

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



London City School District

Madison County

October

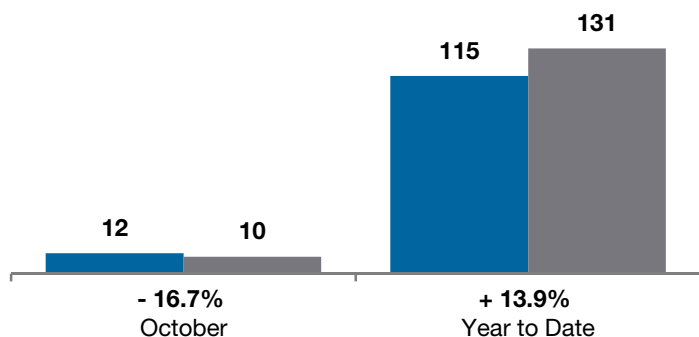
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	12	10	- 16.7%	115	131	+ 13.9%
In Contracts	--	14	--	--	153	--
Average Sales Price	\$103,500	\$135,300	+ 30.7%	\$111,815	\$131,077	+ 17.2%
Median Sales Price**	\$106,500	\$94,500	- 11.3%	\$110,000	\$119,900	+ 9.0%
Average Price per Square Foot**	\$66.21	\$73.64	+ 12.1%	\$70.79	\$76.65	+ 8.5%
Percent of Original List Price Received**	89.4%	84.4%	- 5.6%	92.2%	92.0%	- 0.2%
Percent of Last List Price Received**	93.1%	88.7%	- 4.7%	95.8%	95.2%	- 0.6%
Days on Market Until Sale	84	107	+ 27.4%	103	94	- 8.7%
New Listings	19	17	- 10.5%	219	238	+ 8.7%
Median List Price of New Listings	\$149,900	\$116,900	- 22.0%	\$125,000	\$144,900	+ 15.9%
Median List Price at Time of Sale	\$108,000	\$96,900	- 10.3%	\$110,000	\$124,900	+ 13.5%
Inventory of Homes for Sale	--	92	--	--	--	--
Months Supply of Inventory	--	7.4	--	--	--	--

