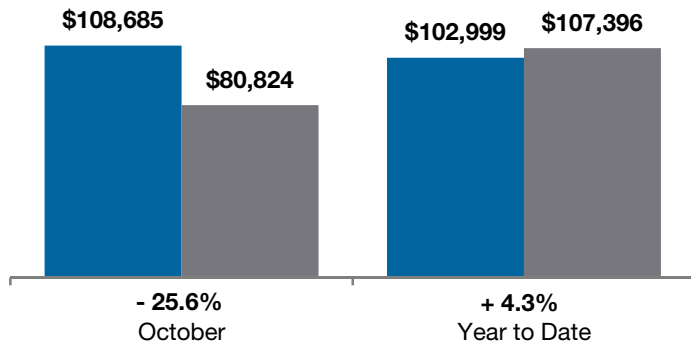
Pct of Last List Price Received

■ 2012 ■ 2013



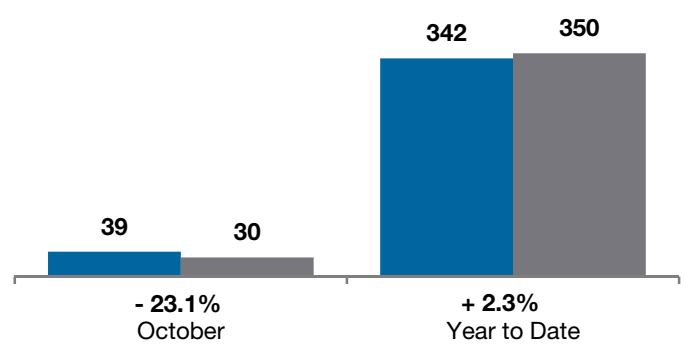
Average Sales Price

■ 2012 ■ 2013



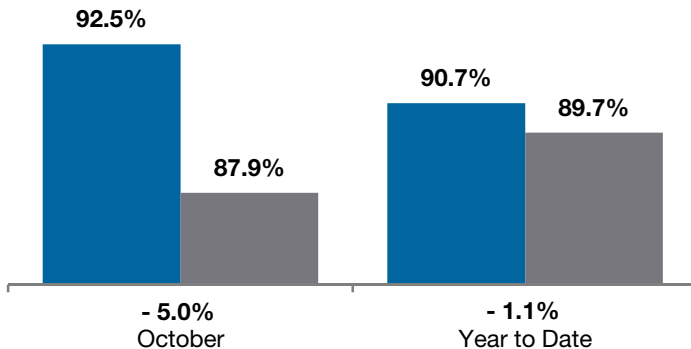
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

