

# Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
 BASED ON RESIDENTIAL LISTING DATA ONLY



## Pickaway County

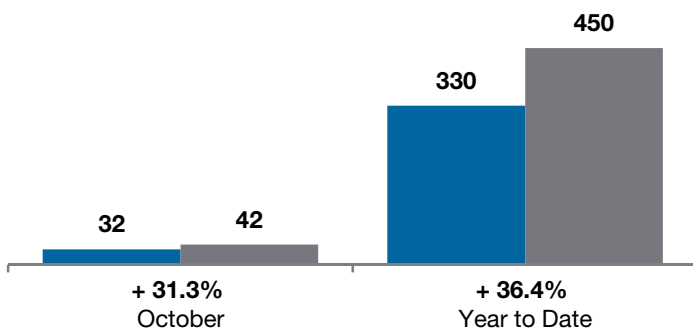
### October

### Year to Date

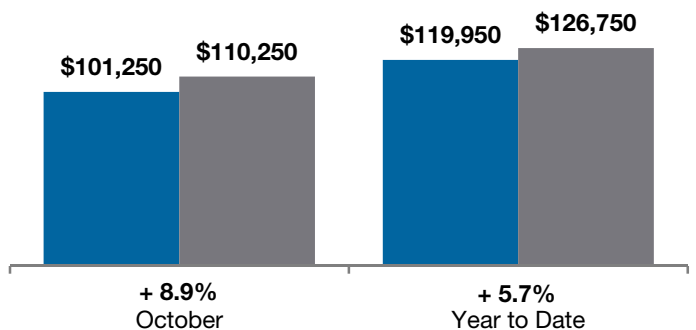
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	32	42	+ 31.3%	330	450	+ 36.4%
In Contracts	--	32	--	--	475	--
Average Sales Price	\$130,890	<b>\$116,746</b>	- 10.8%	\$128,810	<b>\$136,497</b>	+ 6.0%
Median Sales Price**	\$101,250	<b>\$110,250</b>	+ 8.9%	\$119,950	<b>\$126,750</b>	+ 5.7%
Average Price per Square Foot**	\$85.43	<b>\$69.53</b>	- 17.6%	\$75.26	<b>\$73.60</b>	- 1.3%
Percent of Original List Price Received**	89.7%	<b>93.8%</b>	+ 4.6%	90.3%	<b>92.1%</b>	+ 2.0%
Percent of Last List Price Received**	92.9%	<b>96.1%</b>	+ 3.4%	95.1%	<b>96.0%</b>	+ 0.9%
Days on Market Until Sale	95	80	- 15.8%	102	91	- 10.8%
New Listings	61	64	+ 4.9%	642	713	+ 11.1%
Median List Price of New Listings	\$137,825	<b>\$125,000</b>	- 9.3%	\$139,900	<b>\$138,900</b>	- 0.7%
Median List Price at Time of Sale	\$111,900	<b>\$114,700</b>	+ 2.5%	\$124,950	<b>\$131,500</b>	+ 5.2%
Inventory of Homes for Sale	--	268	--	--	--	--
Months Supply of Inventory	--	6.3	--	--	--	--

\*\* Does not account for seller concessions.