** Does not account for seller concessions.

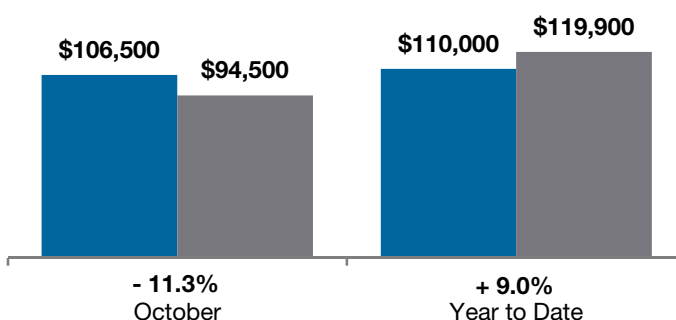
Closed Sales

■ 2012 ■ 2013

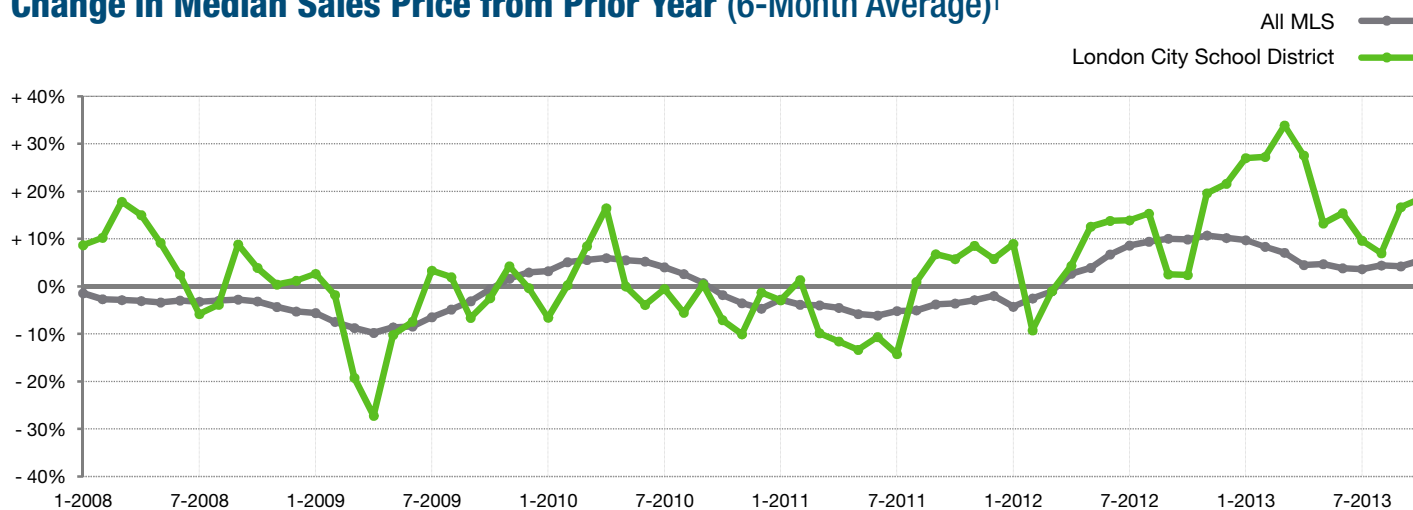


Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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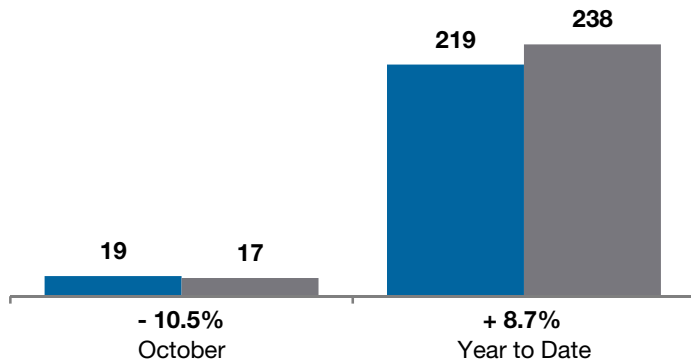


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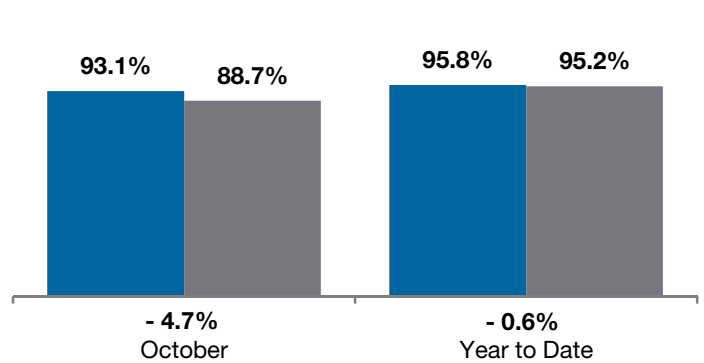
New Listings

■ 2012 ■ 2013



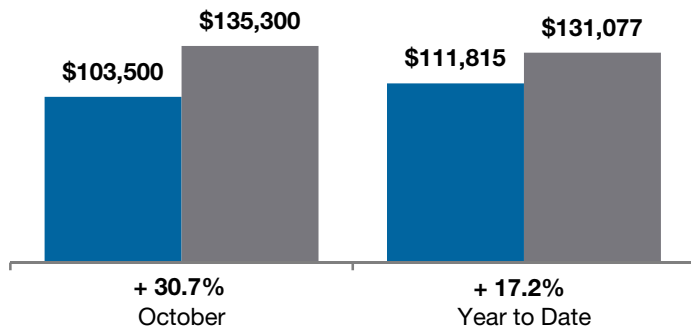
Pct of Last List Price Received

■ 2012 ■ 2013



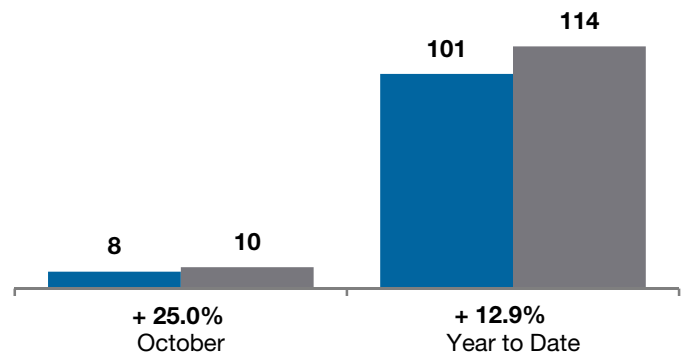
Average Sales Price

■ 2012 ■ 2013



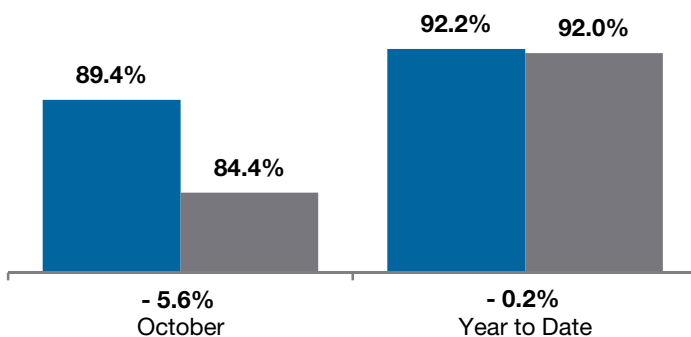
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

