

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Ross County

October

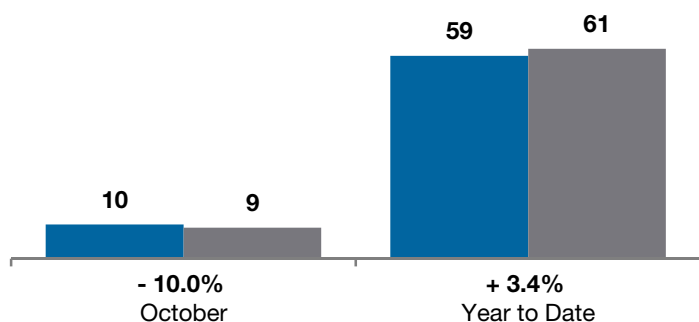
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	10	9	- 10.0%	59	61	+ 3.4%
In Contracts	--	6	--	--	68	--
Average Sales Price	\$73,006	\$79,912	+ 9.5%	\$70,245	\$89,278	+ 27.1%
Median Sales Price**	\$53,328	\$63,550	+ 19.2%	\$46,000	\$67,200	+ 46.1%
Average Price per Square Foot**	\$50.09	\$51.88	+ 4.0%	\$48.81	\$54.54	+ 12.2%
Percent of Original List Price Received**	85.6%	94.8%	+ 10.7%	86.3%	90.8%	+ 5.2%
Percent of Last List Price Received**	95.6%	98.1%	+ 2.6%	92.8%	95.8%	+ 3.2%
Days on Market Until Sale	107	54	- 49.5%	71	76	+ 7.0%
New Listings	15	18	+ 20.0%	102	111	+ 8.8%
Median List Price of New Listings	\$59,900	\$81,950	+ 36.8%	\$77,450	\$89,500	+ 15.6%
Median List Price at Time of Sale	\$48,000	\$61,450	+ 28.0%	\$52,000	\$66,900	+ 28.7%
Inventory of Homes for Sale	--	51	--	--	--	--
Months Supply of Inventory	--	8.3	--	--	--	--

