

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

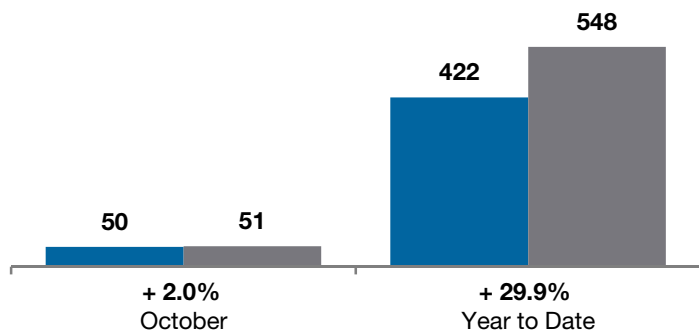
Franklin and Delaware Counties

	October			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
Closed Sales	50	51	+ 2.0%	422	548	+ 29.9%
In Contracts	--	57	--	--	572	--
Average Sales Price	\$177,598	\$204,696	+ 15.3%	\$197,313	\$197,067	- 0.1%
Median Sales Price**	\$164,500	\$190,000	+ 15.5%	\$190,000	\$198,000	+ 4.2%
Average Price per Square Foot**	\$97.17	\$104.30	+ 7.2%	\$97.69	\$102.81	+ 5.1%
Percent of Original List Price Received**	95.0%	95.7%	+ 0.7%	93.4%	95.4%	+ 2.1%
Percent of Last List Price Received**	97.6%	98.1%	+ 0.5%	96.5%	97.5%	+ 1.0%
Days on Market Until Sale	60	46	- 23.3%	81	52	- 35.8%
New Listings	47	70	+ 48.9%	600	676	+ 12.7%
Median List Price of New Listings	\$195,000	\$202,450	+ 3.8%	\$193,950	\$205,000	+ 5.7%
Median List Price at Time of Sale	\$169,700	\$194,900	+ 14.8%	\$195,675	\$199,900	+ 2.2%
Inventory of Homes for Sale	--	153	--	--	--	--
Months Supply of Inventory	--	2.9	--	--	--	--