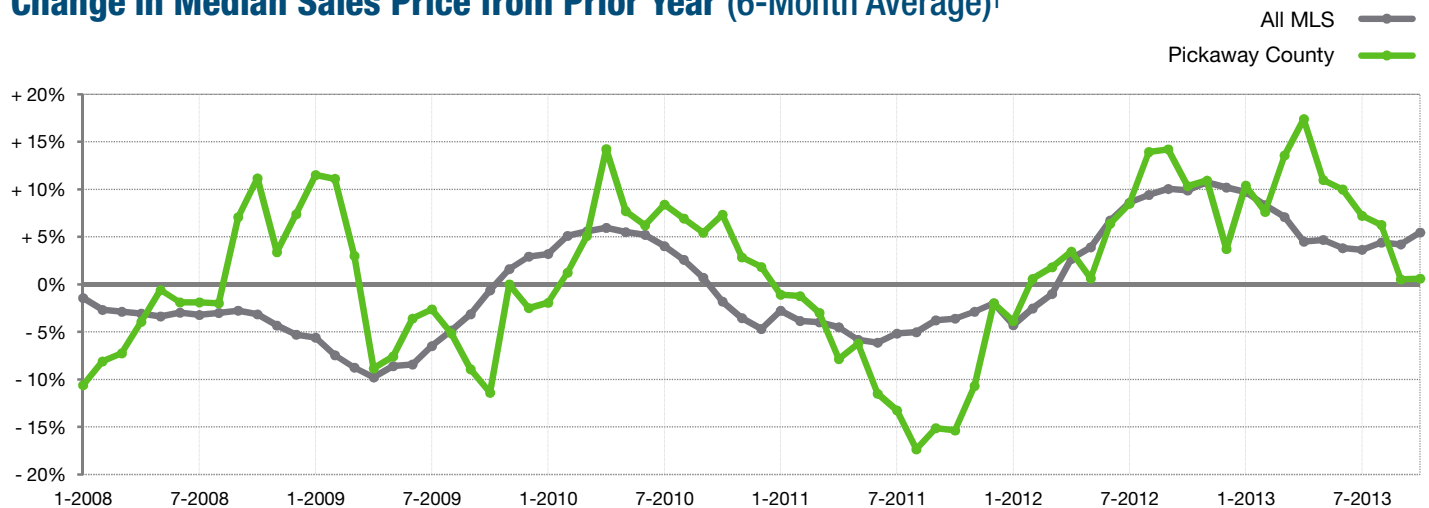
### Closed Sales



### Median Sales Price



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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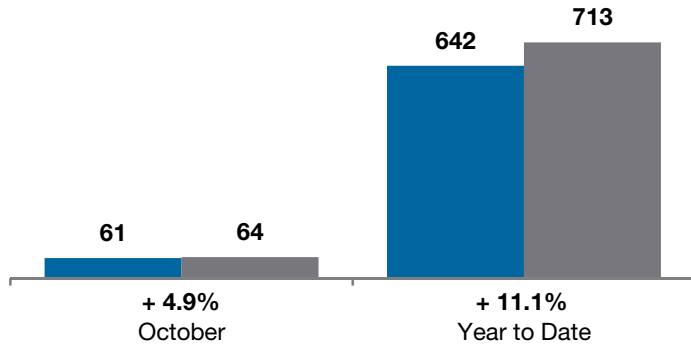
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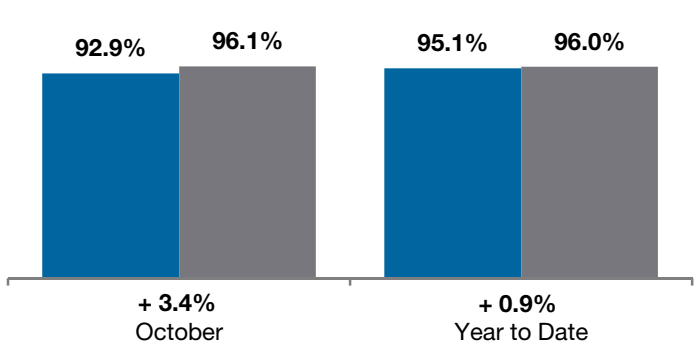
### New Listings

■ 2012 ■ 2013



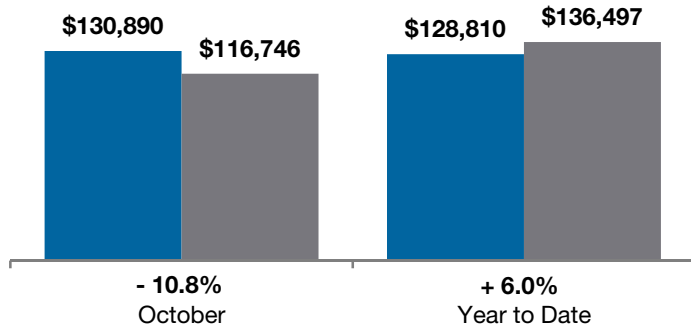
### Pct of Last List Price Received

■ 2012 ■ 2013



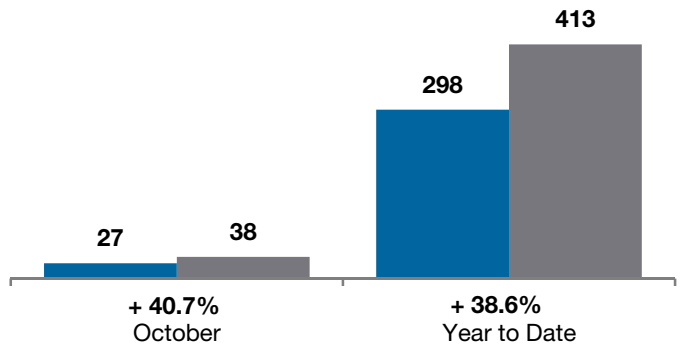
### Average Sales Price

■ 2012 ■ 2013



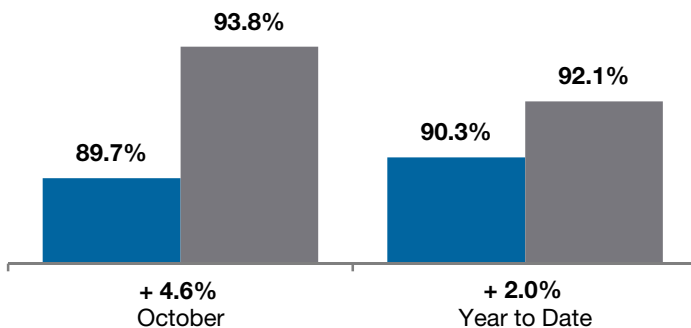
### Single Family Sales

■ 2012 ■ 2013



### Pct. of Orig. List Price Received

■ 2012 ■ 2013



### Condo Sales

■ 2012 ■ 2013