** Does not account for seller concessions.

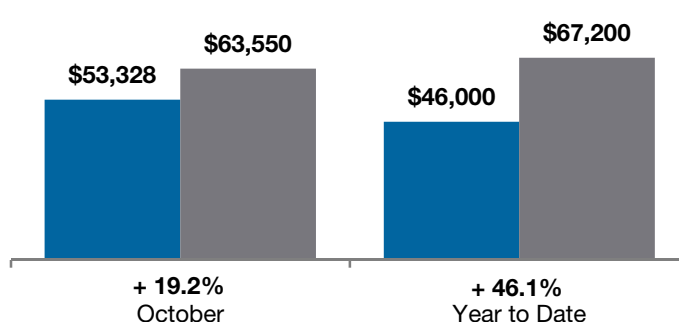
Closed Sales

■ 2012 ■ 2013

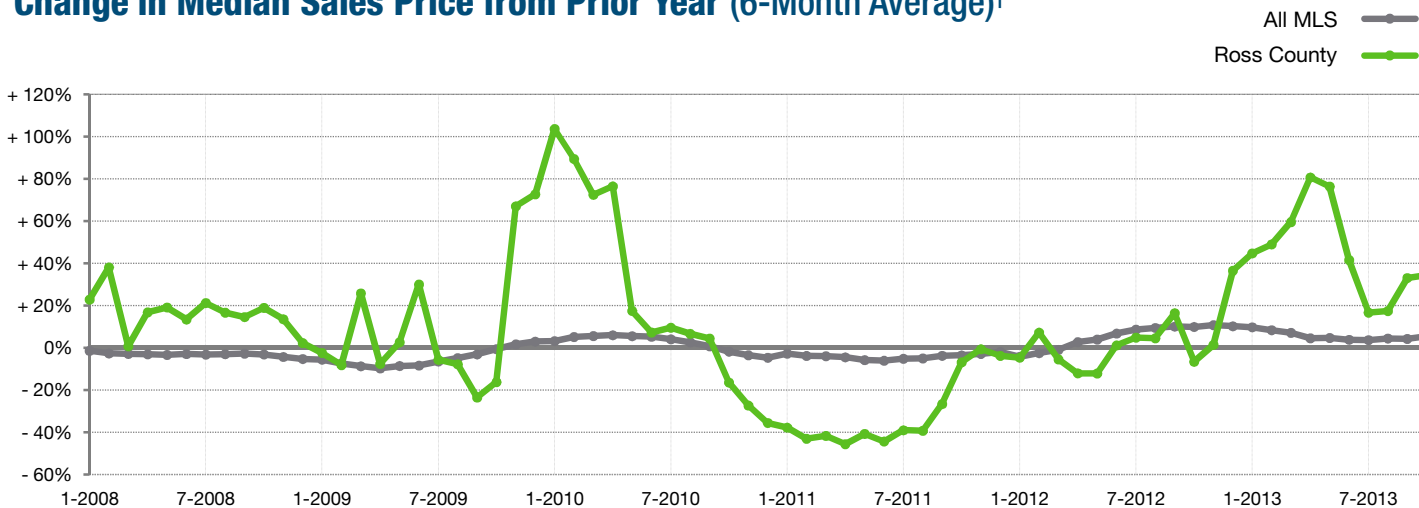


Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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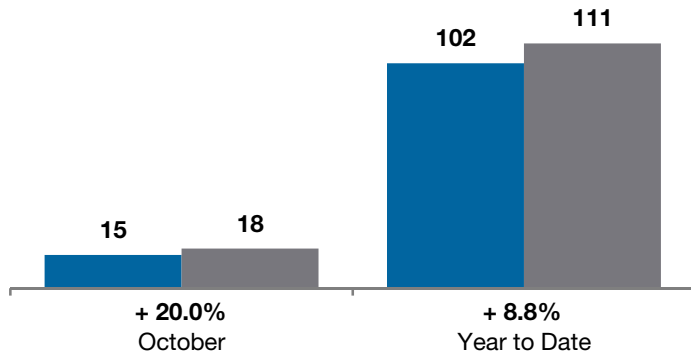
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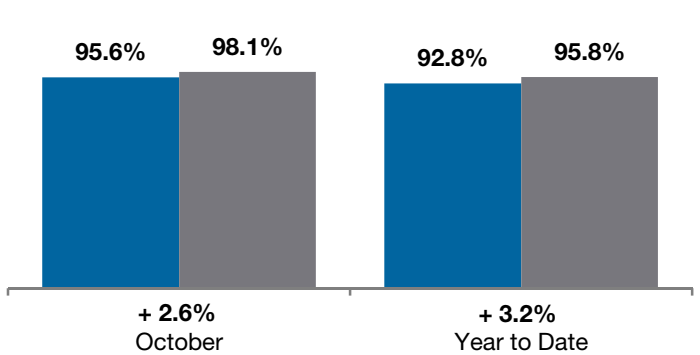
New Listings

■ 2012 ■ 2013



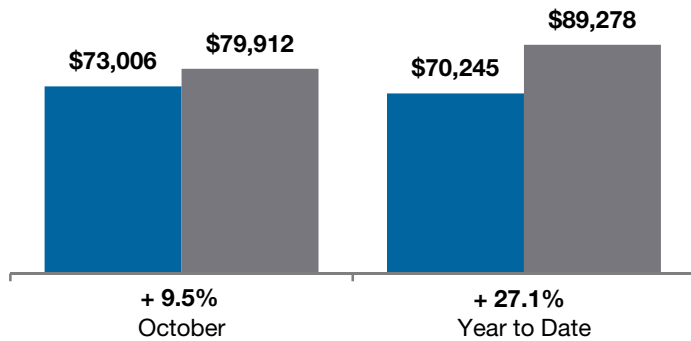
Pct of Last List Price Received

■ 2012 ■ 2013



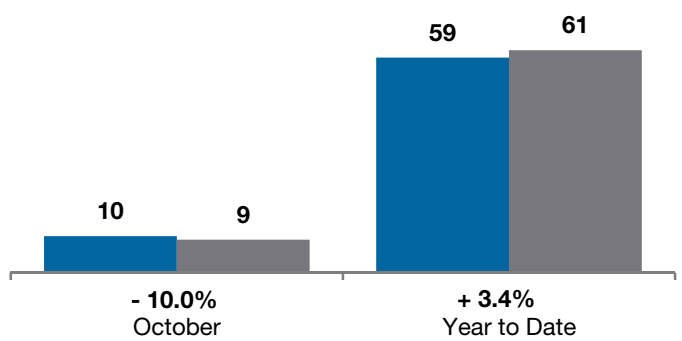
Average Sales Price

■ 2012 ■ 2013



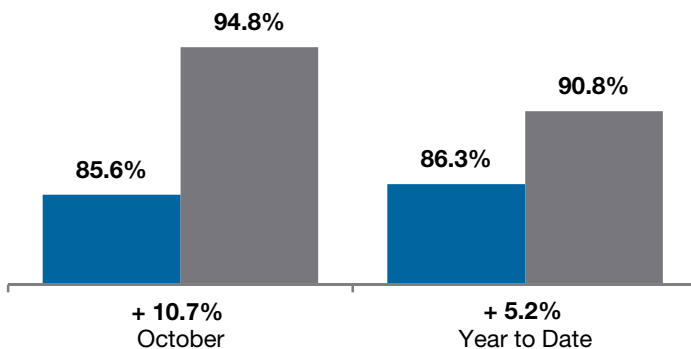
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