** Does not account for seller concessions.

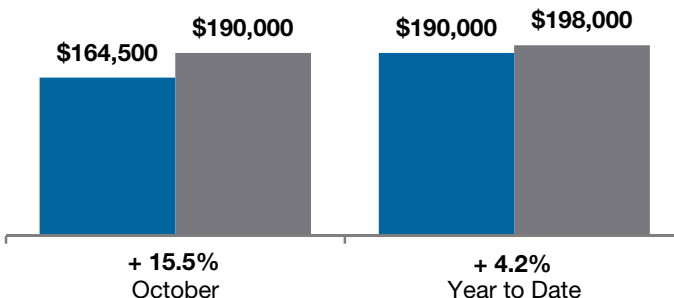
Closed Sales

■ 2012 ■ 2013



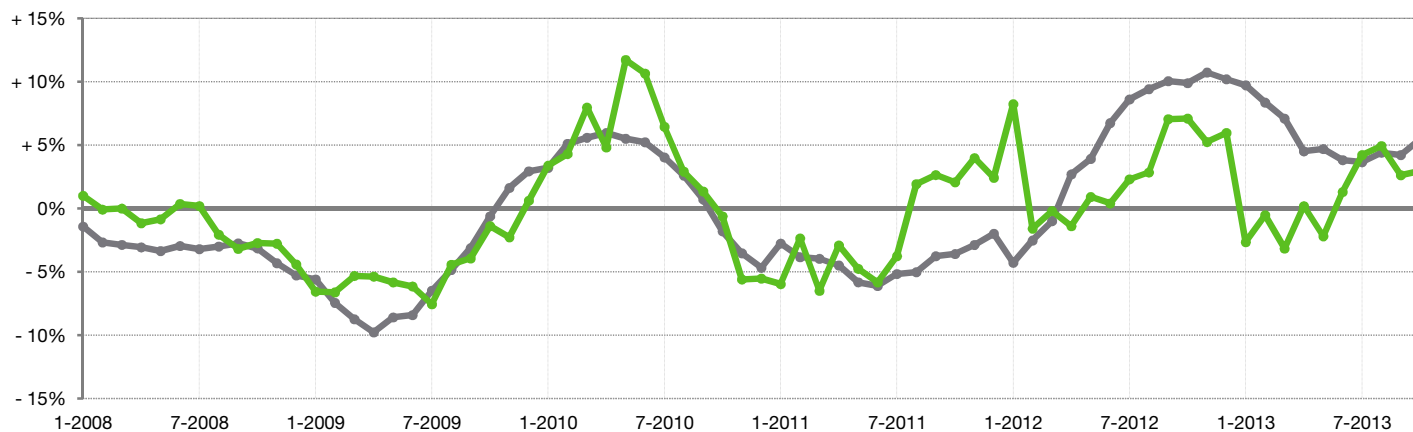
Median Sales Price

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS — Westerville (Corp.) —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 12, 2013. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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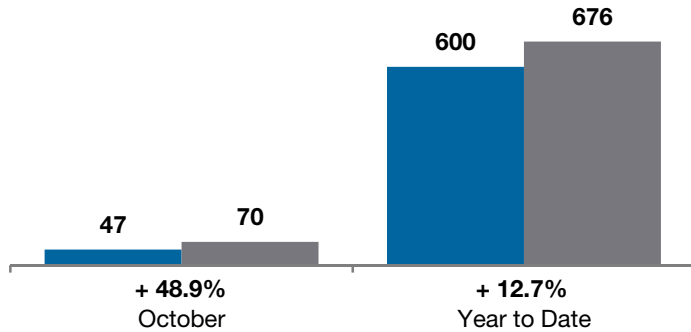


Westerville (Corp.)

Franklin and Delaware Counties

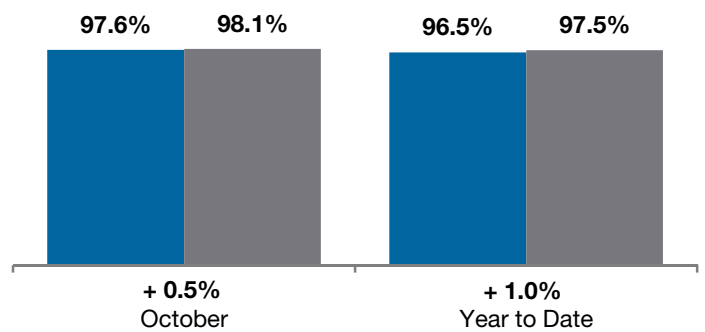
New Listings

■ 2012 ■ 2013



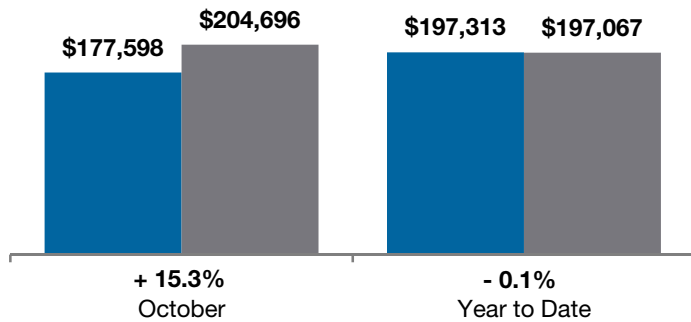
Pct of Last List Price Received

■ 2012 ■ 2013



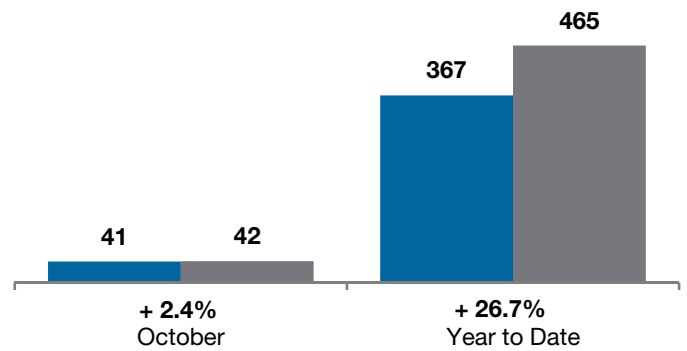
Average Sales Price

■ 2012 ■ 2013



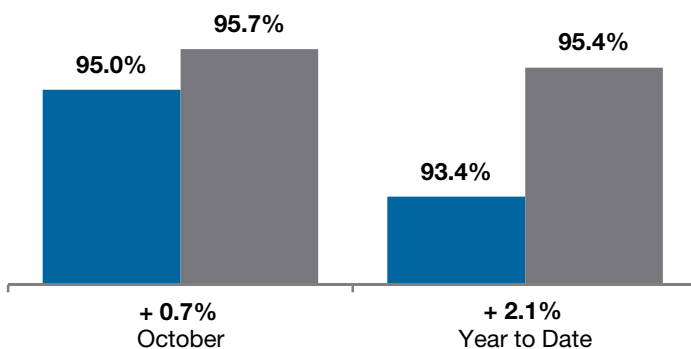
Single Family Sales

■ 2012 ■ 2013



Pct. of Orig. List Price Received

■ 2012 ■ 2013



Condo Sales

■ 2012 ■ 2013

